



香港專業服務出海平台
Hong Kong Professional Services
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COLLECTION OF SUCCESS STORIES

Hong Kong's Professional Services
Supporting Chinese Mainland Enterprises
Going Global - 2nd Series

香港專業服務助力
中國內地企業出海
成功案例實錄 - 第二輯



律政司
香港特別行政區政府
Department of Justice
The Government of the Hong Kong
Special Administrative Region



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成功出海 首選香港
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序言

香港特別行政區政府律政司副司長
律政司轄下出海專業服務專家委員會主席
張國鈞博士, SBS, JP



今年是國家「十五五」規劃綱要的開局之年，是全面發力的關鍵時期。「十五五」規劃明確支持香港更好融入國家發展大局，發揮專業服務優勢，協助企業「走出去」。國家持續推動高水平對外開放，企業「走出去」已從選擇題變為必答題，是構建更具韌性的全球供應鏈、服務國家發展戰略的重要舉措。然而，出海航道雖多，風浪也不少——市場資訊不足、合規監管複雜，以至地緣政治風險，每一項都是對企業的重大考驗。

過去不少企業對專業服務的理解傾向問題主導：申請上市集資才找會計師，出現合同糾紛才找律師。專業服務成了「單點」的「應急隊」。在當前國際形勢複雜多變的環境下，各類風險疊加交織，從市場准入、交易結構、數據合規，再到品牌保護和跨境爭議，企業不能再把專業服務當作事後補救的工具，而應將其視作出海項目設計的一部分，從源頭進行管理，並需要跨專業貫穿始終。

律政司一直積極推進各項措施，落實《行政長官2025年施政報告》的要求，專責推廣香港法律服務，並協同會計、金融等其他專業界別，共同支援內地企業出海。繼2025年12月成功推出「香港專業服務出海平台」及發布首輯《成功案例實錄》後，我們精益求精，編撰這本第二輯《成功案例實錄》。



律政司副司長張國鈞博士在「香港專業服務出海平台」啟動禮上致開幕辭。
The Deputy Secretary for Justice, Dr Cheung Kwok-kwan, spoke at the Launch Ceremony of the Hong Kong Professional Services GoGlobal Platform.

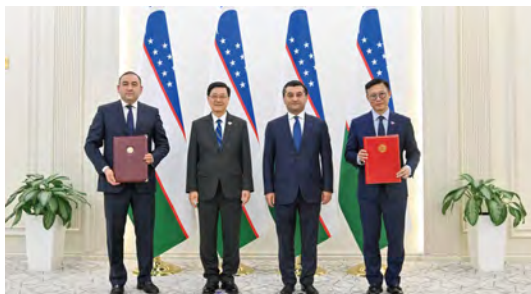


律政司副司長張國鈞博士率領跨專業界別代表團到深圳出席與出海內企對接交流活動。圖示交流活動的圓桌分享環節。
The Deputy Secretary for Justice, Dr Cheung Kwok-kwan, led a cross-professional delegation to Shenzhen for an exchange event with Mainland enterprises going global. Photo shows the roundtable discussion session of the exchange event.

本輯精選的成功案例接近首輯的三倍，超過160個成功故事深度覆蓋跨專業領域，匯聚法律、會計、金融、商業諮詢四大領域的卓越實踐。這些案例生動地展現了香港專業服務的獨特價值，並體現三大特點：

- 業務領域涵蓋從跨境融資與併購、公司治理與重組、合規與ESG監管，到稅務籌劃、家族辦公室、全球知識產權布局、品牌聲譽管理、跨境訴訟和仲裁等全商業周期。
- 行業遍及互聯網科技、人工智能、新能源、高端製造、生物醫藥、基建礦產、航運港口、保險服務和消費品等。
- 投資足跡橫跨東南亞、中亞、中東、歐洲、非洲和美洲等。

序言



行政長官李家超(左二)與烏茲別克斯坦外長賽爾多夫(右二)於烏茲別克斯坦塔什干,共同見證律政司副司長張國鈞博士(右一)與烏茲別克斯坦政府代表就互免簽證互換照會。

The Chief Executive, Mr John Lee (second left), and the Minister of Foreign Affairs of Uzbekistan, Mr Bakhtiyor Saidov (second right), witnessed exchange of notes between the Deputy Secretary for Justice, Dr Cheung Kwok-kwan (first right), and the representative of the government of Uzbekistan on mutual visa-free agreement.



律政司副司長張國鈞博士(左四)陪同行政長官李家超(左三)在哈薩克斯坦阿斯塔納與哈薩克斯坦總理別克捷諾夫(右三)會面,就兩地加強合作交流意見。

The Deputy Secretary for Justice, Dr Cheung Kwok-kwan (fourth left), accompanied the Chief Executive, Mr John Lee (third left), in a meeting with the Prime Minister of Kazakhstan, Mr Olzhas Bektenov (third right), in Astana, Kazakhstan, to exchange views on strengthening co-operation.

如果把企業出海比作建造一艘遠洋巨輪,香港專業服務就是集設計、導航、動力與護航於一體的「神經中樞」——在「啟航」前就介入策略規劃與架構設計,在航程中持續導航、護航,確保企業能乘風破浪,穩健前行。這正是全鏈條、全過程的專業支援,也是企業應從布局前期就與香港專業團隊緊密協作的的原因所在。



律政司副司長張國鈞博士在匯智論壇:灣區領航企業出海新機遇上致辭。

The Deputy Secretary for Justice, Dr Cheung Kwok-kwan, spoke at GT Forum on Mainland enterprises going global.



律政司副司長張國鈞博士在中國企業出海全球峰會致開幕辭。

The Deputy Secretary for Justice, Dr Cheung Kwok-kwan, delivered a speech at the Go Global Summit 2026.

我們衷心感謝所有提供案例的專業服務機構和專家。大家的寶貴經驗不但是過往實踐的總結,更是為後來者點亮前路的燈塔。

未來,律政司將繼續與各專業服務界別和其他持份者緊密協作,持續優化「香港專業服務出海平台」,實踐「成功出海,首選香港」的願景,協助香港的專業服務與內地企業精準對接,讓「從源頭管理風險」的理念深入每一家出海企業,讓香港以高水平、與國際接軌的專業服務,協助企業從布局開始管控風險,為企業專業賦能、保駕護航。

2026年7月

FOREWORD

This year marks the inaugural year of the National 15th Five-Year Plan Outline and a critical period for its implementation at full swing. The National 15th Five-Year Plan explicitly supports Hong Kong in better integrating into the country's overall development framework, leveraging its strengths in professional services to assist enterprises in “going global”. As the country continues to advance high-level opening up, going global has shifted from an option into a strategic imperative — not only for building more resilient global supply chains, but also for serving national development strategies. Despite the many pathways to international expansion, the journey is far from smooth. Limited market intelligence, complex regulatory compliance, and geopolitical risks all present formidable challenges.

In the past, many enterprises were prone to adopting a problem-driven approach to professional services: engaging accountants only when preparing for listing or fundraising, or turning to lawyers only in the event of contractual disputes. Professional services were treated as “single-point” emergency fixes. However, today's international environment is increasingly complex and volatile, with multiple risks intersecting across the entire investment cycle — from market entry and structuring of transactions to data compliance, brand protection, and cross-border disputes. Against this backdrop, enterprises can no longer treat professional services as an afterthought. Instead, such services should be embedded into the design of outbound projects from the outset, enabling source-based risk management and integrated, cross-disciplinary support throughout the entire process.

The Department of Justice has been proactively advancing various initiatives to implement the policy directions set out in the Chief Executive's 2025 Policy Address. We are committed to promoting Hong Kong's legal services and, in close collaboration with other professional sectors such as accounting and finance, jointly supporting Chinese Mainland enterprises in their global expansion. Following the successful launch of the “Hong Kong Professional Services GoGlobal Platform” in December 2025 and the publication of the first series of the Collection of Success Stories, we have continued to build on the momentum with the release of the second series of Collection of Success Stories.

This new series features nearly three times as many cases as the inaugural series, with over 160 success stories covering a diverse array of cross-disciplinary practices, including legal, accounting, financial, and business consultancy sectors. These cases vividly demonstrate the unique value of Hong Kong's professional services and highlight three defining features:

FOREWORD

- **Full business lifecycle coverage**, including cross-border financing, mergers and acquisitions, corporate governance and restructuring, compliance and ESG regulations, tax planning, family office services, global intellectual property strategies, brand and reputation management, as well as cross-border litigation and arbitration.
- **Representation across diverse industries**, such as internet technology, artificial intelligence, new energy, advanced manufacturing, biomedicine, infrastructure and mining, shipping and ports, insurance services, and consumer goods.
- **Global investment footprints** spanning Southeast Asia, Central Asia, the Middle East, Europe, Africa, and the Americas.

If enterprises going global can be likened to building an ocean-going vessel, Hong Kong's professional services serve as its "central nervous system"—integrating design, navigation, propulsion, and safeguarding functions. From pre-departure strategic planning and structural design, to continuous navigation and protection throughout the voyage, these services ensure that enterprises can weather challenges and stay their course steadily. This represents full-chain, end-to-end professional support, and underscores why enterprises should engage closely with Hong Kong's professional services from the earliest stages of their global expansion.

We sincerely thank all professional services providers and experts who have contributed cases to this series. Their valuable experience not only encapsulates past practice but also serves as a beacon guiding those who follow.

Looking ahead, the Department of Justice will continue to work closely with various professional sectors and stakeholders to further enhance the "Hong Kong Professional Services GoGlobal Platform". We will strive to realise the vision of "Go Global, Choose Hong Kong", facilitate precise matching between Hong Kong's professional services and Chinese Mainland enterprises, and promote the concept of "managing risks at the source" among all enterprises going global. With high-quality, internationally aligned professional services, Hong Kong will empower enterprises from the planning stage onward, helping them manage risks effectively and providing steadfast support at every step of their journey.

Dr. Cheung Kwok-kwan, SBS, JP
Deputy Secretary for Justice
Government of the Hong Kong Special Administrative Region
Chairperson of the Expert Committee
on Professional Services for Going Global
of the Department of Justice
July 2026

A&O SHEARMAN

ALLEN OVERY SHEARMAN STERLING 安理謝爾曼思特靈律師事務所

案例 1

重點

為中國南方電網國際有限公司 (CSGI) 提供法律服務，協助完成兩宗具有里程碑意義的跨境能源交易，總金額逾44億美元。兩宗交易均由本所大中華區辦公室統籌協調，連接中國內地利益相關方與中亞及拉丁美洲的交易對手方、監管機構及當地律師。

在烏茲別克斯坦項目中，CSGI從ACWA Power收購了Bash及Dzhankeldy兩個合計1吉瓦風電項目的35%股權，投資總額逾13億美元。該交易是南方電網與ACWA Power在中亞地區首次大規模可再生能源聯合投資，不僅助力烏茲別克斯坦的能源轉型，亦進一步拓展了CSGI沿"一帶一路"的區域布局。

在拉丁美洲專案中，CSGI以31億美元完成收購秘魯上市公司Enel Distribución Perú 83.15%的股權及Enel X Perú 100%的股權，該交易榮獲《亞洲法律雜誌》(ALB) 2024年度中國能源與資源最佳交易獎。

上述兩宗交易充分彰顯了本所大中華區平台作為治理與架構中樞的核心作用——中國國有企業正是通過這一平台獲取全球可再生能源投資機會。我們能夠從香港出發，跨越項目融資、並購、監管合規及當地法律協調等多個領域，實現無縫銜接的多法域執行，使本所成為中國能源企業"走出去"的首選合作夥伴。

主要業務領域

公司架構及策略治理

企業行業類別

新能源及可再生能源

涉及市場/投資地點

中國、中亞、拉丁美洲



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LINKEDIN

SUCCESS CASE 1

KEY FEATURES

Advised China Southern Power Grid International (CSGI) on two landmark cross-border energy transactions totaling over USD4.4 billion—coordinated from the firm’s Greater China offices, bridging Mainland stakeholders with counterparties, regulators and local counsel across Central Asia and Latin America.

In Uzbekistan, CSGI acquired a 35% stake in the 1GW Bash and Dzhankeldy wind projects from ACWA Power, representing over USD 1.3 billion in investment—the first large-scale renewable co-investment between CSG and ACWA Power in Central Asia, supporting the country’s energy transition while extending CSGI’s regional footprint along the Belt & Road.

In Latin America, CSGI completed a USD 3.1 billion acquisition of an 83.15% stake in Peru-listed Enel Distribución Perú and 100% of Enel X Perú—recognised with ALB’s China Energy & Resources Deal of the Year 2024.

Together, these transactions exemplify the firm’s Greater China platform as the governance and structuring hub through which Chinese state-owned enterprises access global renewable-energy opportunities. Our ability to deliver seamless, multi-jurisdictional execution—spanning project finance, M&A, regulatory, and local-law coordination—from Hong Kong distinguishes the firm as the partner of choice for China’s outbound energy champions.

KEY PRACTICE AREA

Corporate Structure & Strategic Governance

INDUSTRY SECTOR

New Energy & Renewable Energy

MARKETS/ DESTINATIONS INVOLVED

China, Central Asia, Latin America

A&O SHEARMAN

ALLEN OVERY SHEARMAN STERLING 安理謝爾曼思特靈律師事務所

案例 2

重點

代理港澳大灣區領先生物技術企業、全球基因測序平台的主要供應商華大智造 (MGI Tech)，協助其處理與 Illumina Inc. 在歐洲多個法庭就涉及 DNA 測序技術各個方面的六項專利展開專利侵權和無效的平行訴訟。

這一高風險、多審的訴訟源於華大智造在英國、德國、法國、比利時及荷蘭推出競爭產品的戰略部署，歐洲的訴訟結果將對華大智造在關鍵西方市場的競爭能力產生深遠影響。

我們的知識產權團隊依託倫敦、杜塞爾多夫、巴黎、布魯塞爾及阿姆斯特丹五個辦事處的資源優勢，並由香港辦公室統籌協調，構建了統一的泛歐洲辯護策略——充分展現了本所多法域無縫協作的強大專業能力、支持中國創新企業走向全球的卓越實力。

主要業務領域

知識產權

企業行業類別

醫療器械及用品

涉及市場/投資地點

全球100多個國家和地區

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LINKEDIN

SUCCESS CASE 2

KEY FEATURES

Advised MGI Tech (华大智造), a leading Greater Bay Area biotechnology company and global provider of genetic sequencing platform, in one of the life science's sector's more significant patent disputes—multijurisdictional infringement and revocation proceedings across Europe relating to six Illumina Inc. patents covering core DNA sequencing technology.

This high-stake, multi-trial litigation arises from MGI's strategic push to launch competing products in the United Kingdom, Germany, France, Belgium, and the Netherlands, with the European outcome carrying far-reaching implications for MGI's ability to compete in key Western markets.

Our IP litigation team, operating from its London, Düsseldorf, Paris, Brussels and Amsterdam offices and coordinated through Hong Kong, a unified pan-European defense—exemplifying the firm's capacity to marshal cross-jurisdictional expertise in support of Chinese innovators going global.

KEY PRACTICE AREA

Intellectual Property

INDUSTRY SECTOR

Medical Devices & Supplies

MARKETS/ DESTINATIONS INVOLVED

Over 100 countries and regions across the globe

案例 3

重點

我們代理一家中國國有銀行，根據《內地判決（交互強制執行）條例》（第 597 章），在香港登記並強制執行了一份案值 1.5 億港元的內地判決。

該內地判決中的債務人持有一家香港公司的股份，並通過該公司持有海外投資。我們成功為該判決債權人客戶就該股份取得押記令。

判決債務人曾以超額擔保及涉及內地判決的議題為由，對該內地判決在香港的登記提出爭議。憑藉我們對中國法律及香港法院訴訟程序規則的深刻理解，我們成功駁回了該異議。

本案展現了借助香港普通法制度，以及內地與香港之間判決相互認可與執行的安排，這些因素共同為跨境強制執行提供了極大的便利。

主要業務領域

商事訴訟及跨境爭議解決

企業行業類別

銀行及跨境金融服務

涉及市場/投資地點

中國內地、香港特區





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SUCCESS CASE 3

KEY FEATURES

We acted for a Chinese state-owned bank to register and enforce a HK\$150 million Chinese Mainland judgment in Hong Kong pursuant to the Mainland Judgments (Reciprocal Enforcement) Ordinance (Cap. 597).

The Mainland Judgement Debtors held shares in a Hong Kong company through which it held overseas investments. The shares were successfully charged by us for the benefit of the Judgment Creditor client.

The registration of the Mainland judgment in Hong Kong was in fact challenged by the Judgment Debtors on the ground of over-security and issues relating to the Mainland judgment. Due to our understanding of PRC laws and Hong Kong court procedural rules, we were successful in overcoming the challenge.

This case demonstrates leveraging the Hong Kong's common law system and the reciprocal recognition and enforcement arrangements between Mainland and Hong Kong, which together significantly facilitate cross-border enforcement.

KEY PRACTICE AREA

Commercial Litigation & Cross-border Dispute Resolution

INDUSTRY SECTOR

Banking & Cross-border Financial Services

MARKETS/ DESTINATIONS INVOLVED

Chinese Mainland, Hong Kong SAR

案例 4

重點

我們協助一家領先的法國全息安全技術公司，該公司與深圳一家企業合作，參與為中國政府設計及供應生物識別安全層壓材料的招標項目。我們協助客戶起草、談判並最終確定了用於該招標項目的諒解備忘錄及合資協議，協助其採用香港主體作為協議簽署方，就外商獨資企業 (WFOE) 的設立提供法律建議，並起草及定稿了《供貨協議》等文件。由於所有文件均需以中英雙語呈現，我們協助外國客戶與內地合作方進行溝通，彌合了文化與商業上的差異，成功通過談判簽署了相關文件。

本案彰顯了香港作為複雜跨境商業交易促進者的關鍵作用。香港具備獨特的能力，可以充當中資企業與境外合作方之間值得信賴的法律橋梁。憑藉雙語法律人才、對國際商業準則的熟悉，以及對內地監管體系的深刻理解，這些特質共同奠定了香港作為架構具有國家戰略意義的高價值跨境商業交易的理想司法管轄區選擇。

主要業務領域

公司業務 (包括進入跨境市場的架構設計、公司治理及股東權益保障、合併及收購、跨境商事合同等)

企業行業類別

IT 硬件及電訊基建

涉及市場/投資地點

中國內地、法國





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SUCCESS CASE 4

KEY FEATURES

We assisted client, a leading French holographic security technology company, who cooperated with a company in Shenzhen in a tender for the design and supply of biographic security laminates to the PRC government. We assisted client to draft, negotiate and finalise the Memorandum of Understanding and Joint Venture Agreement for the tender company, assisted in the use of a Hong Kong vehicle as party to the agreement, advised on the establishment of Wholly Foreign Owned Enterprise (WFOE), drafting and finalising of the Supply Agreement etc. As all documents were in English and Chinese, we assisted the foreign client to communicate with the Chinese Mainland counterparty, bridged cultural and business differences and successfully negotiated the signed document.

This matter illustrates Hong Kong's pivotal role as a facilitator of complex cross-border business transactions. Hong Kong possesses a unique capacity to serve as the trusted legal bridge between Chinese Mainland enterprises and international counterparties, deploying bilingual legal expertise, familiarity with international commercial standards, and deep understanding of Chinese Mainland regulatory frameworks — attributes that firmly establish Hong Kong as the jurisdiction of choice for structuring complex, high-value cross border commercial transactions of national significance.

KEY PRACTICE AREA

Corporate Affairs (including structuring of cross-border market entry, corporate governance & shareholders' rights, M&A, cross-border commercial contracts, etc.)

INDUSTRY SECTOR

IT Hardware & Telecommunications
Infrastructure

MARKETS/ DESTINATIONS INVOLVED

Chinese Mainland and France

案例 5

重點

貝克·麥堅時以全球協同布局、多領域深度整合能力，依託香港內聯外通的「超級聯繫人」獨特地位，為香港上市企業環球新材國際控股有限公司 (6616.HK) 6.65 億歐元跨境收購及 4.68 億歐元杠杆融資提供全面法律服務。聯動法蘭克福、上海、香港專業團隊，統籌跨境監管、上市合規與融資架構，以一體化跨境方案護航企業全球化擴張。

主要業務領域

公司業務 (包括進入跨境市場的架構設計、公司治理及股東權益保障、合併及收購、跨境商事合同等)

企業行業類別

基礎化工及材料

涉及市場/投資地點

德國、日本、美國

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LINKEDIN

SUCCESS CASE 5

KEY FEATURES

When a Mainland industry leader uses Hong Kong as its launchpad to go global, the winning factor is seamless multi-jurisdictional execution through a one-stop shop. This was exemplified by Baker McKenzie's advice to Global New Material International Holdings Ltd. (GNMI, 6616.HK) on its €665 million acquisition of Merck KGaA's global Surface Solutions business—the largest M&A transaction in China's pearlescent materials industry and a defining step in GNMI's global expansion.

The differentiator was cross-border integration from day one. Our Corporate M&A and Banking & Finance teams across Frankfurt, Shanghai and Hong Kong operated as one, guiding GNMI through a complex transaction spanning Germany, Japan and the United States. From regulatory clearances and Hong Kong listing compliance to post-closing integration, all workstreams were aligned through a single, integrated platform across our 70+ global offices. We also advised on a €468 million leveraged financing from a syndicate of Chinese banks, delivering fully integrated corporate and finance support.

KEY PRACTICE AREA

Corporate Affairs (including structuring of cross-border market entry, corporate governance & shareholders' rights, M&A, cross-border commercial contracts, etc.)

INDUSTRY SECTOR

Basic Chemicals & Materials

MARKETS/ DESTINATIONS INVOLVED

Germany, Japan and the United States

案例 6

重點

貝克·麥堅時就中國生物製藥有限公司(01177.HK)透過子公司與賽諾菲(Sanofi S.A.)達成羅伐昔替尼全球獨家授權協議提供全程法律服務,交易金額最高達15.3億美元。此案彰顯香港作為「世界級跳板」的獨特角色,憑藉成熟資本市場及跨境法律專業,連接內地創新研發與全球醫藥市場,加速企業國際化布局。

主要業務領域

公司業務(包括進入跨境市場的架構設計、公司治理及股東權益保障、合併及收購、跨境商事合同等)

企業行業類別

生物技術及製藥

涉及市場/投資地點

全球

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LINKEDIN

SUCCESS CASE 6

KEY FEATURES

From a Chinese biotech innovator's perspective, global expansion hinges on three things: deep experience in target markets, precise IP and regulatory execution, and smooth cross-border coordination. Baker McKenzie delivered all three when we advised Sino Biopharmaceutical Limited (1177.HK), a leading Hong Kong-listed Chinese biopharma group, on its transformative exclusive global licensing agreement with Sanofi for rovadicitinib—a first in class oral JAK/ROCK inhibitor approved in China for myelofibrosis.

Acting as a full-service, integrated advisor, our Healthcare & Life Sciences team comprising of IP, Antitrust & Competition, and Corporate M&A specialists guided Sino Biopharm through a complex worldwide licensing arrangement granting Sanofi rights outside China, unlocking upto US\$1.53 billion in value through upfront payments, milestones and tiered royalties.

Leveraging our strong presence across China, Europe and key life sciences hubs, we bridged Mainland R&D with global commercialization. Hong Kong served as the launchpad—turning breakthrough science into global opportunity with confidence and speed.

KEY PRACTICE AREA

Corporate Affairs (including structuring of cross-border market entry, corporate governance & shareholders' rights, M&A, cross-border commercial contracts, etc.)

INDUSTRY SECTOR

Biotechnology & Pharmaceuticals

MARKETS/ DESTINATIONS INVOLVED

Worldwide

Bird & Bird

鴻鵠律師事務所

案例 7

重點

代表中國大型國有金融集團的特殊目的公司，針對澳洲上市公司及其最終實益擁有人，就違反可換股票據贖回義務（達2.5億港元）提起清盤及仲裁等並行程序，涉及香港、澳洲、英屬維爾京群島及中國內地，並成功取得清盤令，彰顯香港作為跨境爭議解決跳板的獨特地位。

主要業務領域

國際仲裁、調解及替代爭議解決

企業行業類別

資產管理及投資服務

涉及市場/投資地點

香港特區、中國內地、澳洲、英屬維爾京群島



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SUCCESS CASE 7

KEY FEATURES

Acted for the special purpose vehicle of a major Chinese state-owned financial services and investment conglomerate in commencing and conducting multiple parallel proceedings, including winding-up proceedings and arbitration proceedings, against an Australian listed company and its ultimate beneficial owner for breach of contract by failure to comply with obligations for redemption of a convertible note and put option on CDIs. The matter, valued at up to HK\$250 million, involves multiple jurisdictions including Hong Kong, Australia, BVI and Chinese Mainland, requiring coordination with lawyers across these jurisdictions. We successfully obtained a winding-up order against the listed company in Hong Kong, with arbitration proceedings still ongoing. This matter demonstrates Hong Kong's unique position as a world-class springboard for cross-border dispute resolution, enabling Chinese Mainland enterprises to effectively enforce their rights across multiple jurisdictions through Hong Kong's robust common law legal system.

KEY PRACTICE AREA

International Arbitration, Mediation & ADR

INDUSTRY SECTOR

Asset Management & Investment Services

MARKETS/ DESTINATIONS INVOLVED

Hong Kong SAR, Chinese Mainland, Australia, BVI

Bird & Bird

鴻鵠律師事務所

案例 8

重點

為順豐控股的控股股東提供法律服務，協助其在香港進行7.5億美元的首次公開招股及上市。順豐控股是中國及亞洲最大的綜合物流服務提供商，全球排名第四。該次為2024年香港最大上市項目之一，彰顯香港作為內地企業進入國際資本市場的世界級跳板角色。

主要業務領域

資本市場(股權)

企業行業類別

物流及供應鏈服務

涉及市場/投資地點

香港特區、中國內地



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LINKEDIN

SUCCESS CASE 8

KEY FEATURES

Advised the controlling shareholders of S.F. Holding Co., Ltd. ("SF Holding") on SF Holding's US\$750 million IPO and listing in Hong Kong. SF Holding, which is also listed on the Shenzhen Stock Exchange (SZSE), is the largest integrated logistics service provider in China and Asia, and the fourth largest globally. The IPO was one of the largest listings in Hong Kong in 2024. The cross-border nature of the transaction, involving both Chinese Mainland and Hong Kong regulatory frameworks, highlights Hong Kong's unique role as a world-class springboard for Chinese Mainland enterprises accessing international capital markets.

KEY PRACTICE AREA

Capital Markets (equity)

INDUSTRY SECTOR

Logistics & Supply Chain Services

MARKETS/ DESTINATIONS INVOLVED

Hong Kong SAR, Chinese Mainland

Boase Cohen & Collins
布高江律師行



案例 9

重點

於一宗歷時多年的串謀詐騙案件中，本行其中一名被告人出庭及處理相關事宜，其中包括處理其於終審法院的上訴。於2019年，該案著串謀詐騙及洗黑錢的罪名進行了為期105天的審訊。案件圍繞一間香港上市公司收購位於紐西蘭的農場。控方指稱，被告人串謀詐騙，藉由不誠實地核准收購及融資安排，並透過隱瞞相關關係及錯誤陳述農場的財務狀況誤導香港交易所及上市公司的股東，三名被告人皆在原審中被定罪，而其於2019年末向上訴法院提出的上訴均遭駁回。

在終審法院的上訴中，法官們一致裁定准許上訴，撤銷本行當事人的定罪，並下令重審案件。判決闡明了關於串謀詐騙的重要原則，以及關於控罪不得包含多項罪行的原則 (rule against duplicity) 的規則，並分別了起訴書中的「細節 (particulars)」與「構成要素 (constituent elements)」之間的區別。

主要業務領域

白領犯罪、規管調查及應對執法

企業行業類別

涉及市場/投資地點

香港特區



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LINKEDIN

SUCCESS CASE 9

KEY FEATURES

We represented one of the three defendants in a long-running conspiracy to defraud case heard before the Court of Final Appeal. In 2019, there was a 105 day trial involving conspiracy to defraud and money laundering charges. The case concerned a listed company's agreement to acquire farms in New Zealand. The prosecution alleged the defendants conspired to mislead the Stock Exchange of Hong Kong and the company's shareholders by dishonestly approving the acquisition and financing measures, concealing connections and misrepresenting the farms' financial position. All three defendants were convicted at trial and their appeals to the Court of Appeal were dismissed in late 2019.

The Court of Final Appeal unanimously allowed the appeals, quashed our client's conviction, and ordered a retrial in January 2021. The judgment clarified important principles on conspiracy to defraud and the rule against duplicity, emphasizing the distinction between particulars and constituent elements in indictments.

KEY PRACTICE AREA

White-collar Crimes, Regulatory Investigations & Enforcement Response

INDUSTRY SECTOR

MARKETS/ DESTINATIONS INVOLVED

Hong Kong SAR



案例 10

重點

本行負責處理一宗就區域法院規則駁回僱員補償申索的裁決而提出的上訴。本行成功協助被告人在該申索，及其後的上訴獲勝。

上訴法庭就工作期間中風能否構成《僱員補償條例》第5條所指的「因工遭遇意外以致身體受傷 (injury by accident)」的條件。申請人為一名數據中心經理，於2014年在工作期間腦內出血，並申請僱員補償，指稱其中風由工作壓力引致。區域法院駁回其申索，認為並無證據顯示壓力有所加劇；其妻隨後提出上訴。其法律代表主張，中風本身既是「意外」，亦是「因工遭遇的損傷」，並援引1946年的英國權威判例。

上訴法庭並不接納其陳詞，並確認「意外」與「損傷」有區別，而該意外至少須是造成因工遭遇的損傷的促成原因。法官引用終審法院的先例，認為並無證據顯示該中風與受僱工作之間存在關聯。上訴因而被駁回，進一步強調在僱員補償條例下，「意外」與「損傷」之間必須存在因果關係。

主要業務領域

保險及再保險

企業行業類別

涉及市場/投資地點

香港特區



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SUCCESS CASE 10

KEY FEATURES

It was an appeal against the dismissal of an employee's compensation claim by the District Court. The defendant successfully resisted the claim and the subsequent appeal.

The Court of Appeal clarified whether a stroke at work can constitute “injury by accident” under section 5 of the Employees’ Compensation Ordinance (ECO). The applicant, a data centre manager, suffered an intracerebral haemorrhage at work in 2014 and claimed compensation, alleging the stroke was caused by work stress. The District Court dismissed the claim, finding no evidence of heightened stress, and his wife appealed. Counsel argued that the stroke itself was both the accident and the injury, relying on pre 1946 UK authorities. The Court of Appeal rejected this, affirming that accident and injury must be distinct, with the accident at least a contributory cause. Citing CFA precedents, the judges held there was no evidence linking the stroke to employment. The appeal was dismissed, reinforcing the requirement of a causal connection between accident and injury under the ECO.

KEY PRACTICE AREA

Insurance & Reinsurance

INDUSTRY SECTOR

MARKETS/ DESTINATIONS INVOLVED

Hong Kong SAR



案例 11

重點

我們代表中國內地股東在香港特區設立從事國際貿易生意涉及信託事宜的民事訴訟。

主要業務領域

公司架構及策略治理

企業行業類別

銀行及跨境金融服務

涉及市場/投資地點

香港特區及中國內地



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SUCCESS CASE 11

KEY FEATURES

We act for shareholders from Chinese Mainland who have established a Hong Kong SAR Company in international trade regarding a civil litigation involving Trust matters.

KEY PRACTICE AREA

Corporate Structure & Strategic Governance

INDUSTRY SECTOR

Banking & Cross-border Financial Services

MARKETS/ DESTINATIONS INVOLVED

Hong Kong SAR and Chinese Mainland



案例 12

重點

協助中國內地公司收購香港有限公司，並協助其完成收購後的盡職調查工作和公司重整。

主要業務領域

合規及規管


企業行業類別

建築及建築材料

涉及市場/投資地點

香港特區



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SUCCESS CASE 12

KEY FEATURES

Assist Chinese Mainland companies to acquire limited companies in Hong Kong and assist them in completing the due diligence works and company restructuring after the acquisition.

KEY PRACTICE AREA

Compliance and Regulatory Affairs

INDUSTRY SECTOR

Construction & Building Materials

MARKETS/ DESTINATIONS INVOLVED

Hong Kong SAR



Chen & Co., Carina Solicitors 陳佩玉律師行

案例 13

重點

內地高新科技企業利用香港作為“世界級跳板”，完成逾 13 億港元的跨境資產重組。粵港兩地律師團隊發揮香港獨特優勢，針對控股公司層面設計複雜交易結構，妥善銜接兩地法律與商業實踐，成功協助客戶完成股份收購，彰顯香港在國際併購中的關鍵樞紐功能。

主要業務領域

公司架構及策略治理


企業行業類別

基礎化工及材料

涉及市場/投資地點

中國內地、香港特區



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SUCCESS CASE 13

KEY FEATURES

A Mainland high-tech enterprise leveraged Hong Kong as a "world-class springboard" to complete a cross-border asset restructuring valued at over HK\$1.3 billion. Leveraging Hong Kong's unique advantages, the legal teams from Guangdong and Hong Kong designed a complex transaction structure at the holding company level, seamlessly bridging the legal and commercial practices of both jurisdictions. They successfully assisted the client in completing the share acquisition, underscoring Hong Kong's pivotal role as a key hub in international mergers and acquisitions.

KEY PRACTICE AREA

Corporate Structure & Strategic Governance

INDUSTRY SECTOR

Basic Chemicals & Materials

MARKETS/ DESTINATIONS INVOLVED

Chinese Mainland, Hong Kong SAR



Chen & Co., Carina Solicitors 陳佩玉律師行

案例 14

重點

該案涉及國企在香港登記並執行內地判決，追討逾 10 億港幣債務。粵港兩地律師團隊充分運用香港普通法機制，成功取得押記令保全債務人資產，並擬進一步申請披露令深入調查資產狀況。案件突顯香港作為「世界級跳板」，在跨境判決承認與執行方面提供成熟、可預期的法律保障，助力內地企業有效維護合法權益。

主要業務領域

商事訴訟及跨境爭議解決


企業行業類別

銀行及跨境金融服務

涉及市場/投資地點

香港特區、中國內地



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SUCCESS CASE 14

KEY FEATURES

This case involves a state-owned enterprise registering and enforcing a Chinese Mainland judgment in Hong Kong to recover a debt of over HK\$10 billion. The legal teams from Guangdong and Hong Kong have fully utilized Hong Kong's common law mechanisms, successfully obtaining a charging order to preserve the debtor's assets, and are planning to further apply for a disclosure order to conduct an in-depth investigation into the asset situation. The case highlights Hong Kong as a "world-class springboard," providing mature and predictable legal safeguards for the cross-border recognition and enforcement of judgments, thereby assisting Mainland enterprises in effectively protecting their legitimate rights and interests.

KEY PRACTICE AREA

Commercial Litigation & Cross-border Dispute Resolution

INDUSTRY SECTOR

Banking & Cross-border Financial Services

MARKETS/ DESTINATIONS INVOLVED

Hong Kong SAR, Chinese Mainland



CHEN & LEE LAW OFFICE
陳和李律師事務所

案例 15

重點

本所曾代表一家經營大型網購平台的內地著名電子商貿公司針對來自美國的天使投資者要求返還投資款的仲裁抗辯。該仲裁牽涉大量與網購平台數據庫有關的證據，以及鑑證會計的專家意見。仲裁於香港國際仲裁中心進行，仲裁語言為中文。

主要業務領域

爭議解決


企業行業類別

消費品、零售及跨境電商

涉及市場/投資地點

香港特區、澳門特區、中國內地



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SUCCESS CASE 15

KEY FEATURES

Our firm represented a renowned Mainland e-commerce company operating a large online shopping platform in defending against an arbitration claim brought by an angel investor from the United States seeking the return of investment funds. The arbitration involved extensive evidence relating to the e-commerce platform's database, as well as expert opinions from forensic accountants. The arbitration was conducted at the Hong Kong International Arbitration Centre (HKIAC) with Chinese as the language of the proceedings.

KEY PRACTICE AREA

Dispute Resolution

INDUSTRY SECTOR

Consumer Goods, Retail & Cross-border E-commerce

MARKETS/ DESTINATIONS INVOLVED

Hong Kong SAR, Macau SAR, and Chinese Mainland



CHEN & LEE LAW OFFICE
陳和李律師事務所

案例 16

重點

本所為一家中國內地企業，通過多批次擔保結構發行總額 20 億元人民幣境外債券，並於澳門交易所上市。本所擔任發行人國際法律顧問，協調逾 20 家金融機構，處理多批次發行的一致性與市場條件變化，並確保擔保機制及跨境監管合規，體現香港法律專業在內地企業對接國際資本市場的關鍵平台作用。

主要業務領域

資本市場


企業行業類別

能源、新能源及公用事業

涉及市場/投資地點

中國內地、香港特區、澳門特區



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SUCCESS CASE 16

KEY FEATURES

Our firm advised a Chinese Mainland enterprise on the issuance of offshore bonds with an aggregate principal amount of RMB 2 billion through a multi-tranche guarantee structure, which were listed on the Macau Exchange. We acted as international legal counsel to the issuer, coordinating with over 20 financial institutions, addressing consistency across multiple tranches and evolving market conditions, and ensuring compliance with the guarantee mechanism and cross-border regulatory requirements. This case demonstrates the critical role of Hong Kong legal expertise as a platform with international capital markets.

KEY PRACTICE AREA

Capital Markets

INDUSTRY SECTOR

Energy, New Energy & Utilities

MARKETS/ DESTINATIONS INVOLVED

Chinese Mainland, Hong Kong SAR, and Macau SAR

案例 17

重點

法院: 香港特別行政區高等法院原訟法庭

標的事項: 協助某內地大型國有獨資公司在香港登記及執行某內地高級人民法院作出的終審判決

財務價值: 高價值; 執行金額約人民幣 1.7 億元

主要法律爭議點: 在香港登記及執行內地判, 根據相互執行機制申請登記內地判決; 司法管轄權範圍外送達程序; 遵守《內地民商事判決(相互強制執行)條例》(第 645 章)的各項要求。在香港進行公眾記錄查冊, 包括土地註冊處、公司註冊處、破產管理署及法院訴訟記錄查冊, 以識別被執行人持有的資產。

程序進度: 內地判決已成功在香港法院登記。案件目前正在進行向被執行人送達法律程序文件的階段

主要業務領域

商業訴訟及跨境爭議解決

企業行業類別

涉及市場/投資地點

主要市場/目的地: 中國內地(四川省——原判決作出地)

次要市場/目的地: 香港特區(執行行動進行地)



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SUCCESS CASE 17

KEY FEATURES

Court: Court of First Instance of the High Court of the Hong Kong Special Administrative Region

Subject Matter: Assisting a major Chinese Mainland state-owned enterprise (SOE) in the registration and enforcement of a final judgment rendered by a Mainland Higher People's Court.

Financial Value: High-value; enforcement amount of approximately RMB 170 million.

Key Legal Issues: The main dispute concerns contractual and equitable estoppel. A critical fact is that the Supplemental Agreement stated the Client had already performed his obligations in full prior to its signing, which conflicts with the Claimant's allegations of non-performance. Registration and enforcement of Mainland judgments in Hong Kong under the reciprocal enforcement mechanism.

- (1) Applications for leave to serve process out of jurisdiction
- (2) Compliance with the requirements of the Mainland Judgments in Civil and Commercial Matters (Reciprocal Enforcement) Ordinance (Cap.645)
- (3) Conducting public record searches in Hong Kong – including the Land Registry, Companies Registry, Official Receiver's Office, and court litigation records – to identify assets held by the judgment debtor.

Procedural Progress: The Mainland judgment has been successfully registered in the Hong Kong Court. The case is currently at the stage of serving legal documents on the judgment debtor.

KEY PRACTICE AREA

Commercial Litigation & Cross-border Dispute Resolution

INDUSTRY SECTOR

MARKETS/ DESTINATIONS INVOLVED

Primary Market/Destination: Chinese Mainland (Sichuan Province-place where the original judgment was rendered)

Secondary Market/Destination: Hong Kong SAR (place where the enforcement is in progress)

案例 18

重點

角色: 香港監管交易法律顧問

事由: 為持有證監會第 1、4 及 9 類牌照的中介機構 Mighty Fountain Capital Limited 提供法律意見, 就其在與迅盈集團、螞蟻數字科技、Conflux Network 及 VDX 合作的全球首個基於換電技術的現實世界資產項目中, 向 Digital Reliability GPower Investment Limited Partnership Fund 介紹客戶及投資者的角色提供諮詢

財務價值: 此 RWA 計劃是一項具有里程碑意義的跨國數位資產交易。

主要法律問題: 就現實世界資產架構提供意見, 確保符合香港監管要求, 草擬及敲定介紹協議, 審閱從螞蟻集團收到的與現實世界資產項目相關的文件, 與證監會聯絡, 並草擬對證監會信函的回應

主要業務領域

金融科技、虛擬資產及數字金融

企業行業類別

金融科技及虛擬資產

涉及市場/投資地點

主要市場/目的地: 香港特區

次要市場/目的地: 全球/中國內地 (現實世界資產項目涉及迅盈集團及螞蟻數字科技等內地企業, 具有跨境數字資產影響)

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SUCCESS CASE 18

KEY FEATURES

Role: Hong Kong regulatory transactional counsel

Subject Matter: Advised Mighty Fountain Capital Limited (an SFC licensed Type 1, 4 and 9 intermediary) on its investment channel to the Digital Reliability GPower Investment Limited Partnership Fund, the world's first Real World Assets (RWA) project based on battery swapping technology, in collaboration with Xunying Group, Ant Digital Technologies, Conflux Network and VDX.

Financial Value: Not publicly disclosed; the underlying RWA project represents a landmark cross-border digital asset transaction involving Ant Digital Technologies.

Key Legal Issues: Advising on the RWA structure, ensuring compliance with Hong Kong regulatory parameters, drafting and finalising the introducing agreement, reviewing documents received from Ant Group in relation to the RWA project, liaising with the SFC, and drafting responses to SFC correspondence.

KEY PRACTICE AREA

Fintech, Virtual Assets & Digital Finance

INDUSTRY SECTOR

Fintech & Virtual Assets

MARKETS/ DESTINATIONS INVOLVED

Primary Market/Destination: Hong Kong SAR
Secondary Market/Destination: Global /
Chinese Mainland (The RWA project involved Chinese Mainland-based parties including Xunying Group and Ant Digital Technologies, with cross-border digital asset implications)



Christine M. Koo & Ip, Solicitor & Notaries LLP
顧張文菊、葉成慶律師事務所有限法律責任合夥

案例 19

重點

本所代表股票發行人浙江長安仁恆科技股份有限公司(股票代號:8139)的保薦人,成功協助該公司在香港聯合交易所創業板上市。該公司業務是膨潤土精細化學品之研發、生產及銷售。

該公司規模相對較小。為了幫助該公司成功上市,專業團隊非常投入,團隊內的律師、金融專家和會計師用更多時間盡職調查和與該公司溝通。

我們已經證明,上市帶來的好處不僅惠及中國內地的大型公司,也能惠及中小企業。

主要業務領域

資本市場(股權)

企業行業類別

基礎化工及材料

涉及市場/投資地點

香港特區



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SUCCESS CASE 19

KEY FEATURES

Our Firm acted for the sponsor of the issuer Zhejiang Chang' an Renheng Technology Co., Ltd (Stock code: 8139) which was successfully listed on the GEM Board on the Stock Exchange of Hong Kong.

Zhejiang Chang' an Renheng was a relatively small company based in the Province of Zhejiang doing the business of research and development, production and sales of bentonite fine chemicals.

In helping the company to be successfully listed, the dedicated professional team of lawyers, financiers and accountants made special efforts, as a lot more time needed to be invested in conducting due diligence and in communicating with the issuer.

We have showcased that the benefit brought by listing is not exclusively for big corporations in Chinese Mainland, but also available to small and medium enterprises.

KEY PRACTICE AREA

Capital Markets (equity)

INDUSTRY SECTOR

Basic Chemicals & Materials

MARKETS/ DESTINATIONS INVOLVED

Hong Kong SAR

案例 20

重點

高偉紳律師事務所長期深耕香港資本市場，在服務中國內地企業的香港首次公開發行 (IPO) 業務領域保持市場領先地位，持續協助最具創新力和高速成長性的企業對接國際資本。在2025年和2026年，高偉紳主導並參與了多個香港上市項目，覆蓋人工智能、半導體、機器人技術、醫療健康和消費品等多個行業，並助力多家A股上市公司增發H股，在不斷演進的監管框架下，協助發行人順利推進上市，有效連接全球投資者。

創新始終貫穿於高偉紳香港上市業務的實踐之中。我們就多項在行業領域內具有開創性的上市項目提供法律服務，包括企業級人工智能公司和自動化技術公司根據聯交所第18C章特專科技公司制度上市，以及生物科技公司依據第18A章上市。

在消費品領域，高偉紳結合對監管規則的深刻理解與對行業發展的深厚洞察，積極協助知名消費品牌及新經濟企業，妥善應對信息披露、交易結構設計及跨境執行，推動項目順利完成。在各個行業領域，高偉紳團隊深度融合資本市場規則、監管要求及行業專長，協助客戶開拓新的上市路徑、把握前沿技術，並確保交易執行的確定性，進一步鞏固高偉紳作為中國內地企業赴港上市首選國際法律顧問的市場地位。

主要業務領域

資本市場

企業行業類別

跨行業

涉及市場/投資地點

中國內地、香港特區



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SUCCESS CASE 20

KEY FEATURES

Clifford Chance has built a market-leading Hong Kong IPO practice for Chinese Mainland companies, advising many of the region's most innovative and fast-growing businesses as they access international capital. In 2025 and 2026, we led listings across AI, semiconductors, robotics, healthcare, consumer sectors and H-share listings for A-share companies - guiding issuers through evolving regulatory frameworks to connect with global investors.

Innovation defines our Hong Kong IPO practice. We advised on several first-of-their-kind listings, including enterprise level AI companies and autonomous technology businesses under the Exchange's Chapter 18C specialist technology regime, as well as biotech companies under Chapter 18A.

For consumer issuers, we paired regulatory sophistication with deep sector insight, actively guiding household names and new-economy brands through disclosure, structuring and cross border execution to deliver successful outcomes. Across all sectors, our teams combined capital markets, regulatory and industry expertise to unlock new listing pathways, manage novel technologies and deliver execution certainty, reinforcing Clifford Chance's position as the go to international adviser for Chinese Mainland companies listing in Hong Kong.

KEY PRACTICE AREA

Capital Markets

INDUSTRY SECTOR

Cross-sector

MARKETS/ DESTINATIONS INVOLVED

Chinese Mainland, Hong Kong SAR

案例 21

重點

高偉紳為證券化和可持續金融領域市場領軍律所。我們為獨家全球協調行及聯席簿記行，就香港按揭證券有限公司 (HKMC) 於基建融資證券化先導計劃下發行首批基建貸款抵押證券 (ILBS)，提供法律服務。該項目通過特殊目的載體 Bauhinia ILBS 1 Limited (Bauhinia 1) 實施。

Bauhinia 1 的資產組合涵蓋分佈 12 個國家、9 個行業的 25 個獨立項目，共包含 35 筆項目及基建貸款，共發行五類票據，並在香港聯合交易所上市。在 Bauhinia 1 的資本結構中，設有一個由可持續資產、綠色資產及社會資產支持的可持續層級。Bauhinia 1 的首批發行是深化亞洲基礎設施證券化市場的重要里程碑。

高偉紳亦為 HKMC 發行第二批 ILBS 提供法律服務，該項目通過於中國香港註冊的特殊目的載體 Bauhinia ILBS 2 Limited 進行。

主要業務領域

銀行及金融

企業行業類別

工業、高端製造及基建工程

涉及市場/投資地點



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SUCCESS CASE 21

KEY FEATURES

Clifford Chance is a market leader in securitisation and sustainable finance. We advised the sole global coordinator and joint bookrunners on The Hong Kong Mortgage Corporation Limited (HKMC)'s first issuance of infrastructure loan-backed securities (ILBS) under its pilot scheme on infrastructure financing securitisation. This was executed through a special purpose vehicle (SPV), Bauhinia ILBS 1 Limited (Bauhinia 1).

Bauhinia 1 has a portfolio of 35 project and infrastructure loans in 25 individual projects spreading across 12 countries and 9 sectors. In total, five classes of notes were issued and listed on The Hong Kong Stock Exchange. Within the capital structure of Bauhinia 1, there was a sustainability tranche backed by sustainable, green and social assets. The debut issuance of Bauhinia 1 was an important milestone that contributed to the deepening of the infrastructure securitisation market in Asia.

Clifford Chance also advised on HKMC's second ILBS, executed through a Hong Kong incorporated orphan special purpose vehicle Bauhinia ILBS 2 Limited.

KEY PRACTICE AREA

Banking & Finance

INDUSTRY SECTOR

Industrial, Advanced Manufacturing & Infrastructure

MARKETS/ DESTINATIONS INVOLVED

案例 22

重點

本行主管合夥人陳曼琪律師被委任為廣州仲裁委員會首席仲裁員審理一宗有關私募基金合夥糾紛的涉外案件，其中涉及被申請人被指未履行忠實勤勉義務而被申請賠償投資損失及利息，本案在釐定私募基金管理人勤勉義務邊界方面具有重要意義，裁決結果亦維護了法人獨立地位和市場主體的穩定預期。此案被例入廣州仲裁委員會《國際商事仲裁案例精篇》典型案例之一。

陳曼琪律師是香港及粵港澳大灣區律師、仲裁員及調解員，包括廣州仲裁委員會仲裁員、深圳國際仲裁院仲裁員、華南(香港)國際仲裁院仲裁員、亞非法協香港區域仲裁中心在冊仲裁員、香港認可調解員、亞非法協香港區域仲裁中心在冊調解員等，為內地企業「走出去」提供全面及多元化的國際法律及商事糾紛解決服務和保障。

主要業務領域

國際仲裁、調解及替代爭議解決

企業行業類別

資產管理及投資服務

涉及市場/投資地點

香港特區、中國內地、全球市場

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SUCCESS CASE 22

KEY FEATURES

Ms. Chan Man Ki Maggie, the Managing Partner of our firm, was appointed as the Presiding Arbitrator of the Guangzhou Arbitration Commission in a cross border case concerning a partnership dispute over a private equity fund. The case involved a claim for compensation of investment losses and interest against the respondent for alleged breach of fiduciary and duty of care. This case held significant importance in defining the boundaries of a private equity fund manager's duty of care. The arbitral award also upheld the independent status of legal entities and maintained the stability of market participants' expectations. This case had been included as one of the typical cases in the Guangzhou Arbitration Commission's Selected Cases of International Commercial Arbitration.

Ms. Chan Man Ki Maggie is a Hong Kong and GBA lawyer, arbitrator and mediator, that includes being an arbitrator of Guangzhou Arbitration Commission, an arbitrator of Shenzhen Court of International Arbitration, an arbitrator of South China International Arbitration Center (HK), an arbitrator of AALCO Hong Kong Regional Arbitration Center, an accredited mediator in Hong Kong, and a mediator of AALCO Hong Kong Regional Arbitration Center. She provides comprehensive and diversified international legal and commercial dispute resolution services and support for mainland enterprises in their "going global" initiatives.

KEY PRACTICE AREA

International Arbitration, Mediation & ADR

INDUSTRY SECTOR

Asset Management & Investment Services

MARKETS/ DESTINATIONS INVOLVED

Hong Kong SAR, Chinese Mainland, Global Markets

案例 23

重點

陳曼琪律師行為一個在香港營運基礎設施建設及建築工程業務的家族，提供有關信託、財富管理及承傳、和家族辦公室的服務，協助該家族實現資產所有權與受益權分離，隔離個人債務或婚姻風險。

有關服務包括制訂家族憲章，明確家族成員在控股公司董事會的任免機制及決策權限，減少家族衝突對業務的影響；協助制訂傳承規劃與繼承方案，確保非活躍家族成員享有經濟利益，而具管理能力的繼任者掌握公司投票權，保障家族持有的公司股權及資產不因婚姻變動而外流；提供風險管理與爭議解決的法律服務，處理工程合約糾紛及跨境仲裁等，確保家族財富免受重大訴訟影響。

陳曼琪律師行主要協助這類家族將龐大的財富資產可透過信託架構進行隔離，透過家族辦公室實現專業化治理，並在確保合法合規的前提下，完成跨代財富轉移與業務控制權的平穩過渡。

主要業務領域

家族辦公室、信託及財富傳承

企業行業類別

基建工程、建造及運營

涉及市場/投資地點

香港特區、中國內地



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SUCCESS CASE 23

KEY FEATURES

CMK lawyers provides trust, wealth management & succession planning, and family office services to a family operating in the infrastructure and building construction sector in Hong Kong. We help the family separate legal ownership from beneficial interest in their assets, thereby shielding wealth from personal debts or marital risks.

Our services include drafting a family constitution that sets out clear mechanisms for appointing and removing family members on the board of the holding company, along with their decision making authority, so as to reduce the impact of family conflicts on business operations. We also assist in developing succession plans to ensure that non-active family members receive economic benefits, while capable successors retain voting control over the company, and to prevent the outflow of family held equity and assets due to marital changes.

Additionally, we provide risk management and dispute resolution legal services, handling construction contract disputes and cross-border arbitrations to protect family wealth from being undermined by major litigation.

CMK lawyers primarily helps such families segregate substantial wealth and assets through trust structures, achieve professional governance through family offices, and facilitate the smooth cross generational transfer of wealth and business control while ensuring full legal and regulatory compliance.

KEY PRACTICE AREA

Family Offices, Trusts, and Wealth Succession

INDUSTRY SECTOR

Infrastructure Engineering, Construction & Operation

MARKETS/ DESTINATIONS INVOLVED

Hong Kong SAR, Chinese Mainland

案例 24

重點

香港資本金融有限公司 (HKCFC) 是一家香港獨角獸新創公司，專注於亞洲地區住宅物業抵押貸款的發起和收購。它為香港及亞洲各地的房地產買家和投資者提供另類融資方案。

HKCFC是亞洲證券化市場中最活躍的參與者之一。自HKCFC成立以來，我們的團隊便與其保持合作。我們運用證券化技術，支持HKCFC為其發起和收購業務取得融資。

我們的團隊在業界享有盛譽，被公認為香港乃至整個亞洲證券化領域最優秀、經驗最豐富的團隊之一。

我們於2025年8月為香港金融管理局成功完成的這項證券化交易，憑藉其極具創新性的結構，迄今已榮獲至少兩項行業大獎：

- 榮獲“2025年度亞洲金融最佳結構性融資交易獎(香港)”
- 榮獲「2026年度資產管理AAA級重大交易獎－最佳證券化交易獎(北亞-香港)」

穆迪對這些債券的評級分別為Aa2(sf)和A3(sf)，這是20多年來首筆獲得評級的香港RMBS。

這項認可突顯了HKCFC證券化計畫的複雜性和創新性，而這正是我們團隊的強項。

主要業務領域

銀行及金融

企業行業類別

銀行及跨境金融服務

涉及市場/投資地點

香港特區及亞洲地區



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SUCCESS CASE 24

KEY FEATURES

Hong Kong Capital Finance Corporation Limited (HKCFC) is a Hong Kong unicorn startupm which specializes in origination and acquisition of residential property mortgage loans across the Asian region. It offers alternative financing for property buyers and investors in Hong Kong and across Asia.

HKCFC is one of the most active players in the Asian securitization markets. Our team in CMS has been working with HKCFC since its inception. We support HKCFC to secure financing for its origination and acquisition business through the use of Securitisation technology.

Our team is widely recognized in the industry as one of the best and most experienced for Securitisations in Hong Kong and across Asia.

This Securitisation deal that we successfully completed for HKCFC in August 2025 won at least two industry awards so far for its highly innovative structure:

- Winner of “FinanceAsia Structured Finance Deal of Year 2025 (Hong Kong)”
- Winner of “The Asset Triple A Awards for Significant Deals 2026–Best Securitization (North Asia-Hong Kong)”.

The bonds were rated Aa2(sf) and A3(sf) by Moody’s, and this was the first rated Hong Kong RMBS in over 20 years.

The recognition highlights the complexity and innovated behind the Securitisation for HKCFC, which our team is renowned for.

KEY PRACTICE AREA

Banking & Finance

INDUSTRY SECTOR

Banking & Cross-border Financial Services

MARKETS/ DESTINATIONS INVOLVED

Hong Kong SAR, Chinese Mainland

案例 25

重點

我們近期代理了一宗以德國為仲裁地的高額國際商事仲裁，客戶是一家領先的中德合資冠狀動脈和血管醫療器械製造商，其產品銷往全球，包括中國內地和香港。該爭議源於客戶與其中國投資者之間的合資安排。在客戶終止分銷協議後，其前分銷合作夥伴指稱該終止屬不當行為，並向客戶提出逾7,500萬歐元的索賠。憑藉本所香港團隊在涉及中國內地與歐洲（本案為德國）當事人的跨境爭議方面的豐富經驗和專業知識，我們與本所柏林辦公室緊密合作，成功地為客戶辯護，使其免於所有索賠。此案例充分展現了香港的獨特優勢以及我們在處理涉及中國與歐洲的複雜、高金額、多司法管轄區商事糾紛方面的專業能力。

主要業務領域

爭議解決

企業行業類別

醫療器械及用品

涉及市場/投資地點

歐洲、中國內地



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LINKEDIN

SUCCESS CASE 25

KEY FEATURES

We've recently acted in a high value international commercial arbitration seated in Germany for a leading Chinese-German manufacturer of coronary and vascular medical devices, whose products are distributed globally, including in Chinese Mainland and Hong Kong. The dispute arose from a joint venture between the client and its Chinese investors, and the client faced claims of over EUR 75 million brought by its former distribution partner following the alleged wrongful termination of the distribution agreement. Leveraging our Hong Kong team's extensive experience and expertise in cross-border disputes involving Chinese and European (in this case German) parties, we worked together with the firm's Berlin office and successfully defended the client against all claims. The case illustrates Hong Kong's unique position and our capability to support complex, high-stake, multi jurisdictional commercial disputes bridging China and Europe.

KEY PRACTICE AREA

Dispute Resolution

INDUSTRY SECTOR

Medical Devices & Supplies

MARKETS/ DESTINATIONS INVOLVED

Europe, Chinese Mainland

CONYERS 康德明律師事務所

案例 26

重點

珍酒李渡集團有限公司 (6979.HK) 為中國內地領先的白酒生產商。該公司於2023年在香港聯交所完成首次公開發售，涉額港幣53億元，乃港交所當年規模最大的上市項目，亦為2016年後第二家上市的中國烈酒公司。珍酒李渡受惠於香港流動性充裕，雲集國際投資者，及穩健可靠的監管機制。此等優勢奠定香港的獨特地位，為尋求全球資本的內地企業提供世界級跳板。

康德明律師事務所就珍酒李渡的首次公開募股提供全面的開曼群島法律建議，確保其離岸架構與香港上市要求無縫銜接。本所的跨境專業知識，協助珍酒李渡高效應對複雜的監管和合規要求，為其未來擴張奠定更穩固基礎。

是次公開發售項目眾所矚目，屢獲行業殊榮，吸引多名機構投資者。當中，KKR透過Zest Holdings持有大額權益，而國際部分則吸引高盛、中信建投國際、中金及KKR Capital Markets等全球投行參與，國際陣容鼎盛。

主要業務領域

資本市場 (股權)

企業行業類別

食品、飲品及煙草



Image credit: Forbes

涉及市場/投資地點

珍酒李渡集團有限公司主要在中國內地營運，同時亦正積極拓展更多國際機遇，旨在向全球推廣中國白酒文化並進軍國外。

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SUCCESS CASE 26

KEY FEATURES

ZJLD Group Inc. (6979.HK), a leading Chinese Mainland baijiu producer, completed its HK\$5.3 billion IPO on the Hong Kong Stock Exchange—the largest HKEX listing in 2023 and only the second major debut by a Chinese liquor company since 2016. ZJLD leveraged Hong Kong’s deep liquidity, international investor access, and trusted regulatory regime, reinforcing its unique position as a world-class springboard for Chinese Mainland enterprises seeking global capital.

Conyers advised ZJLD on all Cayman Islands legal aspects in connection with the IPO, ensuring seamless alignment between the company’s offshore structure and Hong Kong’s listing requirements. This cross-border expertise helped ZJLD efficiently navigate complex regulatory and compliance demands, strengthening the foundation for its future expansion.

Recognised by multiple leading industry awards, the landmark IPO attracted strong institutional interest, with KKR holding a significant stake through Zest Holdings, while the international tranche drew participation from global banks including Goldman Sachs, China Securities (International), CICC and KKR Capital Markets—demonstrating broad international engagement.

KEY PRACTICE AREA

Capital Markets (equity)

INDUSTRY SECTOR

Food, Beverage & Tobacco

MARKETS/ DESTINATIONS INVOLVED

ZJLD Group Inc. primarily operates in Chinese mainland. The company is also pursuing broader international opportunities, aiming to promote Chinese baijiu culture globally and expand its presence beyond China.

CONYERS 康德明律師事務所

案例 27

重點

方舟云康控股有限公司 (6086.HK) 為中國內地最大線上慢病管理平台。其在香港聯交所主板完成首次公開發售, 成功集資約港幣1.98億元。

香港資本市場聯通全球, 監管環境清晰穩健, 方舟云康藉此鞏固其作為數字健康創新公司的領導地位, 以應對國家與日俱增的慢病管理方案需求。

康德明律師事務所為方舟云康提供英屬維爾京群島和開曼群島法律建議, 確保其離岸架構與香港上市要求無縫銜接, 促進發售期間的跨境監管合規工作得以順暢完成。

方舟云康吸引的機構投資者甚為多元, 包括著名的亞洲投資機構及醫療產業基金, 足證市場對其長期增長潛力寄予重望, 期盼在中國發展迅速的數字健康生態系統中發揮重要角色。

完成首次公開發售後, 康德明律師事務所於2026年初協助方舟云康透過補足配售股份額外集資, 涉額港幣1.5億元。所得資金絕大部分用於促進發展其人工智能慢病管理平台, 包括發展「杏石」医疗大模型、擴增基礎建設及招聘人才。

主要業務領域

資本市場 (股權)

企業行業類別

醫療健康服務



Image credit: Baidu

涉及市場/投資地點

方舟云康控股有限公司業務遍及中國內地, 為國家領先的線上慢病管理平台, 向中國全國病人提供數字醫療服務及線上藥店服務。此外, 方舟云康與上海復星醫藥等知名全球及區域製藥和生物科技公司合作, 攜手改善國內醫療生態系統。

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SUCCESS CASE 27

KEY FEATURES

Fangzhou Inc. (6086.HK), the largest online chronic disease management platform in Chinese Mainland, successfully raised approximately HK\$198 million through its IPO on the Main Board of the Hong Kong Stock Exchange. Leveraging Hong Kong's internationally connected capital markets and clear regulatory environment, Fangzhou strengthened its position as a leading digital health innovator addressing rising nationwide demand for chronic care solutions.

Conyers advised Fangzhou on British Virgin Islands and Cayman Islands legal matters, ensuring its offshore structure aligned seamlessly with Hong Kong's listing requirements and facilitating smooth cross-border regulatory compliance throughout the offering.

Fangzhou attracted a diverse group of institutional investors, including prominent Asia-based investment firms and specialised healthcare funds. Their participation reflects broad market confidence in Fangzhou's long-term growth potential and its role in China's rapidly expanding digital-health ecosystem.

Subsequent to its IPO, in early 2026 Conyers also assisted Fangzhou with a further fund raising by way of a top-up placement of shares, raising an additional HK\$150 million of funds, the vast majority of which will be used to accelerate the development of Fangzhou's AI-driven chronic disease management platform, including "Xingshi" Large Language Model development, infrastructure expansion, and talent recruitment.

KEY PRACTICE AREA

Capital Markets (equity)

INDUSTRY SECTOR

Healthcare Services

MARKETS/ DESTINATIONS INVOLVED

Fangzhou Inc. operates across Chinese Mainland as the country's leading online chronic-disease management platform, providing digital healthcare services and online pharmacy solutions to patients nationwide. To further enhance the domestic healthcare ecosystem, the company collaborates with a range of well-established global and regional pharmaceutical and biotechnology partners including Shanghai Fosun Pharmaceutical.

案例 28

重點

的近律師行為一家在中國內地擁有超過 20,000 家實體門市的領先咖啡連鎖店提供法律諮詢，協助其策略性地進軍香港市場，包括定期就其營運相關的各種複雜法律問題為客戶提供諮詢、為客戶提供敏感客戶資訊處理，及跨司法管轄區跨境資料傳輸等。我們也就客戶在香港營運中至關重要的各類許可和監管事宜提供諮詢，例如審查和談判租賃及許可協議。在僱傭事宜方面，我們協助起草僱傭合約、就工作場所政策提供建議。我們亦協助客戶了解消費者保護法，使其行銷實務、退款政策和客戶溝通符合監管要求。我們採用的整體方法確保營運效率，同時最大限度地降低各方面的法律風險。

主要業務領域

公司業務 (包括進入跨境市場的架構設計、公司治理及股東權益保障、合併及收購、跨境商事合同等)

企業行業類別

農業、食品飲品及煙草
消費品、零售及跨境電商

涉及市場/投資地點

中國內地、香港特區



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LINKEDIN

SUCCESS CASE 28

KEY FEATURES

Deacons advised a leading coffee chain with over 20,000 physical outlets in Chinese Mainland, assisting in its strategic entry into the Hong Kong market. Our services include regular advice on various complex operational legal issues, sensitive customer information handling, and multi-jurisdictional cross border data transfers. We also advised on critical licensing and regulatory matters for its Hong Kong operations, such as reviewing and negotiating tenancy and licence agreements. Regarding employment matters, we assisted in drafting employment contracts and providing advice on workplace policies. We also advised on consumer protection laws to ensure its marketing practices, refund policies, and customer communications align with regulatory requirements.

KEY PRACTICE AREA

Corporate Affairs (including structuring of cross-border market entry, corporate governance & shareholders' rights, M&A, cross-border commercial contracts, etc.)

INDUSTRY SECTOR

Agriculture, Food, Beverage & Tobacco
Consumer Goods, Retail & Cross-border
E-commerce

MARKETS/ DESTINATIONS INVOLVED

Chinese Mainland, Hong Kong SAR

案例 29

重點

的近律師行代表北京建廣資產管理有限公司，其為中建投資本管理有限公司（一家中國內地國有投資公司）的子公司，就其以 18 億美元收購 NXP Semiconductors N.V.（恩智浦半導體）的功率放大器業務提供法律意見。此交易為截至 2015 年為止該年度規模最大的海外科技併購案例之一。

恩智浦半導體之業務主要專注於供應移動通信基站市場，並在工業照明、新一代廚具及汽車電子點火系統等領域具有未來潛在增長應用空間。

本交易尚須經美國聯邦貿易委員會、歐盟委員會、中國商務部及其他相關機構審查批准。

此項目獲《商法月刊》雜誌頒發之《2015 年度傑出交易大獎》及被《Asian Legal Business》雜誌提名為《2016 年度項目大獎》。

主要業務領域

公司業務（包括進入跨境市場的架構設計、公司治理及股東權益保障、合併及收購、跨境商事合同等）

企業行業類別

資訊科技、半導體及數字經濟

涉及市場/投資地點

中國內地、美國、菲律賓、歐盟（如荷蘭、法國）



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SUCCESS CASE 29

KEY FEATURES

Deacons advised JAC Capital, a subsidiary of JIC Capital – a Chinese state-owned investment company, on a US \$1.8 billion acquisition of NXP Semiconductors' power amplifier business. To date, the transaction is one of the largest outbound technology deals of 2015.

NXP Semiconductors' business is primarily focused on supplying the mobile communications base station market, but has potential future growth applications in the areas of industrial lighting, next generation cooking and automotive electronic ignition systems. The transaction is subject to review and approval by the US Federal Trade Commission, the European Commission, MOFCOM and other agencies.

This project awarded China Business Law Journal Deals of the Year 2015 and nominated ALB Deal of the Year 2016.

KEY PRACTICE AREA

Corporate Affairs (including structuring of cross-border market entry, corporate governance & shareholders' rights, M&A, cross-border commercial contracts, etc.)

INDUSTRY SECTOR

IT, Semiconductors & Digital Economy

MARKETS/ DESTINATIONS INVOLVED

Chinese Mainland, US, Philippines, EU member states (e.g., the Netherlands and France)

DENTONS

德同國際有限法律責任合夥

案例 30

重點

本所就一宗涉及十三家中國內地公司的複雜破產重組項目，向擔任管理人的兩家內地律師事務所提供法律意見。該重組依據重慶法院批准的方案進行，涉及香港上市公司的股份轉讓及董事更換，並在香港實施時，遭前實益擁有人透過股東代表訴訟、監管投訴及內地訴訟提出反對。

本所根據重慶法院發出的請求函，成功向香港高等法院取得對中國內地破產重組程序的承認及協助令，並有效抗辯前實益擁有人提出的相關申請，確立普通法體系下的罕見先例。法院作出具里程碑意義的裁決，最終促成一宗涉及資產及投資總額超過人民幣一百億元的大型重組，使本所得以協助客戶取得相關上市公司的控制權，並有效變現其位於德國回收業務的核心資產價值。

主要業務領域

爭議解決

企業行業類別

專業及商業服務

涉及市場/投資地點

香港特區及中國內地

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LINKEDIN

SUCCESS CASE 30

KEY FEATURES

Advised two Chinese Mainland law firms acting as Administrators of 13 Chinese Mainland companies in a complex bankruptcy restructuring involving the transfer of shares in a Hong Kong listed company and a change of directors under a restructuring plan approved by the Chongqing Court. Implementation in Hong Kong was challenged by former beneficial owner through various actions, including derivative proceedings, regulatory complaints and parallel Chinese Mainland litigation.

Dentons successfully obtained recognition and assistance from the Hong Kong High Court pursuant to a letter of request from the Chongqing Court, in a first reported case in the common law world where the court explicitly recognised appointment takers in restructuring, while resisting the shareholder's applications. The Court's landmark decision addressed novel cross border restructuring issues and established rare Hong Kong precedent recognising Chinese Mainland bankruptcy restructuring, facilitating a large scale restructuring involving assets and investment exceeding RMB 10 billion. The recognition paved way for Dentons to assist the client to assume control and realise valuable assets in the listed company, a leading recycling business situated in Germany.

KEY PRACTICE AREA

Dispute Resolution

INDUSTRY SECTOR

Professional & Commercial Services

MARKETS/ DESTINATIONS INVOLVED

Hong Kong SAR and Chinese Mainland

DENTONS

德同國際有限法律責任合夥

案例 31

重點

本所為廈門吉宏科技股份有限公司(香港股票代碼:02603)於香港聯合交易所主板進行雙重上市及 H 股全球發售提供法律服務,集資約港幣5.215億元。廈門吉宏同時為深圳證券交易所的上市公司(深交所股票代碼:002803)。

該交易為廈門吉宏提供直接進入國際資本市場的渠道,支持其拓展中國內地以外市場的策略發展,並使客戶成為 2025 年率先推動香港雙重上市的 A 股公司之一,進一步支持其在亞洲的增長策略。

上市後,廈門吉宏成為首家於港股上市即納入港股通的 A+H 股上市公司、首家跨境電商領域的A+H 股上市公司,以及廈門市首家 A+H 股上市公司。

本所就該雙重上市的監管、架構及執行層面提供全面法律意見,促成香港與中國內地市場之間的有效銜接。

主要業務領域

資本市場

企業行業類別

跨境電商及數字貿易

涉及市場/投資地點

香港特區、中國內地、沙特阿拉伯王國、韓國、日本、新加坡、馬來西亞及泰國



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LINKEDIN

SUCCESS CASE 31

KEY FEATURES

Advised Xiamen Jihong Co., Ltd (SEHK: 02603) on its dual primary listing and global offering of H shares on the Main Board of the Hong Kong Stock Exchange, raising approximately HK\$521.5 million. Xiamen Jihong Co., Ltd is also listed on the Shenzhen Stock Exchange (SZSE: 002803).

The transaction supported the company's strategic expansion beyond Chinese Mainland by providing direct access to international capital markets. It also positioned the client as an early mover among A-share companies pursuing Hong Kong dual listings in 2025, supporting its growth strategy across Asia.

Upon listing, Xiamen Jihong became the first A+H share issuer included in Stock Connect, the first A+H listed company in the cross-border e-commerce sector, and the first A+H listed company based in Xiamen.

Dentons advised on the regulatory, structural and execution aspects of the dual listing, enabling seamless connectivity between the Hong Kong and Chinese Mainland markets.

KEY PRACTICE AREA

Capital Markets

INDUSTRY SECTOR

Cross-border E-commerce & Digital Trade

MARKETS/ DESTINATIONS INVOLVED

Hong Kong SAR, Chinese Mainland, Kingdom of Saudi Arabia, Republic of Korea, Japan, Singapore, Malaysia and Thailand



案例 32

重點

內地企業在香港與德國公司設立合資企業，等額出資及持股，專注診斷產品研發與生產。合作結合內地研發、生產及銷售能力，與德方技術及知識產權優勢互補。本所提供股份設計、治理架構、董事會組成及股權激勵建議，確保協議保障控制權並符合國際最佳實踐。此案例彰顯香港世界級跳板角色，助內地企業拓展國際市場。

主要業務領域

公司業務 (包括進入跨境市場的架構設計、公司治理及股東權益保障、合併及收購、跨境商事合同等)

企業行業類別

醫療器械及用品

涉及市場/投資地點

香港特區



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LINKEDIN

SUCCESS CASE 32

KEY FEATURES

A Mainland company expanded its international footprint by establishing a joint venture with a German enterprise in Hong Kong. The venture was structured with equal capital contributions and balanced shareholding, focusing on the research, development, and production of advanced diagnostic products. This collaboration combined complementary strengths: the Mainland partner's efficient R&D, manufacturing capacity, and global distribution channels, together with the German partner's expertise and intellectual property in diagnostic technologies.

Our firm provided comprehensive advice on structuring the joint venture, including the design of share classes, governance arrangements, board composition, and employee equity incentives. We ensured that shareholder agreements and articles of association safeguarded control, aligned with international best practices, and offered flexibility for future growth.

This transaction highlights Hong Kong's role as a world-class springboard, enabling Mainland enterprises to collaborate with global partners, access advanced technology, diversify product portfolios, and strengthen competitiveness in international markets.

KEY PRACTICE AREA

Corporate Affairs (including structuring of cross-border market entry, corporate governance & shareholders' rights, M&A, cross-border commercial contracts, etc.)

INDUSTRY SECTOR

Medical Devices & Supplies

MARKETS/ DESTINATIONS INVOLVED

Hong Kong SAR



ELSA LAW & CO. SOLICITORS

羅碧嫻律師事務所

案例 33

重點

內地企業旗下香港公司投資美國科技企業，出資約100萬美元取得35%股權，分四期與研發、AI整合及新模組掛鉤，並設保護條款以保障投資。

本所協助設計優先股架構、投資者權利及終止條款，並爭取董事會席位，確保高管簽署競業禁止及留任協議。透過嚴謹法律保障與商業靈活性結合，助企業降低風險並獲取美國先進技術。

主要業務領域

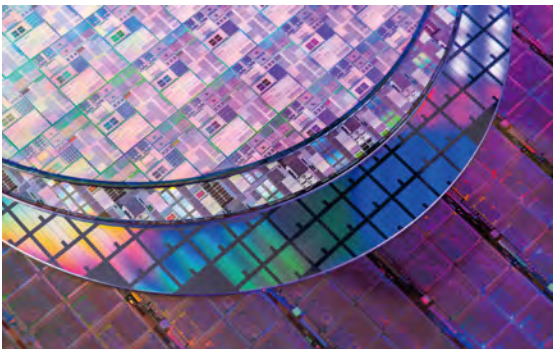
公司業務(包括進入跨境市場的架構設計、公司治理及股東權益保障、合併及收購、跨境商事合同等)

企業行業類別

軟件及數字解決方案

涉及市場/投資地點

美國



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LINKEDIN

SUCCESS CASE 33

KEY FEATURES

A Hong Kong distribution company, wholly owned by a Mainland enterprise, expanded internationally by investing in a U.S. technology company. The investment amounted to approximately USD 1 million for a 35% stake and was structured in four tranches, each linked to milestones such as product development, AI integration, and new module rollouts. Protective clauses allowed the investor to terminate funding, adjust valuation, or exercise repurchase rights if conditions were not met.

Our firm advised on structuring the preferred stock arrangement, defining investor rights, and drafting termination provisions, while also securing board representation. We ensured enforceable commitments from key executives through non-compete and retention agreements. By combining rigorous legal safeguards with commercial flexibility, we enabled the company to mitigate risks while gaining access to advanced U.S. technology. This transaction underscores Hong Kong's role as a world-class springboard, bridging Mainland capital with overseas innovation.

KEY PRACTICE AREA

Corporate Affairs (including structuring of cross-border market entry, corporate governance & shareholders' rights, M&A, cross-border commercial contracts, etc.)

INDUSTRY SECTOR

Software & Digital Solutions

MARKETS/ DESTINATIONS INVOLVED

USA

案例 34

重點

2025年10月28日，通商香港擔任獨家保薦人及承銷商法律顧問，協助上海劍橋科技(06166.HK)於港交所主板上市，集資逾46億港元；國泰君安融資為獨家保薦人。

該公司為首家在港上市的CPO企業，也是行業內首家A+H上市公司，並創下電信設備行業最大規模的A+H發售紀錄，主營連接及數據傳輸設備。

主要業務領域

資本市場(股權)

企業行業類別

IT硬件及電訊基建

涉及市場/投資地點

香港特區及中國內地



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LINKEDIN

SUCCESS CASE 34

KEY FEATURES

On 28 October 2025, Tongshang Hong Kong represented the Sole Sponsor and Underwriters of CIG SHANGHAI CO., LTD. (“CIG”, Stock Code: 06166.HK) in its global offering and listing on the Main Board of the Hong Kong Stock Exchange. The gross proceeds from the offering amounted to over HK\$4.6 billion. Guotai Junan Capital Limited acted as the sole sponsor for this listing.

This notable deal marks CIG Shanghai Co. LTD. the first CPO-focused company listed on HKEX, the first in its sector to achieve dual A+H listing. It also stands as the largest joint A-share and Hong Kong offering in the telecommunications equipment industry.

CIG is primarily engaged in designing, developing, and selling connectivity and data transmission devices, serving ICT equipment providers, telecommunications operators, cloud data center operators, internet technology companies, and traditional intermediaries like system equipment manufacturers. CIG’s customers include top 5 global ICT equipment providers.

KEY PRACTICE AREA

Capital Markets (equity)

INDUSTRY SECTOR

IT Hardware & Telecommunications
infrastructure

MARKETS/ DESTINATIONS INVOLVED

Hong Kong SAR and Chinese Mainland

案例 35

重點

2026年2月4日,通商香港擔任獨家保薦人及承銷商法律顧問,協助青島國恩科技股份有限公司(002768.SZ/2768.HK)於香港聯交所主板上市。招商證券(香港)為獨家保薦人。

是次集資約10.8億港元,在市場環境相對不穩定的情況下,仍取得亮眼成績。

公司亦於深交所上市,為中國領先新化工材料及明膠與膠原蛋白衍生產品供應商。

主要業務領域

資本市場(股權)

企業行業類別

生物科技及醫藥

涉及市場/投資地點

業務遍及全球、但核心業務仍以中國為主要市場



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LINKEDIN

SUCCESS CASE 35

KEY FEATURES

On 4 February 2026, Tongshang Hong Kong represented the sole sponsor and underwriters of Qingdao Gon Technology Co., Ltd., (“Gon Technology”, Stock Code: 002768.SZ / 2768.HK) in its global offering and listing on the Main Board of the Stock Exchange of Hong Kong Limited. China Merchants Securities (HK) Co., Limited acted as the Sole Sponsor for this listing.

The global offering raised about HK\$1.08 billion, which is a notable achievement given the challenging market conditions.

Gon Technology, listed on the Shenzhen Stock Exchange, is a leading Chinese supplier of new chemical materials and gelatin- and collagen-derived products. Its offerings span chemicals and health & wellness, including green petrochemical new materials, organic polymer modified and composite materials, and natural collagen.

In 2024 Gon Technology ranked as China’s largest polystyrene producer by capacity, the second-largest bone gelatin producer in the Chinese market (and the largest domestic bone gelatin producer), and the second-largest domestic empty capsule manufacturer—making it a top-choice partner across industrial and health sectors.

KEY PRACTICE AREA

Capital Markets (equity)

INDUSTRY SECTOR

Biotechnology & Pharmaceuticals

MARKETS/ DESTINATIONS INVOLVED

Global but primarily within China

EVERSHEDS SUTHERLAND

安 睿 順 德 倫 國 際 律 師 事 務 所

案例 36

重點

安睿順德倫國際律師事務所協助山東魏橋創業集團透過全資公司吸收合併私有化港交所H股上市的魏橋紡織，註銷價HK\$3.5、溢價約104%，H股總對價約HK\$14.47億。經獨立股東批准後退市。交易按照收購與合併守則進行，展現香港作為內地企業處理複雜上市公司交易的世界級跳板作用。

主要業務領域

公司業務(包括進入跨境市場的架構設計、公司治理及股東權益保障、合併及收購、跨境商事合同等)

企業行業類別

工業工程及重型機械

涉及市場/投資地點

香港特區、中國內地



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LINKEDIN

SUCCESS CASE 36

KEY FEATURES

Eversheds Sutherland advised Shandong Weiqiao Chuangye Group Company Limited on the privatisation of Weiqiao Textile Company Limited (an H share issuer listed on HKEX) through a merger by absorption implemented via its wholly owned vehicle. The cancellation price was HK\$3.5 per H share, representing approximately 104% of the closing price prior to the announcement of the merger. The total consideration paid to the H shareholders amounted to HK\$1.447 billion. Following approval by independent shareholders, Weiqiao Textile was delisted, with the offeror assuming all its assets, liabilities, contracts, employees and obligations.

Listed on the HKEX in September 2003, Weiqiao Textile was a globally competitive cotton textile enterprise and a Fortune Global 500 enterprise. The transaction was conducted in compliance with the Code on Takeovers and Mergers. It demonstrates Hong Kong's role as a world class springboard enabling Mainland corporates to execute complex public company transactions under a robust and internationally aligned regulatory framework.

KEY PRACTICE AREA

Corporate Affairs (including structuring of cross-border market entry, corporate governance & shareholders' rights, M&A, cross-border commercial contracts, etc.)

INDUSTRY SECTOR

Industrial Engineering & Heavy Machinery

MARKETS/ DESTINATIONS INVOLVED

Hong Kong SAR, Chinese Mainland

EVERSHEDS SUTHERLAND

安睿順德倫國際律師事務所

案例 37

重點

安睿順德倫國際律師事務所協助香港上市的新疆新鑫礦業以約10.98億人民幣收購一螢石礦51%股權，以助其實現礦產開發多元化。本收購涉及國企出售及重大及關連交易規管，由香港統籌，體現香港作為世界級跳板支持內地企業依據國際行業標準及框架跨境拓展。

主要業務領域

公司業務(包括進入跨境市場的架構設計、公司治理及股東權益保障、合併及收購、跨境商事合同等)

企業行業類別

金屬及礦產品

涉及市場/投資地點

香港特區、中國內地



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SUCCESS CASE 37

KEY FEATURES

Eversheds Sutherland advised HKEX-listed Xinjiang Xinxin Mining Industry Co., Ltd. on its acquisition of a 51% majority interest in a fluorspar mine from its controlling shareholder, a wholly state-owned enterprise, for approximately RMB1,098.08 million. The acquisition is expected to improve Xinjiang Xinxin's high quality mineral resource reserves, increase asset scale and achieve diversified mineral development and mitigate market fluctuation risks. With the continuous development of the downstream fluorochemical industry, including new energy uses in fluorine containing battery materials, semiconductors and photovoltaic panels, demand for fluorspar resources is expected to increase. The transaction constituted a major and connected transaction under the Hong Kong Listing Rules and required careful management of regulatory, disclosure and approval requirements. Acting from Hong Kong, Eversheds Sutherland coordinated the cross border execution and Listing Rules compliance, demonstrating Hong Kong's role as a world class springboard enabling HKEX listed Chinese Mainland enterprises to complete strategic acquisitions under internationally familiar industry standards and regulatory framework.

KEY PRACTICE AREA

Corporate Affairs (including structuring of cross-border market entry, corporate governance & shareholders' rights, M&A, cross-border commercial contracts, etc.)

INDUSTRY SECTOR

Metals & Minerals

MARKETS/ DESTINATIONS INVOLVED

Hong Kong SAR, Chinese Mainland



案例 38

重點

本行客戶：精品特色咖啡品牌

自2014年創立以來，這個精品咖啡品牌從一個位於離島的街角咖啡館兼拉花工作室起步，逐步發展成為全球認識的優質精品咖啡品牌特許經營商，旗下咖啡門店遍及全球有超過230家，業務遍布亞太、中東、歐洲、北美及北非地區。品牌方選擇香港作為其國際特許經營擴展的跳板，而簡家驄律師行自該品牌創立之初即擔任其顧問，並欣然繼續出任其香港法律顧問，在特許經營、知識產權及公司架構重組等領域支持品牌的全球擴張進程。

主要業務領域

公司架構及策略治理

知識產權

醫療健康、消費零售及其他行業專項服務

企業行業類別

食品、飲品及煙草

涉及市場/投資地點

遍及超過 26 個國家，涵蓋亞太地區（例如：日本、中國內地、香港特區、印尼、泰國、新加坡）、中東與非洲（例如：阿拉伯聯合酋長國、科威特、巴林、摩洛哥）、歐洲（例如：英國、法國、匈牙利）及美洲（例如：美國、加拿大與墨西哥）共 29 個司法管轄區。



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微信 WECHAT



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SUCCESS CASE 38

KEY FEATURES

Our client: A quality specialty coffee brand

Established in 2014, this specialty coffee brand evolved from a single corner coffee shop and latte art workshop in an outlying island to become one of the world's most recognized quality specialty coffee brand franchisor with over 230 coffee outlets globally and presence in Asia Pacific, Middle East, Europe, North America and North Africa. The brand owner has chosen Hong Kong as a springboard for its international franchising expansion projects and Fred Kan & Co. has been advising this specialty coffee brand since its beginning and is proud to continue supporting its global expansion as its Hong Kong legal counsel in areas concerning franchising, intellectual property and corporate restructuring.

KEY PRACTICE AREA

Corporate Structure & Strategic Governance
Intellectual Property
Healthcare, Consumer Retail & Other Industry-Specific Services

INDUSTRY SECTOR

Food, Beverage & Tobacco

MARKETS/ DESTINATIONS INVOLVED

Over 26 countries covering 29 jurisdictions in Asia Pacific (e.g. Japan, Chinese Mainland, Hong Kong SAR, Indonesia, Thailand, Singapore), Middle East and Africa (e.g. United Arab Emirates, Kuwait, Bahram, Morocco), Europe (e.g. United Kingdom, France, Hungary) and Americas (e.g. United States, Canada and Mexico)



案例 39

重點

簡家驄律師行代表一間公司，收購一間於德拉瓦州註冊，並於香港、新加坡、馬來西亞、印尼、菲律賓、泰國及越南等地區設有附屬公司的知名品牌企業。本行統籌及協調多間當地律師事務所，完成全面的盡職調查，其後更協助客戶更換主要人員及開展公關宣傳活動。

主要業務領域

公司架構及策略治理

知識產權

醫療健康、消費零售及其他行業專項服務

企業行業類別

非必需性消費品

涉及市場/投資地點

香港特區、新加坡、馬來西亞、印尼、菲律賓、泰國及越南



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SUCCESS CASE 39

KEY FEATURES

Fred Kan & Co. acted for a company to acquire a brand-named Delaware company with subsidiaries in Hong Kong, Singapore, Malaysia, Indonesia, The Philippines, Thailand and Viet Nam. Local law firms were engaged to complete an extensive due diligence exercise coordinated by our firm followed by change of key personnel and a public relations campaign.

KEY PRACTICE AREA

Corporate Structure & Strategic Governance
Intellectual Property
Healthcare, Consumer Retail & Other Industry-Specific Services

INDUSTRY SECTOR

Non-essential Consumer Goods

MARKETS/ DESTINATIONS INVOLVED

Hong Kong SAR, Singapore, Malaysia, Indonesia, The Philippines, Thailand and Viet Nam

Gallant

何耀棣律師事務所

案例 40

重點

何耀棣律師事務所協助多家國有及民營企業和銀行參與一帶一路的基建、融資及其他商業項目，當中包括向客戶提供企業架構建議、處理股東協議談判、制定投資者加入和退出機制並就相關法律文件提供商業條款的審閱分析以及為客戶就香港或海外企業提供盡職調查等工作。

主要業務領域

公司架構及策略治理

企業行業類別

新能源及可再生能源

涉及市場/投資地點

香港特區、中國內地、迦納以及其他非洲地區



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微信 WECHAT



網頁 WEBSITE



LINKEDIN

SUCCESS CASE 40

KEY FEATURES

Gallant acted for numerous state-owned and private enterprises, as well as leading financial institutions, in their participation in a wide range of Belt and Road infrastructure, financing, and commercial projects.

Our services extend beyond traditional legal support to include providing strategic and forward-looking corporate structuring advice tailored to complex cross-border investments. We assist clients in negotiating shareholders' agreements, formulating clear and commercially sound investor entry and exit mechanisms, and preparing and advising on all relevant legal documentation to ensure robust protection of our clients' interests. In addition, our teams conduct comprehensive due diligence on target companies in Hong Kong and overseas jurisdictions.

By combining sector knowledge with practical commercial insights, we deliver high-quality legal support that empowers clients to capture emerging opportunities throughout the Belt and Road region.

KEY PRACTICE AREA

Corporate Structure & Strategic Governance

INDUSTRY SECTOR

New Energy & Renewable Energy

MARKETS/ DESTINATIONS INVOLVED

Hong Kong SAR, Chinese Mainland, Ghana and other African destinations

Gallant

何耀棣律師事務所

案例 41

重點

何耀棣律師事務所代表內地地產國企及其前高管，成功抗辯香港上市公司提出約人民幣 79 億元的無理申索，亦阻止了原告試圖透過香港程序干預內地合併重整的企圖。本案充分體現香港「世界跳板」的獨有價值，並作為國內企業走向國際的重要樞紐及在處理複雜跨境爭議中的優勢。

主要業務領域

爭議解決

企業行業類別

地產開發及投資

涉及市場/投資地點

香港特區以及中國內地



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LINKEDIN

SUCCESS CASE 41

KEY FEATURES

Gallant represented a Mainland state-owned property enterprise and its former senior executive in successfully defending an unfounded claim brought by a Hong Kong-listed company against the former executive. The claim amounted to approximately RMB7,900,000,000. Our team effectively prevented the plaintiff from attempting to use Hong Kong court proceedings to interfere with ongoing merger and restructuring measures taking place in Chinese Mainland.

By working closely with Mainland legal experts and applying precise cross-border legal analysis, we ensured that the dispute was resolved within the most appropriate judicial framework, fully safeguarding the interests of the Mainland enterprise. This case highlights Hong Kong's unique value as a "global springboard" for Chinese companies, not only as a key gateway to international markets, but also as a robust legal defence platform capable of protecting Mainland enterprises' core interests amid increasingly complex cross-border disputes.

KEY PRACTICE AREA

Dispute Resolution

INDUSTRY SECTOR

Property Development & Investment

MARKETS/ DESTINATIONS INVOLVED

Hong Kong SAR and Chinese Mainland

案例 42

重點

本所向中國內地知名的冷鏈食品供應鏈企業及其關聯公司提供香港常年法律服務，涵蓋公司治理、物流、進出口及國際貿易合同審閱、合併及收購、知識產權、僱傭管理、合規諮詢、融資、爭議解決、房地產物業等全流程香港法律支援，協助內地企業在香港穩健發展業務並拓展海外市場。

主要業務領域

公司業務（包括進入跨境市場的架構設計、公司治理及股東權益保障、合併及收購、跨境商事合同等）

企業行業類別

物流及供應鏈服務

涉及市場/投資地點

全球市場



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SUCCESS CASE 42

KEY FEATURES

Our firm provides ongoing Hong Kong legal services to a well-known Chinese Mainland cold-chain food supply chain enterprise and its affiliated companies, covering corporate governance, logistics, import export and international trade contract review, mergers and acquisitions, intellectual property, employment management, compliance consultation, financing, dispute resolution, and real estate properties. This comprehensive Hong Kong legal support helps Chinese Mainland enterprises develop their business steadily in Hong Kong and expand into overseas markets, showcasing Hong Kong's role as a world-class springboard for Chinese Mainland enterprises seeking global expansion.

KEY PRACTICE AREA

Corporate Affairs (including structuring of cross-border market entry, corporate governance & shareholders' rights, M&A, cross-border commercial contracts, etc.)

INDUSTRY SECTOR

Logistics and Supply Chain Services

MARKETS/ DESTINATIONS INVOLVED

Global markets

案例 43

重點

我們協助蜜雪冰城股份有限公司為其知名茶飲品牌“蜜雪”在香港及海外業務拓展提供全面的法律與合規支持。我們的服務聚焦三大核心領域：一是處理海外知識產權糾紛，包括商標搶注應對、侵權維權及知識產權布局保護；二是確保本地業務合規，涵蓋海外門店經營許可、僱傭合規、食品安全法規遵從及消費者權益保護；三是協助申領各類經營所需的資質牌照。項目依托專業法律團隊，為品牌出海保駕護航，確保海外業務在合法合規的軌道上穩健運營，維護品牌國際聲譽。在這方面，我們已為客戶取得有利判決，禁止「影子公司」冒用其名稱和品牌。

主要業務領域

爭議解決

企業行業類別

食品、飲品及煙草

涉及市場/投資地點

香港特區、澳門特區



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微信 WECHAT



網頁 WEBSITE

SUCCESS CASE 43

KEY FEATURES

We provide Mixue Group with comprehensive legal and compliance support for the expansion of its renowned beverage brand, 'Mixue', into the Hong Kong and overseas markets. Our service focuses on three core areas: first, handling overseas intellectual property disputes, including responding to trademark squatting, enforcing rights against infringement, and strategic intellectual property protection; second, ensuring local business compliance, covering operational licensing for overseas outlets, employment compliance, food safety regulations, and consumer rights protection; and third, assisting with the application for various licences and permits required for business operations. Leveraging our specialist legal team, the project safeguards the brand's global expansion, ensuring its overseas operations run smoothly within a legal and compliant framework, whilst upholding the brand's international reputation. In this regard, we have, amongst others, obtained favourable judgments for the client to injunct the passing off of its name and brand against "shadow companies".

KEY PRACTICE AREA

Dispute Resolution

INDUSTRY SECTOR

Food, Beverage & Tobacco

MARKETS/ DESTINATIONS INVOLVED

Hong Kong SAR, Macao SAR

案例 44

重點

為金融資產公司追討跨境債務

海問代表大型國有金融公司於香港高等法院提出訴訟，向被告追討超過7.5億港元的款項。該案件涉及被告為其全資擁有的公司票據提供個人擔保，後者違約後需承擔償付責任。海問協調香港及境外多法域訴訟程序，最終為客戶取得有利判決，加強了香港作為跨境債權追償中心的地位。

主要業務領域

爭議解決



企業行業類別

銀行及跨境金融服務

涉及市場/投資地點

香港特區、中國內地、開曼群島



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網頁 WEBSITE



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SUCCESS CASE 44

KEY FEATURES

Asset Recovery for Financial Institution

Haiwen represented a state-owned financial institution in asset recovery proceedings before the Hong Kong High Court against a debtor with multi-jurisdictional liabilities exceeding HKD 750 million. The case involved enforcing guarantees for notes issued by an offshore issuer. Haiwen coordinated parallel actions across multiple jurisdictions, achieving a favorable judgment that reinforced creditor protection under Hong Kong law.

KEY PRACTICE AREA

Dispute Resolution

INDUSTRY SECTOR

Banking & Cross-border Financial Services

MARKETS/ DESTINATIONS INVOLVED

Hong Kong SAR, Chinese Mainland,
Cayman Islands

案例 45

重點

跨境資料調取與監管合規評估項目

海問為一家領先跨境金融科技企業提供中國內地與香港兩地數據調取及合規評估服務，分析中國內地及香港法下監管機關取數程序與風險，制訂數據調取響應指引，協助企業在保障監管合作與資料私隱間取得平衡，體現香港在跨境數據合規及法律銜接中的橋樑作用。

主要業務領域

數據保護及網絡安全

企業行業類別

金融科技及虛擬財產

涉及市場/投資地點

中國內地、香港特區



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SUCCESS CASE 45

KEY FEATURES

Cross Border Government Data Access and Compliance Evaluation

Haiwen advised a leading cross border fintech company on compliance issues relating to government data access under both Chinese Mainland and Hong Kong laws. The team assessed the lawful basis, procedural requirements, and risks of Mainland regulators requesting information collected by a licensed Hong Kong entity, and designed an internal response protocol ensuring lawful, necessary and traceable disclosure. The project balanced regulatory cooperation and privacy protection, demonstrating Hong Kong's unique bridging role in cross border data governance and legal alignment.

KEY PRACTICE AREA

Data Protection & Cyber Security

INDUSTRY SECTOR

Fintech & Virtual Assets

MARKETS/ DESTINATIONS INVOLVED

Chinese Mainland, Hong Kong SAR

Haldanes

何敦律師行

案例 46

重點

我們協助英國The Ink Factory處理其與優酷合作製作的中文劇集《夜班經理》，負責談判及草擬改編授權、融資及製作合約，劇集於2026年1月殺青並公開。本案涉及香港、內地、泰國及澳門，演員來自不同地區，包括香港及內地，連結西方IP與大中華串流市場，促成跨境製作與內容本地化。

主要業務領域

科技、媒體及電訊

企業行業類別

數字媒體及內容產業

涉及市場/投資地點

中國內地、香港特區、澳門特區、泰國



Photo credit: Kin-long Chan, Director

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網頁 WEBSITE



LINKEDIN

SUCCESS CASE 46

KEY FEATURES

We advised The Ink Factory, a UK-based film studio managing the literary estate of the late British espionage novel writer John le Carré, in its ongoing production of a Chinese-language episodic remake of “The Night Manager” for Youku, one of China’s largest streaming platforms. Filming wrapped in and the series was publicly announced in January 2026. Our work included negotiating and drafting the remake licence, financing arrangements, and production template agreements. This cross-border matter spans Hong Kong, Chinese Mainland, Thailand, and Macao; and involves actors from different regions, including Hong Kong and Chinese Mainland. It bridges Western IP with Greater China’s streaming market, enabling cross-border production and content localisation.

KEY PRACTICE AREA

Technology, Media & Telecommunications

INDUSTRY SECTOR

Digital Media & Content Industry

MARKETS/ DESTINATIONS INVOLVED

Chinese Mainland, Hong Kong SAR, Macao SAR, Thailand

Haldanes

何敦律師行

案例 47

重點

我們為香港領先的電影製作及發行公司安樂影片有限公司，就電影《夜王》的製作提供法律服務，涵蓋場地許可、品牌贊助及演員協議。該片由黃子華與鄭秀文主演，於2026年農曆新年期間首映，票房突破一億港元，成為香港電影史上本地影片票房第四高的作品。

主要業務領域

科技、媒體及電訊

企業行業類別

數字媒體及內容產業

涉及市場/投資地點



香港特區



Photo credit:
Sky Films and Elle Taiwan



Photo credit:
MTR and Orange News

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LINKEDIN

SUCCESS CASE 47

KEY FEATURES

We provided legal services to Edko Films Limited, a leading Hong Kong film production and distribution company, for the production of the motion picture *The Night King*. The film stars Dayo Wong and Sammi Cheng, and our work covered venue licensing, brand sponsorship arrangements, and talent agreements. The movie premiered during the Lunar New Year holiday in 2026 and has grossed over HKD 100 million, becoming the fourth highest-grossing local film in Hong Kong history.

KEY PRACTICE AREA

Technology, Media & Telecommunications

INDUSTRY SECTOR

Digital Media & Content Industry

MARKETS/ DESTINATIONS INVOLVED

Hong Kong SAR

希仕廷律師行 HASTINGS & CO.

案例 48

重點

希仕廷律師行獲委任擔任香港法律顧問，協助一家知名金融機構以獨家保薦人身份，處理某智能交通解決方案供應商擬於香港聯合交易所有限公司主板上市 (IPO) 的相關事宜。該發行人為廣東省內公認的行業參與者，擁有豐富經驗，並運用先進技術打造城市級全息路網系統。其核心產品包括交通感知解決方案及雲邊協同智能交通平台，推動城市交通管理的數碼化轉型，並助力建構更智慧、更以數據驅動的城市出行生態。

此次委聘反映資本市場對科技及智慧基建領域高增長企業的持續關注，同時進一步印證香港作為全球領先金融平台，以及科技與人工智能企業「超級連接器」的關鍵角色。科技類發行人在上市過程中通常面臨多項獨特的監管及商業挑戰，包括不斷演變的數據治理要求、網絡安全與演算法透明度監管；於快速發展的科技市場中驗證商業可行性；證明知識產權的擁有權及保護機制；以及符合科技企業特有的較高披露標準。上述因素不僅突顯香港作為上市地點的戰略優勢，亦體現具備豐富經驗的法律顧問在協助企業應對跨境上市及監管要求方面的重要性，尤其對擬藉香港進入國際資本市場的內地企業而言更為關鍵。

本行資本市場團隊為發行人及保薦人提供涵蓋 IPO 全流程的系統化法律服務，包括上市前架構設計、監管合規、招股章程準備，以及上市後的企業管治安排，並具備協助客戶推進跨境上市策略及實現更廣泛資本市場目標的實務經驗。

主要業務領域

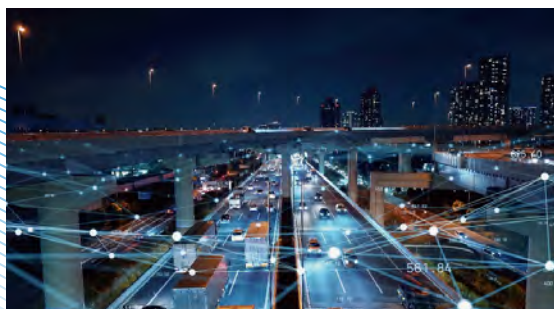
資本市場 (股權)

企業行業類別

資訊科技、半導體及數字經濟
航運、物流及交通運輸

涉及市場/投資地點

中國內地



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微信 WECHAT



網頁 WEBSITE



LINKEDIN

SUCCESS CASE 48

KEY FEATURES

Hastings & Co. has been appointed as Hong Kong legal counsel to a well-known financial institution acting as Sole Sponsor in connection with the proposed Main Board IPO of an intelligent transportation solutions provider. The issuer is a recognised market participant in Guangdong Province and has rich experience in applying advanced technologies to develop city level holographic road network systems. Its principal offerings—traffic perception solutions and cloud-edge intelligent transportation platforms—advance the digital transformation of urban traffic management and support the development of smarter, data-driven mobility ecosystems.

This engagement reflects continued capital markets interest in high growth companies operating in the technology and smart infrastructure sectors. It also underscores Hong Kong’s role as a world-class financial springboard and “super connector” for technology and AI companies seeking global capital access. Technology-focused listing applicants typically encounter a distinct set of regulatory and commercial challenges, including evolving requirements on data governance, cybersecurity, and algorithmic transparency; establishing commercial viability in rapidly developing technology markets; substantiating intellectual property ownership and protection; and meeting heightened disclosure standards applicable to tech-driven companies. These complexities highlight both the strategic advantages of Hong Kong as a listing venue and the importance of experienced legal counsel in navigating the IPO process—particularly in cross-border contexts where Chinese Mainland businesses seek to leverage Hong Kong’s robust regulatory framework and international capital markets connectivity.

Our Capital Markets team advises issuers and sponsors across the full IPO lifecycle, including pre-IPO structuring, regulatory compliance, prospectus preparation, and post-listing governance, and is well positioned to support clients pursuing cross-border listing strategies and broader capital markets objectives.

KEY PRACTICE AREA

Capital Market (equity)

INDUSTRY SECTOR

IT, Semiconductors & Digital Economy
Shipping, Logistics & Transportation

MARKETS/ DESTINATIONS INVOLVED

Chinese Mainland

希仕廷律師行 HASTINGS & CO.

案例 49

重點

本行正代表一家區域性物流服務供應商，處理其與某全球知名電子商務平台之間一宗結構複雜、橫跨多個司法管轄區的跨境爭議。該爭議涉及多份由不同實體簽署的合約，分別適用香港法律、新加坡法律，以及英格蘭及威爾斯法律，並延伸至與新加坡及愛爾蘭相關的法律問題。

鑑於對方指稱本行客戶違反反貪腐條款，並據此暫停支付所有合約項下款項，我們為客戶制定並實施了一套全面而具策略性的應對方案，包括評估在香港提起或應對訴訟的潛在風險、規劃跨境談判及調解路徑、準備可能展開的仲裁程序，以及在不影響整體法律立場與索償主張的前提下，協助客戶修訂相關合約條款，以促成部分和解並降低即時營運風險。

此案件突顯香港作為國際爭議解決中心的重要地位。其穩健的普通法制度、中立而高效的司法環境，以及享譽國際的仲裁及調解機制，使企業能在涉及多國法律制度的複雜爭議中，維持一致且具前瞻性的策略布局。同時，案件亦反映跨境爭議所固有的挑戰，包括在不同適用法律之間協調法律立場、應對各司法管轄區程序規則的差異、管理跨國律師團隊的溝通與預期，以及在多個平行程序中為客戶有效控制及降低商業風險。

透過此項目，本行展現了在多司法管轄區及高風險商業環境下，協助企業於全球範圍內維護及推進其商業利益的能力，並為客戶提供協調一致、具整體視野的跨境爭議解決方案。

主要業務領域

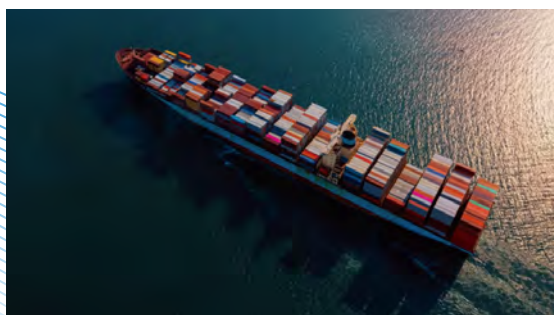
商事訴訟及跨境爭議解決

企業行業類別

航運、物流及交通運輸

涉及市場/投資地點

香港特區、東南亞、歐洲



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LINKEDIN

SUCCESS CASE 49

KEY FEATURES

We are advising a regional logistics services provider on a complex, multi-jurisdictional dispute with a major global e-commerce platform involving contracts governed by Hong Kong law, Singapore law and the laws of England & Wales, with connected issues spanning Singapore and Ireland. Following allegations of breach of the anti-corruption provisions led the counterparty to withhold payments under all agreements, we formulated an integrated strategy covering Hong Kong litigation exposure, cross-border negotiation and mediation pathways, potential arbitration proceedings, while also assisting the client with revised contractual drafting to facilitate partial settlement without prejudicing its wider claims. The matter underscores the significance of Hong Kong as a leading international dispute resolution hub, offering a trusted common law system, neutrality, and globally recognised arbitration and mediation infrastructure that allows corporates to coordinate their defences across multiple legal systems with consistency. It also highlights substantial challenges, including aligning positions under different governing laws, navigating divergent procedural requirements, managing expectations among multiple overseas counsel teams, and mitigating the client's commercial risks in parallel forums. Through this engagement, we demonstrate how we help corporates protect and advance their global interests, delivering coherent, multi-jurisdictional solutions to cross-border disputes.

KEY PRACTICE AREA

Commercial Litigation & Cross-border Dispute Resolution

INDUSTRY SECTOR

Shipping, Logistics & Transportation

MARKETS/ DESTINATIONS INVOLVED

Hong Kong SAR, Southeast Asia, Europe



HERBERT SMITH
FREEHILLS
KRAMER

史密夫斐爾凱邁律師事務所

案例 50

重點

史密夫斐爾凱邁律師事務所就順豐控股與極兔速遞總值 83 億港元的相互持股投資提供法律服務。該交易採用雙方交叉持股的安排。

該項目在戰略層面上將中國內地與東南亞兩大領先物流平台緊密連接起來。交易結構需要在跨境公司治理及企業架構方面進行統籌安排，並結合相關監管及競爭法要求，以建立長期的戰略合作關係。

順豐控股同時在香港聯交所及深圳證券交易所上市，而極兔速遞則為香港上市公司。本次交易依託成熟的香港法律框架實施，並以香港法作為管轄法律，為一項複雜的跨境投資提供制度支撐。通過這一平衡的交叉持股結構，中國內地領先的物流企業得以加強區域聯通，並進一步深化其在亞洲市場的整合布局。

主要業務領域

公司架構及策略治理

企業行業類別

物流及供應鏈服務

涉及市場/投資地點

中國內地、香港特區、亞洲多地尤其是東南亞



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LINKEDIN

SUCCESS CASE 50

KEY FEATURES

Herbert Smith Freehills Kramer advised S.F. Holding on its HK\$8.3 billion cross shareholding investment with J&T Express. The transaction involved a reciprocal shareholding arrangement.

It strategically linked two leading logistics platforms across Chinese Mainland and Southeast Asia. The structure required coordination of cross border corporate and governance considerations, supported by related regulatory and competition law requirements, to establish a long term strategic partnership.

S.F. Holding is dually listed on the Hong Kong and Shenzhen Stock Exchange and J&T Express is Hong Kong listed. The transaction was implemented through a well established Hong Kong legal framework for a complex cross border investment using Hong Kong law as the governing law. This enabled a Chinese Mainland logistics leader to strengthen regional connectivity and deepen integration across Asian markets through a balanced cross shareholding structure.

KEY PRACTICE AREA

Corporate Structure & Strategic Governance

INDUSTRY SECTOR

Logistics & Supply Chain Services

MARKETS/ DESTINATIONS INVOLVED

Chinese Mainland, Hong Kong SAR, Asia (in particular, Southeast Asia)



HERBERT SMITH
FREEHILLS
KRAMER

史密夫斐爾凱邁律師事務所

案例 51

重點

史密夫斐爾凱邁律師事務所現正代表一家領先且為中國規模最大的商業銀行，處理一宗目前正在香港法院審理、極具里程碑意義的重大銀行爭議及清盤抗辯案件。該案件源於一間前納斯達克上市公司的倒閉，涉案金額超過 5 億美元。

該案涉及多項複雜且仍在發展中的銀行法問題，包括銀行就其客戶的內部企業欺詐及第三方不當行為所承擔的法律風險範圍，以及反洗錢法定責任與民事法律責任之間的相互關係與影響。相關申索亦包括指稱銀行違反普通法下已確立的謹慎責任，即通常所稱的「Quincecare 責任」。

此案突顯了香港作為處理複雜訴訟的可靠司法管轄區的國際地位。

主要業務領域

爭議解決

企業行業類別

銀行及跨境金融服務

涉及市場/投資地點

中國內地、香港特區



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SUCCESS CASE 51

KEY FEATURES

Herbert Smith Freehills Kramer is acting for a leading and the biggest Chinese commercial bank in one of the most significant banking disputes and liquidation defence currently before the Hong Kong courts, arising from the collapse of a former NASDAQ listed company with quantum of over US\$500 million.

This case engages complex and developing questions of banking law, particularly the extent of a bank's exposure to internal corporate fraud of its customers and third party wrongdoing, and how anti money laundering obligations interact with civil liability. The claims include alleged breaches of the long established duties of care under common law known as "Quincecare duties".

The case highlights Hong Kong's role as a trusted forum for complex litigation.

KEY PRACTICE AREA

Dispute Resolution

INDUSTRY SECTOR

Banking & Cross-border Financial Services

MARKETS/ DESTINATIONS INVOLVED

Chinese Mainland, Hong Kong SAR

案例 52

重點

霍金路偉凱德為小馬智行(英文名稱為 Pony.ai, 一家領先的中國自動駕駛科技公司), 就其在香港交易所主板上市相關的美國對外投資監管事宜提供法律服務。該次首次公開發行(IPO)共募集資金約 64.5 億港元, 為小馬智行由在中國大規模商業化部署, 邁向對接更廣泛國際資本市場融資渠道的戰略轉型提供了有力支持。

本項工作涉及因前沿自動駕駛及人工智能技術、對跨境資本流動的加強審查, 以及美國對外投資安全制度的持續演變引發的多項複雜監管考量。香港提供了一個備受信賴、廣獲國際認可的上市平台, 使小馬智行得以在穩健的法律框架下, 在妥善應對敏感地緣政治及監管因素的同時, 高效對接來自全球的投資者。

該項目充分彰顯了香港作為協助具全球抱負的中國內地創新型高增長科技企業走向國際資本市場的世界級跳板所具備的獨特優勢, 亦突顯霍金路偉凱德在具有重大戰略意義的上市項目中, 提供一體化監管合規及跨境投資法律服務的卓越能力。

主要業務領域

合規及規管

企業行業類別

資訊科技、半導體及數字經濟

涉及市場/投資地點

中國內地、美國、歐洲



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SUCCESS CASE 52

KEY FEATURES

Hogan Lovells Cadwalader advised Pony.ai, a leading Chinese autonomous driving technology company, on U.S. outbound investment regulatory matters in connection with its listing on the Main Board of the Hong Kong Stock Exchange. The IPO raised approximately HKD 6.45 billion and supported Pony.ai's transition from large-scale commercial deployment in China to broader access to international capital markets.

The work involved complex regulatory considerations arising from cutting-edge autonomous driving and AI technologies, heightened scrutiny of cross-border capital flows, and evolving U.S. outbound investment security regimes. Hong Kong provided a trusted and internationally recognised listing platform, enabling Pony.ai to access global investors while navigating sensitive geopolitical and regulatory considerations within a robust legal framework.

This work illustrates Hong Kong's unique role as a world-class springboard for innovative, high-growth Chinese Mainland technology companies with global ambitions, and highlights our strength in delivering integrated regulatory and cross-border investment advice on strategically significant listings.

KEY PRACTICE AREA

Compliance & Regulatory Affairs

INDUSTRY SECTOR

IT, Semiconductors & Digital Economy

MARKETS/ DESTINATIONS INVOLVED

Chinese Mainland, the United States, Europe

HOGAN LOVELLS CADWALADER

霍金路偉凱德律師行

案例 53

重點

霍金路偉凱德為上海龍旗科技股份有限公司 (Shanghai Longcheer Technology Co., Ltd.)，一家領先的中國內地智能產品及服務供應商，就其在香港交易所主板上市所涉及的美國監管及國際制裁法相關事宜提供法律服務。該項工作重點在於評估與龍旗科技製造活動、全球供應鏈及國際客戶群相關的美國出口管制及制裁風險，包括其受美國監管限制的產品及相關交易對手所涉及的合規風險。

香港提供一個獲國際認可且監管完善的資本市場平台，使龍旗科技得以在透明的法律框架下，在妥善應對敏感跨境合規問題的同時，完成上市並實現全球資金募集。面對日益複雜的地緣政治及監管環境，此次上市提升了龍旗科技支持跨國客戶及深化其國際業務營運的能力。

此項委聘工作展示了香港在協助擁有廣泛國際客戶基礎的中國內地科技製造企業，在實現全球融資目標的同時，平衡嚴格的出口管制及制裁監管合規要求方面發揮的關鍵作用。

主要業務領域

合規及規管

企業行業類別

資訊科技、半導體及數字經濟

涉及市場/投資地點

美國、歐盟



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SUCCESS CASE 53

KEY FEATURES

Hogan Lovells Cadwalader advised Shanghai Longcheer Technology Co., Ltd., a leading Chinese Mainland intelligent products and services provider, on U.S. regulatory and international sanctions law considerations arising from its listing on the Main Board of the Hong Kong Stock Exchange. The work focused on assessing U.S. export control and sanctions risks linked to Longcheer Technology's manufacturing activities, global supply chain and international customer base, including exposure to products and counterparties subject to U.S. regulatory restrictions.

Hong Kong provided an internationally recognised and well-regulated capital markets platform, allowing Longcheer Technology to complete its listing and raise global capital while addressing sensitive cross-border compliance issues within a transparent legal framework. The listing enhanced the company's ability to support multinational customers and deepen its international operations amid increasing geopolitical and regulatory complexity.

The engagement demonstrates how Hong Kong enables Chinese Mainland technology manufacturers with extensive international customer exposure to balance global capital raising with rigorous regulatory compliance across export controls and sanctions regimes.

KEY PRACTICE AREA

Compliance & Regulatory Affairs

INDUSTRY SECTOR

IT, Semiconductors & Digital Economy

MARKETS/ DESTINATIONS INVOLVED

The United States, European Union



Holman Fenwick Willan
夏禮文律師行

案例 54

重點

夏禮文律師行代表一家專業信託機構，在香港的離婚訴訟中處理涉及龐大家族財富的事宜。信託資產包括位於香港及多個離岸司法管轄區的股權及資金，令披露義務、資產性質界定及執行問題均具高度跨境複雜性。該案件審慎運用香港成熟而精細的婚姻法及信託法制度，尤其涉及信託資產與婚姻財產之間的細緻法律區分。憑藉香港作為連接普通法信託架構與國際資產持有安排的關鍵「跳板」角色，我們就策略性風險管理向信託人提供意見，並在多方權利主張競逐下協助維護信託的完整性。

主要業務領域

家族辦公室、信託及財富傳承

企業行業類別

資產管理及投資服務
家族辦公室及財富管理

涉及市場/投資地點

香港特區、新加坡、英屬維爾京群島、開曼群島、
馬來西亞納閩聯邦直轄區



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LINKEDIN

SUCCESS CASE 54

KEY FEATURES

HFW acts for a professional trustee holding substantial family wealth in Hong Kong divorce proceedings. The trust assets include significant shareholdings and cash situated in both Hong Kong and multiple offshore jurisdictions, adding a high degree of cross-border complexity to issues of disclosure, asset classification, and enforcement. The matter requires careful navigation of Hong Kong's sophisticated matrimonial and trust law framework, particularly the fine distinction between trust assets and matrimonial property. Leveraging Hong Kong's role as a springboard connecting common-law trust structures with international asset-holding arrangements, we advise the trustee on strategic risk management and preserving the integrity of the trust amid competing claims.

KEY PRACTICE AREA

Family Offices, Trust & Wealth Succession

INDUSTRY SECTOR

Asset Management & Investment Services
Family Offices & Wealth Management

MARKETS/ DESTINATIONS INVOLVED

Hong Kong SAR, Singapore, BVI, Cayman Islands, Labuan (which is a federal territory of Malaysia)



Holman Fenwick Willan
夏禮文律師行

案例 55

重點

夏禮文律師行擔任工商銀行金融租賃有限公司 (ICBC Financial Leasing) 的主代理律師，為其作為出租方，與烏茲別克斯坦國家航空公司 (Uzbekistan Airways) 就兩架全新空客A321neo 飛機的交付及經營性租賃提供全程法律服務。我們的工作涵蓋經營租賃協議及全套租賃檔的起草、談判和最終完成。鑒於本專案是工銀金租首次與烏茲別克斯坦航空開展交易，且飛機將在烏茲別克斯坦註冊，我們在此次交易中發揮了關鍵作用，協助客戶根據當地司法轄區的法律及運營要求量身設計並優化整體租賃結構。更為重要的是，本項目契合“一帶一路”倡議，並積極支援沿線國家航空產業的發展。通過為烏茲別克斯坦引進先進飛機並提升其航空運輸能力，該交易不僅有助於加強中國與烏茲別克斯坦的經濟合作，也為當地交通基礎設施建設和互聯互通作出積極貢獻。

這一合作模式為“一帶一路”沿線其他國家提供了可參考、可複製的範例，充分展示了中國金融企業在全球航空金融及法律服務領域的責任與擔當，對促進區域經濟繁榮與合作具有重要的長遠意義。

主要業務領域

航運、海事及航空

企業行業類別

銀行及跨境金融服務
客運及交通服務

涉及市場/投資地點

中國內地、烏茲別克斯坦



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LINKEDIN

SUCCESS CASE 55

KEY FEATURES

HFW acted as lead English law counsel to ICBC Financial Leasing, as Lessor, in connection with the delivery and operating lease of two new Airbus A321neo aircraft to Uzbekistan Airways, the flag carrier of Uzbekistan. Our role encompasses the drafting, negotiation and completion of the operating lease agreements and the full suite of lease documentation. As this is ICBC Financial Leasing's first transaction with Uzbekistan Airways, and with the aircraft registered in Uzbekistan, we played a pivotal role in tailoring the lease structure to accommodate jurisdiction-specific legal and operational requirements.

More importantly, this project aligns with the Belt and Road Initiative and actively supports the development of the aviation industry in these countries. By introducing advanced aircraft into Uzbekistan and enhancing its air transport capacity, the transaction not only strengthens economic cooperation between China and Uzbekistan, but also supports improvements to local transport infrastructure and connectivity.

This cooperation model provides a replicable reference for other Belt and Road countries, demonstrating the commitment and responsibility of Chinese financial institutions in the global aviation finance and legal services sector. It carries long-term significance for promoting regional economic growth and collaboration.

KEY PRACTICE AREA

Shipping, Maritime & Aviation

INDUSTRY SECTOR

Banking & Cross-border Financial Services
Passenger Transportation & Services

MARKETS/ DESTINATIONS INVOLVED

Chinese Mainland, Uzbekistan



案例 56

重點

本所協助一家總部位於天津的公司(天津公司)遵守香港貴金屬交易法規,以促進其利用香港作為全球交易平台。

本所提供法律服務,以幫助天津公司合法進行貴金屬交易。天津公司產品源地為東南亞,目標也是第三方國際,某些程序通過香港,涉及到香港法律合規。

我們協助天津公司理解合規要求,使客戶業務正常進行並能取得香港法律要求的貴金屬貿易牌照。

天津公司以地質勘查、工程施工、生態環保等為核心業務,形成地質勘查與礦業開發、工程施工、工業及服務業、房地產四大經營板塊。

主要業務領域

國際貿易及跨境經營(包括出口管制、制裁、關稅等)

企業行業類別

金屬及礦產品

涉及市場/投資地點

東南亞、中國內地、香港特區



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SUCCESS CASE 56

KEY FEATURES

Our Firm assisted a Tianjin-based company (“Tianjin Company”) in complying with Hong Kong's precious metals trading regulations to facilitate its use of Hong Kong as a global trading platform.

The legal services provided were designed to assist the Tianjin Company to conduct precious metals trading legally. The Tianjin Company's products originated in Southeast Asia and were targeted to be sold at third-party international markets. Certain procedures involving Hong Kong require compliance with Hong Kong law.

Our Firm assisted the Tianjin Company to understand the compliance requirements, enabling their business to operate normally and obtain the necessary precious metals trading licenses under Hong Kong law.

The Tianjin Company's core businesses include geological exploration, engineering construction, and environmental protection, forming four main operating segments: geological exploration and mining development, engineering construction, industry and services, and real estate.

KEY PRACTICE AREA

International Trade & Cross-border Operation (including export control, sanctions, customs, etc.)

INDUSTRY SECTOR

Metals & Minerals

MARKETS/ DESTINATIONS INVOLVED

Southeast Asia, Chinese Mainland, Hong Kong SAR



Hui Doe & Sum Law Firm LLP
許杜岑律師事務所有限法律責任合夥

案例 57

重點

本所代表一家中資企業在一宗香港國際仲裁中心 (HKIAC) 關於蒙古國之礦山轉讓糾紛仲裁案中進行答辯。該企業投資了蒙古國的一處礦產。該礦山轉讓協議約定適用香港法律, 並由香港國際仲裁中心管轄。本案爭議點在於, 雙方長期未就買賣是否繼續進行溝通, 對於合同是否終止存在爭議。

香港辦公室主導了此爭議的調解與仲裁, 在香港法律下對合同的成立及存續專業解讀, 通過專業代理, 使客戶能與對方重新進行談判, 避免了繁重的仲裁成本。

主要業務領域

國際仲裁、調解及替代爭議解決

企業行業類別

金屬及礦產品

涉及市場/投資地點

蒙古國、中國內地、香港特區



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微信 WECHAT

SUCCESS CASE 57

KEY FEATURES

Our Firm represented a Chinese Mainland company in a defense proceeding before the Hong Kong International Arbitration Centre (HKIAC) concerning a dispute over the sale of a mineral mine in Mongolia. The mine transfer agreement was governed by Hong Kong law and subject to the jurisdiction of HKIAC. The main issue in this case was whether the contract had been terminated, as the parties had failed to communicate for a prolonged period regarding the continuation of the transaction.

Our Firm's Hong Kong office was leading the mediation and arbitration. Our Firm provided a professional interpretation under Hong Kong law regarding the formation and continued validity of the contract, enabling the client to re-engage in negotiations with the counterparty, thereby avoiding substantial arbitration costs.

KEY PRACTICE AREA

International Arbitration, Mediation & ADR

INDUSTRY SECTOR

Metals & Minerals

MARKETS/ DESTINATIONS INVOLVED

Mongolia, Chinese Mainland, Hong Kong SAR

Ince & Co 英士律師行

案例 58

重點

英士代表一間大型中國內地能源企業的破產管理人，處理一宗因其子公司之清盤程序而引起的爭議，涉及400億港元。

爭議牽涉複雜的跨公司交易安排，當中引發不同法律議題，包括以低於一般價值而訂立的交易、財產受益權、代位權及不當得利，和跨公司轉讓的有效性。

主要業務領域


商事訴訟及跨境爭議解決

企業行業類別

儲能及能源配套

涉及市場/投資地點

中國內地、香港特區

 2877 3221

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SUCCESS CASE 58

KEY FEATURES

Ince acted for the bankruptcy administrators of a major PRC energy conglomerate in a dispute of over HK\$40 billion arising from the liquidation of its subsidiary.

The dispute concerns complex inter-company trading arrangements and raises different legal issues, including transactions at undervalue, equitable ownership of assets, subrogation and unjust enrichment, and validity of inter-company assignments.

KEY PRACTICE AREA

Commercial Litigation & Cross-border Dispute Resolution

INDUSTRY SECTOR

Energy Storage & Energy Supporting Services

MARKETS/ DESTINATIONS INVOLVED

Chinese Mainland, Hong Kong SAR

Ince & Co 英士律師行

案例 59

重點

英士成功協助匯舸環保(股票代碼:2613)在港主板上市, 股份發行集資額為港元3.18億。

匯舸環保是一家中國船舶環境保護設備及系統供應商, 旨在協助客戶進行可持續的商業營運並滿足國際海事組織制定的各項規定。

英士就上市進行盡職調查、提供法律意見、並就公司合規出具香港法律意見書。

主要業務領域


資本市場

企業行業類別

航運、物流及交通運輸

涉及市場/投資地點

中國內地、香港特區、新加坡、挪威、葡萄牙

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SUCCESS CASE 59

KEY FEATURES

Ince successfully assisted ContiOcean Environment Tech Group Co., Ltd (stock code: 2613) in listing on the Main Board of the Hong Kong Stock Exchange. The amount of funds raised was HKD318 million.

ContiOcean is a PRC-based shipping environmental protection equipment and system provider, serving clients worldwide with the aim of assisting them in achieving sustainable business operations while complying with the various regulations formulated by the International Maritime Organization.

Regarding listing, Ince was engaged to carry out due diligence, advise on Hong Kong laws and issue a Hong Kong legal opinion in respect of ContiOcean's compliance with Hong Kong laws.

KEY PRACTICE AREA

Capital Markets

INDUSTRY SECTOR

Shipping, Logistics & Transportation

MARKETS/ DESTINATIONS INVOLVED

Chinese Mainland, Hong Kong SAR, Singapore, Norway, Portugal



Johnson Stokes & Master 孖士打律師行

案例 60

重點

孖士打的客戶(一家中港合資企業)成功中標香港國際機場第三跑道客運廊及停機坪的一項主要建築合同。

孖士打受聘就第三跑道客運廊及停機坪工程在施工期間所衍生的所有法律問題提供全面法律意見。

第三跑道系統(3RS)項目規模宏大,幾乎相當於在現有機場旁興建一個新機場。

第三跑道已於2022年正式啟用,其餘工程包括興建T2客運廊、擴建二號客運大樓、新旅客捷運系統及行李處理系統,將按計劃推進。

主要業務領域

房地產、基建及能源

企業行業類別

基建工程、建造及營運
港口、機場及航道基建

涉及市場/投資地點

香港特區、中國內地



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微信 WECHAT



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LINKEDIN

SUCCESS CASE 60

KEY FEATURES

Our client (a joint venture between a Chinese Mainland company and a Hong Kong company) won a key construction contract of the construction of the Third Runway Concourse and Apron of the Hong Kong International Airport.

JSM is engaged to provide comprehensive legal advice on all legal issues arising during the construction of the Third Runway Concourse and Apron at Hong Kong International Airport (Contract 3408), including representing the client in the termination of numerous sub-contracts and subsequent legal disputes, as well as advising on matters in relation to employment and investigations by regulatory bodies.

The scale of the three-runway system (3RS) project is almost equal to building a new airport next to the existing one.

The third runway was officially commissioned in 2022, with the construction of T2 Concourse and Terminal 2 expansion, as well as the automated people mover and new baggage handling system.

KEY PRACTICE AREA

Real Estate, Infrastructure & Energy

INDUSTRY SECTOR

Infrastructure Engineering, Construction & Operation
Ports, Airports & Waterways Infrastructure

MARKETS/ DESTINATIONS INVOLVED

Hong Kong SAR, Chinese Mainland



Johnson Stokes & Master
孖士打律師行

案例 61

重點

孖士打向默林娛樂集團就上海樂高樂園開發項目提供全方位法律意見，涵蓋主要項目的合約及項目相關的監管事宜。此項目於2025年7月5日盛大開幕，不僅是中國首個樂高樂園，並於開幕時成為全球規模最大的樂高樂園。

上海樂高樂園由其全球營運商默林娛樂集團、品牌方KIRKBI A/S以及上海市金山區人民政府攜手合作開發。

主要業務領域

公司架構及策略治理

企業行業類別

地產開發及投資
旅遊、酒店及文娛服務

涉及市場/投資地點

中國內地



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LINKEDIN

SUCCESS CASE 61

KEY FEATURES

JSM advised Merlin Entertainments on the development of the LEGOLAND Shanghai Resort, which officially opened on 5 July 2025. This landmark project is China's first LEGOLAND Resort, and the largest LEGOLAND park in the world at the time of opening.

LEGOLAND Shanghai Resort is the result of cooperation between Merlin Entertainments, which operates LEGOLAND parks around the world; KIRKBI A/S, owner of the LEGO brand; and the Shanghai Jinshan District local government.

JSM provided comprehensive legal support to Merlin Entertainments, including providing advice on major contracts and project-related regulatory matters.

KEY PRACTICE AREA

Corporate Structure & Strategic Governance

INDUSTRY SECTOR

Property Development & Investment
Travel, Hotel & Entertainment Services

MARKETS/ DESTINATIONS INVOLVED

Chinese Mainland

Kennedys

肯尼狄律師行

案例 62

重點

香港是中國內地企業拓展全球保險市場的重要戰略門戶。作為頂級的金融及法律樞紐，香港提供完善的跨境諮詢服務及健全的保險投資監管架構。

肯尼狄律師行曾為一家中國內地的科技與金融科技巨頭提供法律意見，助其擬定在香港成立或收購獲授權再保險公司的清晰路線圖，以滿足其一般及長期業務需求。憑藉我們的全球網絡，我們就香港、新加坡及百慕達的保險監管框架進行多司法管轄區分析，協助客戶評估最具競爭力的市場以進軍國際市場。

肯尼狄律師行亦協助客戶的策略性布局，旨在銜接中國內地科技產品的消費群體與全球(再)保險市場。我們為客戶準備了完善的監管框架以支援再保險經紀業務模式，該架構連接中國內地、香港及國際市場的(再)保險方。

主要業務領域

銀行及金融

企業行業類別

保險及再保險

涉及市場/投資地點

中國內地、香港特區、新加坡、百慕達



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LINKEDIN

SUCCESS CASE 62

KEY FEATURES

Hong Kong serves as a strategic gateway for Chinese Mainland enterprises seeking to expand their global footprint into the insurance sector. As a premier financial and legal hub, Hong Kong provides access to sophisticated cross-border advisory services and a robust regulatory framework for insurance investments.

Kennedys advised a Chinese Mainland technology and fintech giant by providing a clear roadmap for establishing or acquiring an authorised reinsurer in Hong Kong to serve both general and long-term business needs. Leveraging our integrated global network, we have delivered a multi-jurisdictional analysis of insurance regulatory frameworks across Hong Kong, Singapore, and Bermuda. This has allowed the client to evaluate the most competitive jurisdiction for their global entry.

Kennedys also supported the client's strategic move to bridge the gap between Chinese Mainland's tech-savvy consumer base and the global (re)insurance markets. We have provided a comprehensive regulatory framework for a sophisticated reinsurance brokerage business model. This structure connects (re)insurers across Chinese Mainland, Hong Kong, and international markets.

KEY PRACTICE AREA

Banking & Finance

INDUSTRY SECTOR

Insurance & Reinsurance

MARKETS/ DESTINATIONS INVOLVED

Chinese Mainland, Hong Kong SAR, Singapore, Bermuda

Kennedys

肯尼狄律師行

案例 63

重點

肯尼狄律師行曾為一家在香港主板上市的公司就前管理團隊涉及的失當行為，向客戶就與多個執法機構及證券監管機構通報方面提供法律意見。

由於該香港主板上市公司是一家在深圳證券交易所上市的中國內地大型企業的國際業務拓展平台，肯尼狄律師行憑藉豐富的白領犯罪、監管調查及執法應對方面的經驗，協助該內地企業及其香港主板上市子公司應對在海外市場經營所面臨的複雜法律與監管挑戰。

主要業務領域

合規及規管


企業行業類別

消費品、零售及跨境電商
醫療健康及生命科學業

涉及市場/投資地點

中國內地、香港特區



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LINKEDIN

SUCCESS CASE 63

KEY FEATURES

Kennedys advised a Hong Kong Main Board listed company in its communications and interactions with multiple law enforcement agencies and securities regulators on irregularities in business activities involving the former management team.

As the Hong Kong Main Board listed company is the international business development platform for a major Chinese Mainland company listed on the Shenzhen Stock Exchange, Kennedys' seasoned expertise in white-collar crime, regulatory investigations and enforcement response has helped the Chinese Mainland enterprise and its Hong Kong Main Board listed subsidiary to navigate the complex legal and regulatory challenges of operating in overseas markets.

KEY PRACTICE AREA

Compliance & Regulatory Affairs

INDUSTRY SECTOR

Consumer Goods, Retail & Cross-border
E-commerce
Healthcare & Life Sciences

MARKETS/ DESTINATIONS INVOLVED

Chinese Mainland, Hong Kong SAR

金杜律師事務所 KING & WOOD

案例 64

重點

在香港特別行政區及意大利雙重上市——法拉帝股份有限公司

2022年3月，金杜律師事務所（香港特別行政區及意大利辦公室）代表中金作為獨家保薦人律師助力總部位於意大利的全球豪華遊艇製造商法拉帝股份有限公司（法拉帝，股份代碼：9638）在香港聯交所主板上市。中國國有企業濰柴集團於2012年收購了法拉帝的控股權。

2023年6月，金杜香港辦公室亦助力法拉帝完成意大利米蘭泛歐交易所的雙重上市。本交易涉及多層面的創新性，包括股票無紙化、兩地交易系統兼容性，為滿足兩地上市規則的合規等。本項目為歷史以來第一家意大利公司在香港上市同時在歐盟上市。

這兩項交易均體現金杜多法域一站式法律服務能力。

主要業務領域

資本市場（股權）

企業行業類別

汽車及交通裝備製造

涉及市場/投資地點

歐洲、美洲、亞太等



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微信 WECHAT

SUCCESS CASE 64

KEY FEATURES

Dual primary listing in HK & Italy – Ferretti S.p.A.

In March 2022, King & Wood (HKSAR and Italy offices) advised CICC as the sole sponsor on the IPO of Ferretti S.p.A. (Ferretti, Stock Code: 9638), a global luxury yacht manufacturer headquartered in Italy, on The Main Board of The Stock Exchange of Hong Kong Limited. Weichai Group, a PRC state owned enterprise, acquired the majority stake in Ferretti back in 2012.

In June 2023, King & Wood (HKSAR office) also advised Ferretti on the dual primary listing on the Euronext Milan Italy. This is a landmark transaction as it involves several unprecedented issues, including the dematerialization of Hong Kong shares, compatibility of the securities trading and settlement systems of the two jurisdictions, and compliance with the listing rules of Hong Kong and Italy.

Both transactions demonstrate King & Wood's ability to provide one-stop legal services across jurisdictions and practice areas.

KEY PRACTICE AREA

Capital Markets (equity)

INDUSTRY SECTOR

Automobile & Transportation Equipment
Manufacturing

MARKETS/ DESTINATIONS INVOLVED

Europe, the Americas, the Asia-Pacific
region, etc.

金杜律師事務所 KING & WOOD

案例 65

重點

黃金代幣化

在2026年，金杜律師事務所協助大型黃金託管及代幣化代理機構在香港推出實物黃金ETF，令投資者可於鏈上獲得實物黃金敞口。金杜在此次交易中就端到端代幣化、ETF實物黃金結構及香港代幣化發行/管理所需的託管與運營安排提供法律諮詢，展現其在黃金、ETF及代幣化領域的一站式法律服務實力，連接傳統資產託管與數字資產功能。

金杜亦協助全球領先金融機構在香港推出代幣化黃金產品，呼應政府優先政策。通過設計架構獨立於傳統證券監管框架外的創新黃金代幣，提升市場准入、流動性與效率。

隨著香港深度融合傳統金融與區塊鏈技術，打造數字資產樞紐，以黃金為主題的數字資產交易進一步鞏固其作為傳統金融與Web3生態「超級聯繫人」的角色。

主要業務領域

銀行及金融

企業行業類別

金融科技及虛擬資產

涉及市場/投資地點

新加坡、香港特區、中國內地



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微信 WECHAT

SUCCESS CASE 65

KEY FEATURES

Gold Tokenisation

In 2026, King & Wood represented a major gold custodian and tokenisation agent of a physical gold ETF launched in Hong Kong, with a tokenised class enabling investors to access physical gold exposure on-chain. The transaction involved advising on end-to-end tokenisation, custody and operational arrangements required to support the ETF's physical gold structure and issuance/administration of the tokenised class in Hong Kong. This matter demonstrates King & Wood's capability to deliver one-stop legal support for physical gold, ETF market structures, and tokenisation — bridging traditional asset custody and digital asset functionality in a regulated capital markets context.

We also advised a leading global financial institution on launching a tokenised gold product in Hong Kong, aligned with the HK Government's policy priorities for gold tokenisation. In this area, we are focused on designing innovative golden tokens that deliver bankruptcy remote, direct ownership of physical gold that can be structured outside the traditional securities regulatory regime, thereby unlocking greater access, market liquidity and efficiency.

As Hong Kong integrates traditional finance with blockchain technology to position itself as a digital asset hub, these gold-themed digital asset transactions strengthen the city's role as a super connector between conventional finance and the web3 ecosystem.

KEY PRACTICE AREA

Banking & Finance

INDUSTRY SECTOR

Fintech & Virtual Assets

MARKETS/ DESTINATIONS INVOLVED

Singapore, Hong Kong SAR, Chinese Mainland



LI & PARTNERS
李偉斌律師行

案例 66

重點

協助一家香港上市公司收購阿根廷油田，在盡職調查、協議簽訂和港交所審批等流程中與當地律師事務所合作。

盡職調查流程包括核實賣方的產權，涉及國家利益和當地政府的批准。此外，還需提供技術報告，以支持估值、產權等事宜，滿足港交所的要求。

同時，確保上市公司符合：1. 交易期間及完成後香港及本地法律法規的要求；2. 香港上市規則中關於被歸類為重大收購的規定。

主要業務領域

公司業務(包括進入跨境市場的架構設計、公司治理及股東權益保障、合併及收購、跨境商事合同等)

資本市場

企業行業類別

石油、天然氣及傳統能源

涉及市場/投資地點

阿根廷



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SUCCESS CASE 66

KEY FEATURES

Assisting a listed company in Hong Kong in acquiring oil fields in Argentina working with local law firms during due diligence, agreement, HKEX clearance process.

Due diligence process involving verification of title from vendors which involved national interests and local government approval. Also, technical reports to support valuation, title etc towards satisfaction of the HKEX. And at the same time ensuring listed company complies with 1. local, Hong Kong legal requirements during and after completion of the transaction and 2. Hong Kong Listing Rules requirements for being classified as a very substantial acquisition thereunder.

KEY PRACTICE AREA

Corporate Affairs (including structuring of cross-border market entry, corporate governance & shareholders' rights, M&A, cross-border commercial contracts, etc.)

Capital Markets

INDUSTRY SECTOR

Oil, Gas & Conventional Energy

MARKETS/ DESTINATIONS INVOLVED

Argentina



LI & PARTNERS
李偉斌律師行

案例 67

重點

協助臨時清盤人處理一家主要從事傳統電視機及其他電子消費品OEM/ODM業務的上市公司的清盤事宜；並推進重組，其中包括投資方提出的複審方案。該公司在香港和百慕達同時進行清盤程序，複審方案需獲得股東、香港交易所、香港法院和百慕達法院的批准。在重組方案實際實施前，努力爭取解除法院的清盤令。

需要從商業和財務可行性方面提供充分的理由，以滿足所有批准該方案的各方的要求。為此，我們聘請了一支由香港、中國內地和百慕達的律師、清盤人和財務顧問組成的團隊，與相關公司的投資者和團隊合作。

主要業務領域

重組

企業行業類別

非必需性消費品

涉及市場/投資地點

香港特區、中國內地、百慕達



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SUCCESS CASE 67

KEY FEATURES

Working with provisional liquidators in the winding up of a listed company engaged in mainly OEM/ODM business for conventional TVs and other electronic consumer goods; towards restructuring involving a resumption proposal by white knight. There were parallel winding up proceedings in Hong Kong and Bermuda with the resumption proposal requiring approvals from shareholders, HKEX, Hong Kong Court and Bermuda Court. Working towards lifting of court winding up order before actual implementation of the restructuring proposal.

Justification in terms of commercial and financial viabilities needed to be addressed to the satisfaction of all those approving the proposal. A team of both Hong Kong, Chinese Mainland and Bermuda lawyers, liquidators, financial advisers were engaged to work with the investor and management team of the company involved.

KEY PRACTICE AREA

Restructuring

INDUSTRY SECTOR

Non-essential Consumer Goods

MARKETS/ DESTINATIONS INVOLVED

Hong Kong SAR, Chinese Mainland, Bermuda

案例 68

重點

中國內地新能源龍頭企業寧德時代赴港上市募資410億港元，創近四年香港最大IPO。面對兩地監管協調挑戰，項目僅耗時128天即刷新跨境備案速度紀錄。此項目突顯香港作為“國際資本樞紐”的獨特角色，高效賦能內地企業對接國際資本，加速其向全球零碳科技領袖跨越。

主要業務領域

資本市場(股權)

企業行業類別

新能源及可再生能源

涉及市場/投資地點

中國內地、香港特區、美國



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LINKEDIN

SUCCESS CASE 68

KEY FEATURES

Contemporary Amperex Technology Co., Limited (CATL), a leading new energy enterprise in Chinese Mainland, raised HK\$41 billion through its Hong Kong listing, marking the largest IPO in Hong Kong in nearly four years. Despite the challenges of cross-jurisdictional regulatory coordination, the project set a new record for cross-border filing speed, taking just 128 days. This listing underscores Hong Kong's unique role as an "international capital hub", efficiently enabling Mainland companies to connect with global capital and accelerating their transformation into global leaders in zero-carbon technology.

KEY PRACTICE AREA

Capital Markets (equity)

INDUSTRY SECTOR

New Energy & Renewable Energy

MARKETS/ DESTINATIONS INVOLVED

Chinese Mainland, Hong Kong SAR, the United States

案例 69

重點

中國內地礦業龍頭企業洛陽鉬業赴港發行12億美元零息可轉債，創香港近五年最大規模及最高轉換溢價紀錄。此案突顯香港“超級聯絡人”角色，精巧融資設計助企業克服跨境合規挑戰，低成本高效鎖定國際資金，優化資本結構，強勢賦能其全球礦業資源布局與長期增長。

主要業務領域

資本市場 (股權)

資本市場 (債券)

企業行業類別

金屬及礦產品

涉及市場/投資地點

中國內地、香港特區



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LINKEDIN

SUCCESS CASE 69

KEY FEATURES

CMOC Group Limited (CMOC), a leading mining enterprise in Chinese Mainland, issued US\$1.2 billion zero-coupon convertible bonds in Hong Kong, setting a record for the largest issuance and the highest conversion premium in Hong Kong over the past five years. This case highlights Hong Kong's role as a "super connector". The sophisticated financing structure helped the company overcome cross-border compliance challenges, efficiently secure international funds at low cost, optimize its capital structure, and strongly empower its global mining resource asset allocation and long-term growth.

KEY PRACTICE AREA

Capital Markets (equity)

Capital Markets (debt)

INDUSTRY SECTOR

Metals & Minerals

MARKETS/ DESTINATIONS INVOLVED

Chinese Mainland, Hong Kong SAR



Maples and Calder (Hong Kong) LLP 邁普達律師事務所(香港)有限法律責任合夥

案例 70

重點

邁普思集團香港分所擁有亞洲規模最大的基金及投資管理團隊，提供一站式的離岸法律服務、受信服務、基金行政管理服務、監管合規服務，以及實體成立與管理服務。我們的投資基金合夥人合計擁有百年的開曼群島及英屬維爾京群島法律經驗，使我們成為亞洲地區最具規模的離岸律師事務所之一。

憑藉我們的普通話、粵語及韓語服務能力，我們依託邁普思集團的全球平台，為客戶提供無縫對接的本地語言支援。我們在協助中國內地資產管理人、企業、家族辦公室及機構投資者搭建離岸架構、募集國際資本及拓展海外業務方面，積累了深厚經驗。

我們為金融機構、企業、私人客戶及在岸法律顧問提供涵蓋基金全生命週期的英屬維爾京群島、開曼群島、愛爾蘭、澤西島及盧森堡法律諮詢服務。我們的團隊與領先的基金管理人及發起人(包括EQT、KKR、iCapital、Noah Holdings諾亞控股、Blue Pool Capital、CITIC Capital中信資本及CLSA中信里昂)緊密合作，針對私募股權、創投、對沖基金、房地產及數碼資產策略，提供務實且具商業價值的解決方案。

主要業務領域

投資基金及私募股權

企業行業類別

資訊科技、半導體及數字經濟
半導體及集成電路
金融及數字金融
能源、新能源及公用事業
工業、高端製造及基建工程
醫療健康及生命科學業

涉及市場/投資地點

全球



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LINKEDIN

SUCCESS CASE 70

KEY FEATURES

Our Hong Kong office hosts Asia's largest Fund and Investment Management, providing end-to-end offshore legal, fiduciary, fund administration, regulatory and compliance, and entity formation and management services. Our Investment Funds Partners bring a century of combined Cayman Islands and BVI legal experience, making us one of the region's most established offshore practices.

With Mandarin, Cantonese and Korean capabilities, we provide seamless local-language support backed by the Maples Group's global platform. We have deep experience assisting Chinese Mainland asset managers, corporates, family offices and institutional investors with establishing offshore structures, raising international capital and expanding overseas.

We advise financial institutions, corporates, private clients and onshore counsel on BVI, Cayman Islands, Ireland, Jersey and Luxembourg laws across the full fund lifecycle. Our team works with leading investment managers and sponsors, including EQT, KKR, iCapital, Noah Holdings, Blue Pool Capital, CITIC Capital and CLSA, delivering practical, commercially focused solutions for private equity, venture capital, hedge, real estate and digital asset strategies.

KEY PRACTICE AREA

Investment Funds & Private Equity

INDUSTRY SECTOR

IT, Semiconductors & Digital Economy
Semiconductors & Integrated Circuits
Financial & Digital Finance
Energy, New Energy & Utilities
Industrial, Advanced Manufacturing & Infrastructure
Healthcare & Life Sciences

MARKETS/ DESTINATIONS INVOLVED

Global

ReedSmith Richards Butler LLP

禮德齊伯禮律師行有限法律責任合夥

案例 71

重點

禮德代表招商局港口控股有限公司（「招商局港口」）處理一系列針對迪拜物流集團 DP World 的爭議，涉及吉布提港口開發權。我們於2025年在香港法院成功取得三連勝，彰顯禮德協助中國國有企業處理跨境法律糾紛的能力。

此爭議源於 DP World 與吉布提政府於2004年及2006年簽訂的兩份港口特許經營協議。當吉布提於2012年與招商局港口合作開發新碼頭時，DP World 指控吉布提政府在招商局港口的策動下違反其獨家經營權，並於多個司法管轄區提起仲裁及訴訟，索償金額超過四億八千五百萬美元。

禮德透過策略性程序抗辯，成功為招商局港口進行辯護。高等法院以濫用法律程序為由，駁回 DP World 在兩宗訴訟中的申索，並在第三宗訴訟中以欠缺授權為由，剔除三名 DP World 原告人之一。判決處理了多項複雜法律議題，包括誘導違約、外國判決及清盤令的承認，以及不便利法院原則。

主要業務領域

商事訴訟及跨境爭議解決

企業行業類別

港口、機場及航道基建

涉及市場/投資地點

香港特區、中國內地、吉布提、迪拜、法國、英國、美國



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LINKEDIN

SUCCESS CASE 71

KEY FEATURES

Reed Smith represented China Merchants Port Holdings (“CMPH”) in a landmark series of disputes against DP World, a Dubai-based logistics conglomerate, concerning rights to develop ports in Djibouti. We secured three consecutive victories in the Hong Kong courts in 2025, marking Reed Smith’s capability to assist Chinese state-owned enterprises in cross-border legal battles.

The underlying dispute arose from two concession agreements in 2004 and 2006 between DP World and the Djibouti government. When Djibouti partnered with CMPH in 2012 to develop a new terminal, DP World alleged, under the procurement of CMPH, Djibouti government breached its exclusive rights, pursuing arbitration and litigation across multiple jurisdictions whilst seeking over USD 485 million in damages.

Reed Smith successfully defended CMPH through strategic procedural challenges. The High Court dismissed DP World’s claims in two actions on ground of abuse of process, whilst striking out one of three DP World plaintiffs in the third action for lack of authority. The judgments addressed complex legal issues including inducement of breach of contract, recognition of foreign judgment and liquidation, and the forum non conveniens doctrine.

KEY PRACTICE AREA

Commercial Litigation & Cross-border Dispute Resolution

INDUSTRY SECTOR

Ports, Airports & Waterways Infrastructure

MARKETS/ DESTINATIONS INVOLVED

Hong Kong SAR, Chinese Mainland, Djibouti, Dubai, France, England, the United States

ReedSmith Richards Butler LLP

禮德齊伯禮律師行有限法律責任合夥

案例 72

重點

禮德代表中國新能源車企巨頭比亞迪股份有限公司(港交所:1211.HK;深交所:002594),就其於香港聯合交易所以一般性授權方式配售1.298億H股新股提供法律服務,募資約港幣434億元。該配售於2025年3月11日完成。

此次股權配售具有里程碑意義,被廣泛認為是香港近四年來最大規模的配售,亦是過去十年全球汽車行業最大規模的股權配售項目。

主要業務領域

資本市場

企業行業類別

汽車及交通裝備製造

涉及市場/投資地點

香港特區、中國內地



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LINKEDIN

SUCCESS CASE 72

KEY FEATURES

Reed Smith acted for BYD Company Limited (HKSE: 1211.HK; SZSE: 002594), China's electric vehicle giant, in its placement of 129.8 million new H shares under general mandate on the Hong Kong Stock Exchange, raising net proceeds of approximately HKD 43.4 billion. The placement was completed on 11 March 2025.

It was a landmark equity placement, widely recognised as the largest in Hong Kong in four years and the largest equity placement globally in the automotive sector over the past decade.

KEY PRACTICE AREA

Capital Markets

INDUSTRY SECTOR

Automobile & Transportation Equipment
Manufacturing

MARKETS/ DESTINATIONS INVOLVED

Hong Kong SAR, Chinese Mainland

案例 73

重點

Seyfarth就一名以中國內地為總部的客戶因多個地區的高級管理人員相繼離職後所面臨的緊迫商業利益威脅，迅速作出回應。在相關人員離職後不久，客戶發現在多個實體及司法管轄區內，存在明顯的濫用機密資訊、轉移客戶、挖角員工及違反離職後限制性條款等情況。

該事件牽涉時間緊迫、情況複雜，涉及眾多人員，並在不同市場中存在相互競爭的索償主張。我們與訴訟專家及外部法律顧問緊密合作，迅速評估相關風險、整理證據，並發出具策略性的停止侵害函件。然而，事件未能藉此得以解決，我們遂在極大的時間壓力下，準備並提出緊急臨時禁制令申請。

上述行動有效阻止了不當行為的持續，對進一步違規行為起到震懾作用，並彰顯了客戶積極果斷保護其業務、人員及專有資訊的決心。

主要業務領域

僱傭及跨境人力資源事務

企業行業類別

資產管理及投資服務

涉及市場/投資地點

香港特區、中國內地、新加坡



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SUCCESS CASE 73

KEY FEATURES

Seyfarth responded to an urgent threat to our Chinese Mainland headquartered client's commercial interests following the departure of senior executives in various locations. Shortly after those departures, the client identified apparent misuse of confidential information, diversion of clients, employee poaching and breaches of post-termination restrictions across multiple entities and jurisdictions.

The matter was highly time sensitive and complex, involving numerous individuals and competing claims across different markets. Working closely with litigation specialists and external counsel, we rapidly assessed the risks, coordinated evidence and issued strategic cease and desist correspondence. When this did not resolve the issue, we prepared and brought an urgent interim injunction application under significant time pressure.

The actions taken disrupted the misconduct, deterred further breaches and reinforced the clients' willingness to act decisively to protect their business, people and proprietary information.

KEY PRACTICE AREA

Employment & Cross-border HR Affairs

INDUSTRY SECTOR

Asset Management & Investment Services

MARKETS/ DESTINATIONS INVOLVED

Hong Kong SAR, Chinese Mainland, Singapore



Seyfarth Shaw
賽法思律師事務所

案例 74

重點

代表某中國內地高淨值客戶就其家族財富傳承和全球稅務籌劃事項提供建議，根據其家族成員的稅務居民狀況和業務發展計劃進行合理規劃，考慮傳承中可能出現的稅務和法律問題，協助在香港設立家族信託以及員工持股信託，以及作為全球資產的主要持有平台。

主要業務領域

稅務

企業行業類別

必需性消費品

涉及市場/投資地點

香港特區、中國內地、新加坡、澳洲



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SUCCESS CASE 74

KEY FEATURES

Provided advice to a high-net-worth client from Chinese Mainland regarding family wealth succession and global tax planning. Based on the tax residency status of the family members and their business development plans, assisted in designing an appropriate structure that takes into account potential tax and legal issues arising during succession. Also assisted with the establishment of a family trust and ESOP in Hong Kong to serve as the primary holding platform for global assets.

KEY PRACTICE AREA

Taxation

INDUSTRY SECTOR

Essential Consumer Goods

MARKETS/ DESTINATIONS INVOLVED

Hong Kong SAR, Chinese Mainland, Singapore, Australia

SFKS 鄭志強律師行

SFKS  KWONG
SOLICITORS

案例 75

重點

本案涉及協助一家香港上市公司從一家美國公司收購一個世界知名服裝品牌，涵蓋近 400 個商標於超過 50 個國家及地區的轉讓事宜。我們審閱並磋商了跨境收購合同，就知識產權及交易風險提供度身訂造的法律意見。作為主理律師，我們協調全球各地律師，完成多個司法管轄區的商標轉讓及後續維護工作。我們亦在多個司法管轄區為客戶提交新的商標註冊申請，以配合其商業策略。香港憑藉其成熟的普通法制度、國際專業網絡及跨境服務能力，擔當世界級跳板的角色，協助解決複雜的跨司法管轄區知識產權難題，並支持客戶的全球品牌營運。

主要業務領域

知識產權

企業行業類別

專業服務

涉及市場/投資地點

全球



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網頁 WEBSITE

SUCCESS CASE 75

KEY FEATURES

This case involves assisting a Hong Kong listed company to acquire a world-famous apparel brand from a U.S. company, covering the transfer of nearly 400 trademarks across over 50 countries and regions. We reviewed and negotiated the cross-border acquisition contract and provided tailored legal advice on IP and transaction risks. As lead attorney, we coordinated local lawyers worldwide to complete multi-jurisdictional trademark assignments and ongoing maintenance. We also filed new trademark registrations in multiple jurisdictions to support the client's commercial strategy. Hong Kong acted as a world-class springboard, using its mature common law system, international professional network and cross-border service capabilities to solve complex multi-jurisdictional IP challenges and support the client's global brand operations.

KEY PRACTICE AREA

Intellectual Property

INDUSTRY SECTOR

Professional Services

MARKETS/ DESTINATIONS INVOLVED

Worldwide

SFKS 鄭志強律師行

SFKS  KWONG
SOLICITORS

案例 76

重點

我們代表全球其中一家大型的礦業公司，處理一份產品供應協議。該協議的訂約方、採礦項目的營運商，以及礦場所處的國家，均為中國內地及香港以外的「一帶一路」倡議成員國。該供應協議受香港法律管轄，並附加以香港為仲裁地的仲裁條款。協議內容包含複雜條文，亦涉及認購期權、股份抵押及股份押記等安排。本案彰顯了我們處理大型跨境商業交易的能力，運用我們的專業知識，為國際客戶提供精闢且務實的法律意見及解決方案。選擇香港法律作為管轄法律，以及選擇香港的仲裁中心進行爭議解決，體現了香港在「一帶一路」倡議中的角色（從超級聯繫人轉變為增值夥伴），為複雜的跨境項目提供一站式解決方案，並為企業「走出去」提供穩固支持。

主要業務領域

公司架構及策略治理

企業行業類別

專業服務

涉及市場/投資地點

全球



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SUCCESS CASE 76

KEY FEATURES

We act for one of the largest mineral companies in the world in a product supply agreement. The parties to the agreement, the operator of the mining project and the country where the mines were located are all different member countries of the Belt and Road Initiative outside China and Hong Kong. The supply agreement was governed by Hong Kong laws, added with Hong Kong seat arbitration clauses. The agreement included complicated provisions and also involved some call option, security over shares and shares charge arrangements. This case showcases our capability of handling mega-sized cross-border commercial deals, adopting our expertise in providing sophisticated and practical legal advice and solution to our international clients. Selecting Hong Kong law as the governing law and an arbitration centre in Hong Kong for dispute resolution resonate with Hong Kong's role in the Belt and Road Initiative (from super-connector to value-adding partner), offering one-stop solutions for complex cross-border projects and providing solid backing for enterprises going global.

KEY PRACTICE AREA

Corporate Structure & Strategic Governance

INDUSTRY SECTOR

Professional Services

MARKETS/ DESTINATIONS INVOLVED

Worldwide



案例 77

重點

內地某上市科技公司收購北歐某健康產業公司多數股權，本所協同挪威當地律所開展法律盡職調查及交易磋商。因目標公司通過香港經銷商持有核心經銷渠道，涉及與香港經銷商、香港註冊商標、香港法律管轄的經銷協議履行及其變更等關鍵事宜。我們最終助力客戶妥善完成對目標公司的投資決策，實現客戶邁出從網絡營銷專家向自營品牌的加工製造業務之戰略延伸的關鍵一步。

主要業務領域

公司業務 (包括進入跨境市場的架構設計、公司治理及股東權益保障、合併及收購、跨境商事合同等)

企業行業類別

軟件及數字解決方案
跨境電商及數字貿易

涉及市場/投資地點

挪威、香港特區、中國內地



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SUCCESS CASE 77

KEY FEATURES

A listed tech company in Chinese Mainland intends to acquire the majority equity of a Nordic health sector company. Our firm collaborated with a local law firm to conduct legal due diligence and assist with negotiations. As the Target Company holds its core distribution channels through several Hong Kong distributors, this transaction involves the handling of issues such as Hong Kong distributors, Hong Kong registered trademarks, and the performance/alteration of distribution agreements under Hong Kong law. We successfully assisted our Client in achieving necessary elements to facilitate the deal-making decision, enabling the Client to take a milestone step of evolving from an online marketing service provider to manufacturing and processing of self-owned brands.

KEY PRACTICE AREA

Corporate Affairs (including structuring of cross-border market entry, corporate governance & shareholders' rights, M&A, cross-border commercial contracts, etc.)

INDUSTRY SECTOR

Software & Digital Solutions
Cross-border E-commerce & Digital Trade

MARKETS/ DESTINATIONS INVOLVED

Norway, Hong Kong SAR, Chinese Mainland



案例 78

重點

中國內地一家從事精密鑄造和機械加工的公司，有意於馬來西亞柔佛州投資建廠。我們與馬來西亞律師組成了跨境專項服務團隊，協助客戶在馬來西亞購置土地及建設廠房。

本項目的核心難點在於，馬來西亞土地權屬制度和審批程序較為複雜。我們統籌協調境內外法律資源，協助客戶設計投資架構、就外資准入和土地購置及談判、盡職調查和交易文件起草等事宜提供一站式服務，協助客戶實現從產品出口到產能出海的升級轉型。

主要業務領域

公司業務 (包括進入跨境市場的架構設計、公司治理及股東權益保障、合併及收購、跨境商事合同等)

企業行業類別

工業工程及重型機械

涉及市場/投資地點

東南亞 (馬來西亞)



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微信 WECHAT



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SUCCESS CASE 78

KEY FEATURES

A company based in the Chinese Mainland, specializing in precision casting and mechanical processing, intended to establish a manufacturing facility in Malaysia. We assembled a cross-border legal service team with Malaysian counsel to assist the Client in acquiring land and constructing the factory premises in Malaysia.

The key challenge of this project was the complexity of Malaysia's land ownership legal framework and approval procedures. We coordinated legal resources both domestically and internationally to assist the Client in designing investment structure, providing a one-stop service covering foreign investment regulations, land acquisition and related negotiations, due diligence and drafting of transaction documents. This enabled the Client to achieve a strategic upgrade from product exports to overseas production expansion.

KEY PRACTICE AREA

Corporate Affairs (including structuring of cross-border market entry, corporate governance & shareholders' rights, M&A, cross-border commercial contracts, etc.)

INDUSTRY SECTOR

Industrial Engineering & Heavy Machinery

MARKETS/ DESTINATIONS INVOLVED

Southeast Asia (Malaysia)

案例 79

重點

代表一家汽車銷售集團處理一宗因跨境股權收購引起的香港國際仲裁中心仲裁案，爭議金額超過 1 億元人民幣。憑藉香港健全的仲裁法律框架，我們為客戶爭取到了終局且具有約束力的裁決，高效解決了高度複雜的跨境問題。

主要業務領域



國際仲裁、調解及替代爭議解決

企業行業類別

線上線下零售業

涉及市場/投資地點

中國內地、香港特區

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微信 WECHAT



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LINKEDIN

SUCCESS CASE 79

KEY FEATURES

Represented an automobile sales group in an HKIAC arbitration arising from a cross-border equity acquisition, involving a disputed amount of over RMB 100 million.

Leveraging Hong Kong's robust legal framework for arbitration, we obtained a final and binding award in favor of our client, achieving an efficient resolution of highly complex cross-border issues.

KEY PRACTICE AREA

International Arbitration, Mediation & ADR

INDUSTRY SECTOR

Online & Offline Retail

MARKETS/ DESTINATIONS INVOLVED

Chinese Mainland, Hong Kong SAR

案例 80

重點

協助一家香港上市的房地產公司完成與新加坡某基金的 5.7 億港元債務重組，將債務轉換為公寓管理子公司的股權，並構建了未來上市所需的特殊股東權利。我們利用香港法律及監管框架的靈活性，實現了無縫的跨境債務解決方案，同時確保符合上市合規要求。

主要業務領域

公司業務(包括進入跨境市場的架構設計、公司治理及股東權益保障、合併及收購、跨境商事合同等)

企業行業類別

地產開發及投資

涉及市場/投資地點

中國內地、香港特區

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SUCCESS CASE 80

KEY FEATURES

Assisted a Hong Kong-listed real estate company on completing a HKD 570 million debt restructuring with a Singapore fund, converting debt into equity in an apartment management subsidiary and structuring special shareholder rights for future listing. We leveraged the flexibility of Hong Kong's legal and regulatory framework to achieve a seamless cross-border debt resolution, all while ensuring alignment with listing compliance.

KEY PRACTICE AREA

Corporate Affairs (including structuring of cross border market entry, corporate governance & shareholders' rights, M&A, cross-border commercial contracts, etc.)

INDUSTRY SECTOR

Property Development & Investment

MARKETS/ DESTINATIONS INVOLVED

Chinese Mainland, Hong Kong SAR

SIDLEY 盛德

案例 81

重點

盛德代表晶泰科技完成香港首宗上市規則18C章項下特專科技公司上市項目，在香港IPO歷史上具有里程碑意義。晶泰科技也成為首家在香港成功上市的人工智慧(AI)輔助新藥和新材料研發公司。

盛德藉此獲得2025年《金融時報》亞太創新律師大獎的高度推薦 - 釋放資本：上市規則改革 - 重振香港IPO市場。

主要業務領域

資本市場(股權)

企業行業類別

人工智能及大數據
生物技術及製藥

涉及市場/投資地點

美國、開曼群島、香港特區、中國內地



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LINKEDIN

SUCCESS CASE 81

KEY FEATURES

Sidley advised XtalPi Holdings Limited (HKEX: 2228) in Hong Kong's first IPO under the new Chapter 18C listing regime for Specialist Technology Company. XtalPi also becomes the first AI-powered drug and new material discovery company listed in Hong Kong. The landmark transaction is a significant milestone for the history of Hong Kong IPOs. It sets the precedent for future Chapter 18C IPOs and is expected to attract many outstanding global hard-tech and deep-tech companies to list in Hong Kong.

The combination of Chapter 18C and the earlier Chapter 18A pre-revenue biotech listing, created a NASDAQ-like board for Hong Kong, signifying a milestone accomplishment of the HKEX. XtalPi's hugely innovative listing was described by the SCMP as a "poster child" of Hong Kong's IPO market. Sidley is also "highly recommended" by FT Innovative Lawyers APAC Awards in 2025 for "unlocking capital: Reformed Listing Rules - revitalizing the Hong Kong IPO market."

KEY PRACTICE AREA

Capital Markets (equity)

INDUSTRY SECTOR

Artificial Intelligence & Big Data
Biotechnology & Pharmaceuticals

MARKETS/ DESTINATIONS INVOLVED

The United States, Cayman Islands,
Hong Kong SAR, Chinese Mainland

S F K S

薛馮鄺岑律師行

SIT, FUNG, KWONG & SHUM

Solicitors, Notaries, Agents for Trademarks & Patents

案例 82

重點

協助內地銀行於香港追討欠債

本行代表一內地銀團，就一筆80億港元的跨境銀團貸款及相關的抵押和保證，與一香港富豪及由其控制的公司，在香港高等法院展開多場訴訟，包括抵抗禁制令申請及其上訴案、將涉案的法定要求償債書作廢的申請、公司清盤呈請和個人破產呈請的各法律程序，在整個程序中大獲全勝。

本行在企業出海發生糾紛時，提供最強的法律後盾，讓出海企業在香港這個法治之都中，充分維護及主張其法律權利。

主要業務領域

商事訴訟及跨境爭議解決

企業行業類別

銀行及跨境金融服務

涉及市場/投資地點

香港特區



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LINKEDIN

SUCCESS CASE 82

KEY FEATURES

Assist Mainland banks in recovering debts in Hong Kong

Acting for a Mainland syndicate, our firm successfully represented the syndicate in multiple legal proceedings before the High Court of Hong Kong against a Hong Kong tycoon and a company controlled by him, concerning an HK\$8billion cross-border syndicated loan and related securities and guarantee. These proceedings included applications to oppose injunctions and appeals therefrom, applications to set aside the statutory demand in question, as well as company winding-up petitions and personal bankruptcy petitions. The firm achieved a complete victory throughout the entire process.

Our firm provides the strongest legal support to companies facing disputes while expanding overseas, enabling them to fully protect and assert their legal rights in Hong Kong, a hub of the rule of law.

KEY PRACTICE AREA

Commercial Litigation and Cross-border Dispute Resolution

INDUSTRY SECTOR

Banking and Cross-border Financial Services

MARKETS/ DESTINATIONS INVOLVED

Hong Kong SAR

S F K S

薛馮鄺岑律師行

SIT, FUNG, KWONG & SHUM

Solicitors, Notaries, Agents for Trademarks & Patents

案例 83

重點

統籌電子通訊公司的環球事務

本行就其國內外商務事宜提供企業法律服務及意見：

- 在海外執行協議及資產轉讓等事宜與當地律師通力協作，依據當地適用法律解決上述事宜；
- 就向銀行申請授信業務並提供擔保之公司存續事宜出具法律意見，確保客戶與銀行的融資合作合法合規；
- 就文件的海外應用性提供國際公證、高等法院加簽及文件認證的一條龍服務，為客戶的海外商務發展奠定紮實的基礎。

主要業務領域

特定行業法律事務

企業行業類別

資訊科技、半導體及數字經濟

涉及市場/投資地點

東南亞、非洲等國家



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LINKEDIN

SUCCESS CASE 83

KEY FEATURES

Coordinating the global affairs of electronic telecommunications companies

Our firm provides corporate legal services and advice regarding domestic and international business matters:

- work closely with local attorneys to handle matters such as the enforcement of agreements and asset transfers overseas, resolving such matters in accordance with applicable local laws;
- issue legal opinions on corporate governance matters related to applying for credit facilities from banks and providing collateral, ensuring that clients' financing arrangements with banks are lawful and compliant;
- provide a one-stop service for international notarization, apostille, and legalization to ensure the overseas use of documents, laying a solid foundation for our clients' overseas business development.

KEY PRACTICE AREA

Industry-Specific Legal Services

INDUSTRY SECTOR

IT, Semiconductors & Digital Economy

MARKETS/ DESTINATIONS INVOLVED

Countries in Southeast Asia, Africa, etc.

SLAUGHTER AND MAY/

司力達律師樓

案例 84

重點

我們就順豐控股向嘉里物流成功進行附先決條件之自願現金部分要約向其提供法律服務，該要約涉及收購 931,209,117 股股份（占股份之 51.8%），代價約為 23 億美元，並包括一項部分要約（統稱「該等要約」）。

我們就該交易之全方位法律事宜向順豐提供法律服務，包括公司法、商業合約、全球外商投資、反壟斷及其他監管申報與審批、本地強制性全面要約豁免，以及債務融資／“資金確定性”融資安排；並聯動全球網絡中多個亞洲司法管轄區（包括中國內地、泰國、日本、印度、印尼）、美國、加拿大、紐西蘭、沙特阿拉伯、土耳其及俄羅斯之本地法律顧問，以一體協同之專業團隊，全面涵蓋各相關司法管轄區之法律事務。

該等要約乃基於一套複雜的先決條件而作出，旨在解決若干關鍵之監管事項。該等要約共涉及約 16 項先決條件。我們代表買方順豐主導此項交易之執行，並成功達成每項先決條件，並統籌全球及整項交易的法律意見。我們亦成功通過香港證監會及香港聯交所對此複雜架構之審批。

主要業務領域

公司架構及策略治理

企業行業類別

物流及供應鏈服務

涉及市場/投資地點

中國內地、香港特區、泰國、美國、印度、日本、印尼、加拿大、紐西蘭、沙特阿拉伯、土耳其、俄羅斯



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SUCCESS CASE 84

KEY FEATURES

Advised S.F. Holdings on its successful US\$2.3 billion pre-conditional voluntary partial cash offer of to acquire 931,209,117 shares (51.8% of shares) in Kerry Logistics and a partial option offer (the “Offers”).

We advised SF on all aspects of the transaction, including corporate, commercial contracts, global foreign investment, anti-trust and other regulatory filings and approvals, local mandatory general offer waiver, and debt/certain funds financing and covered local jurisdictions with local counsels in various Asian countries (including the Chinese Mainland, Thailand, Japan, India, Indonesia), the U.S., Canada, New Zealand, Saudi Arabia, Turkey, Russia from our global network in a seamless team.

The Offers were made on a complex set of pre-conditional basis, in order to provide for certain key regulatory matters to be resolved. There were around 16 pre-conditions to the Offers. We led the execution for the deal on behalf of SF as the purchaser and successfully satisfying each of the pre-conditions, coordinating global and across the deal advice. We also successfully obtained the clearance of the complex structure by the Securities and Futures Commission of Hong Kong and the Hong Kong Stock Exchange.

KEY PRACTICE AREA

Corporate Structure & Strategic Governance

INDUSTRY SECTOR

Logistics & Supply Chain Services

MARKETS/ DESTINATIONS INVOLVED

Chinese Mainland, Hong Kong SAR, Thailand, United States, India, Japan, Canada, New Zealand, Saudi Arabia, Turkey, Russia

SLAUGHTER AND MAY/ 司力達律師樓

案例 85

重點

我們就紫金黃金國際於香港聯交所進行全球發售及分拆上市，向聯席保薦人及承銷商提供法律服務。

該項目為當時全球第二大首次公開招股，並於超額配售權獲行使後成功募集資金 37 億美元。此項目亦是迄今全球規模最大的黃金採礦公司首次公開招股，並為中國境內上市公司迄今規模最大的分拆上市。

是次首次公開招股獲得公眾及機構投資者熱烈追捧，其中香港公開發售部分錄得超額認購逾 240 倍，而國際發售部分亦錄得超額認購逾 20 倍。項目引入近 30 名基石投資者，其數量於近年香港首次公開招股中實屬罕見。

該項首次公開招股於極其緊迫之五個月內完成，期間需應對逾十個司法管轄區（包括中國、美國、塔吉克斯坦、吉爾吉斯斯坦、澳洲、圭亞那、哥倫比亞、加拿大、百慕大、蘇裡南、加納及哈薩克斯坦）之複雜監管環境，當中涵蓋多個發達及新興市場，同時亦須處理礦業發行人所適用的更高披露要求。

主要業務領域

資本市場

企業行業類別

金屬及礦產品

涉及市場/投資地點

香港特區、中國內地、美國、塔吉克斯坦、吉爾吉斯斯坦、澳大利亞、圭亞那、哥倫比亞、加拿大、百慕大、蘇利南、迦納、哈薩克



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SUCCESS CASE 85

KEY FEATURES

We advised the joint sponsors and underwriters on the global offering and spin-off listing of Zijin Gold International on the HKEX.

This was the second largest IPO globally at the time, raising USD3.7 billion (after the exercise of the over allotment option). It is also the largest IPO by a gold mining company and the largest spin-off listing by a China-listed company to date.

The IPO generated overwhelming demand from both public and institutional investors, with the Hong Kong public offering tranche oversubscribed by more than 240 times and the international offering tranche oversubscribed by over 20 times. There were nearly 30 cornerstone investors, a number rarely seen in Hong Kong IPOs in recent years.

The IPO was executed within an exceptionally tight five month timeline, navigating a challenging regulatory landscape across more than a dozen of jurisdictions (including China, United States, Tajikistan, Kyrgyzstan, Australia, Guyana, Colombia, Canada, Bermuda, Suriname, Ghana, Kazakhstan), including developing and emerging markets, while addressing heightened disclosure requirements for a mining issuer.

KEY PRACTICE AREA

Capital Markets

INDUSTRY SECTOR

Metals & Minerals

MARKETS/ DESTINATIONS INVOLVED

Hong Kong SAR, Chinese Mainland, United States, Tajikistan, Kyrgyzstan, Australia, Guyana, Colombia, Canada, Bermuda, Suriname, Ghana, Kazakhstan

案例 86

重點

我所代表杭州一家內地上市公司，透過香港的專業法律服務，成功化解與印尼合作方在礦業合資項目中的巨額貸款糾紛。面對合作方以文件造假為由企圖逃債，並利用當地勢力扣留公司高管，香港律師充分發揮「世界級跳板」的獨特作用，統籌協調印尼當地律師，在啟動香港國際仲裁中心(HKIAC)程序的同時，同步進行談判斡旋。最終成功爭取和解，並確保高管獲釋，彰顯香港匯聚國際法律資源、處理複雜跨國商業糾紛的關鍵樞紐地位。

主要業務領域

國際仲裁、調解及替代爭議解決

企業行業類別

金屬及礦產品

涉及市場/投資地點

中國內地、香港特區與印尼

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SUCCESS CASE 86

KEY FEATURES

We act for a Chinese Mainland listed company from Hangzhou that leveraged Hong Kong's professional legal services to resolve a major loan dispute with its Indonesian partner in a mining joint venture. When the partner alleged forgery of loan documents to evade debt and leveraged local influence to detain the client's country manager, Hong Kong lawyers played a pivotal role. They coordinated with Indonesian counsel, initiated HKIAC arbitration, and simultaneously conducted negotiations. This dual approach eventually secured a settlement and ensured the country manager's release, highlighting Hong Kong's unique role as a key hub mobilizing international legal expertise to resolve complex cross-border commercial disputes.

KEY PRACTICE AREA

International Arbitration, Mediation & ADR

INDUSTRY SECTOR

Metals & Minerals

MARKETS/ DESTINATIONS INVOLVED

Chinese Mainland, Hong Kong SAR, Indonesia

案例 87

重點

助力南山鋁業國際邁向全球的世界級跳板

作為南山鋁業國際(2610.HK)的香港法律顧問,本律師事務所助力其實現了具里程碑意義的「企業出海」——這是首宗涉及港交所A股上市公司分拆其印尼氧化鋁產能,並採用定制化「境內外」架構在港上市的成功案例。該項目作為2025年香港大規模的IPO之一,充分展示了我們在處理高難度、跨法域複雜事務中的專業實力。

在項目執行過程中,我們成功應對了涵蓋中國內地、香港、印尼、新加坡及馬來西亞的多國監管挑戰。本所在協調 Press Metal 及 Glencore 等全球利益相關方,以及確保聯交所上市規則合規方面,發揮了核心作用。

整個複雜的上市流程在不到六個月內高效完成,體現了本所在法律技術上的嚴謹性與執行效率。此案例再次證明,香港作為世界級跳板,憑藉專業卓越的服務,能將複雜的跨境擴張雄心轉化為合規現實。

主要業務領域

資本市場

企業行業類別

金屬及礦產品

涉及市場/投資地點

中國內地、香港特區、印尼、新加坡及馬來西亞



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LINKEDIN (SW)



LINKEDIN (ABHK)

SUCCESS CASE 87

KEY FEATURES

A World-Class Springboard for the Nanshan Aluminium International Landmark IPO

As Hong Kong legal advisers to Nanshan Aluminium International (2610.HK), our firm facilitated a landmark “Enterprise Going Global” case—the first HK IPO involving an spin-off by a Shanghai-listed A-share parent company of its Indonesian alumina production capacity via a bespoke offshore-onshore structure. This transaction, one of the larger Hong Kong IPOs in 2025, showcases our capability in managing high-stakes, multi-jurisdictional mandates.

We navigated a complex regulatory landscape spanning Chinese Mainland, Hong Kong, Indonesia, Singapore, and Malaysia. Our role was pivotal in harmonizing the interests of global stakeholders, including Press Metal and Glencore, while ensuring SEHK listing rules compliance. Completing this intricate listing in under six months demonstrates our firm’s technical rigor and efficiency. This success reinforces Hong Kong’s status as a world-class springboard, where professional excellence transforms complex cross-border ambitions into reality.

KEY PRACTICE AREA

Capital Markets

INDUSTRY SECTOR

Metals & Minerals

MARKETS/ DESTINATIONS INVOLVED

Chinese Mainland, Hong Kong SAR, Indonesia, Singapore and Malaysia



案例 88

重點

本行協助香港及某地雙重主板上市公司回應在內地企業成為公司控股股東並派人入駐公司董事局後面臨香港交易所及其他交易所發出的關於公司未能符合有關交易所規則的問詢，包括獨立非執行董事辭任後獨立非執行董事人數不足問題、執行董事辭任後造成的問題、新推薦執行董事是否適合問題等。

主要業務領域

合規及規管

企業行業類別

資訊科技、半導體及數字經濟

涉及市場/投資地點

中國內地、香港特區



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LINKEDIN

SUCCESS CASE 88

KEY FEATURES

We assisted a dual-primary-listed company (Hong Kong and another exchange) in responding to inquiries from the Hong Kong Exchange and other regulators after a Chinese Mainland enterprise became its controlling shareholder and appointed representatives to the board.

The case involved critical corporate governance challenges, including:

- Insufficient number of independent non-executive directors (INEDs) following their resignations;
- Operational and compliance issues arising from the resignation of executive directors;
- Scrutiny over the suitability of newly nominated executive directors.

Our work focused on addressing these regulatory concerns to restore compliance and governance stability.

KEY PRACTICE AREA

Compliance & Regulatory Affairs

INDUSTRY SECTOR

IT, Semiconductors & Digital Economy

MARKETS/ DESTINATIONS INVOLVED

Chinese Mainland, Hong Kong SAR



案例 89

重點

本案涉及國際仲裁和多項複雜元素：以香港為仲裁地，實體爭議適用內地法律，涵蓋股權交易、高管會計欺詐指控，及會計法證、內地法律與定損專家等多類證據調查。總爭議金額逾 10 億元港幣。本行憑藉跨法域專業整合與精準證據準備，審慎應對此案。

主要業務領域

爭議解決

企業行業類別

醫療健康及生命科學業

涉及市場/投資地點

中國內地



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LINKEDIN

SUCCESS CASE 89

KEY FEATURES

This case involved an international arbitration seated in Hong Kong, with the substantive dispute governed by the PRC law. It encompassed complex elements including equity transactions, allegations of executive-level accounting fraud, and multiple categories of expert evidence — forensic accounting, the PRC law, and quantum assessment. The total disputed amount exceeded HK\$1 billion. We navigated these complexities through integrated cross-jurisdictional expertise and meticulous evidence preparation, providing the client with a carefully managed and strategic response to this high-stakes arbitration.

The case demonstrates our capability to handle multi-jurisdictional, evidence-intensive disputes at the highest level of complexity.

KEY PRACTICE AREA

Dispute Resolution

INDUSTRY SECTOR

Healthcare & Life Sciences

MARKETS/ DESTINATIONS INVOLVED

Chinese Mainland

案例 90

重點

我們正協助一家深圳上市的領先醫療器械製造商，與一家美國上市的全球電子製造服務 (EMS) 供應商合作，在新加坡及馬來西亞兩地推行其 EMS 項目 (製造服務協議)。香港作為世界級的跳板，讓客戶能夠借助香港的普通法框架、自由資金流動及跨境合約執行機制，與遍及東南亞兩個司法管轄區的全球 EMS 夥伴進行協調。本案處理了多項關鍵挑戰：建構涵蓋新加坡及馬來西亞的複雜製造服務協議、管理跨境合規及知識產權保護，以及為客戶拓展中的全球市場確保供應鏈韌性。香港中立且獲國際認可的法律環境，加上其在商業合約領域的深厚專業知識，對於此項中國醫療器械領導企業與全球 EMS 供應商之間的戰略性區域製造合作夥伴關係，實屬不可或缺。

主要業務領域

公司業務 (包括進入跨境市場的架構設計、公司治理及股東權益保障、合併及收購、跨境商事合同等)

企業行業類別

醫療器械及用品

涉及市場/投資地點

北美、歐洲、拉丁美洲、亞太、非洲及中東



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SUCCESS CASE 90

KEY FEATURES

We are assisting a Shenzhen-listed major medical devices maker with its EMS project (manufacturing services agreement) in collaboration with a publicly traded global electronics manufacturing services (EMS) provider in the US across Singapore and Malaysia. Hong Kong serves as a world-class springboard by enabling the client to coordinate with a global EMS partner across two Southeast Asian jurisdictions, leveraging Hong Kong's common law framework, free capital flow, and cross-border contract enforcement. This case addresses critical challenges: structuring a complex manufacturing services agreement spanning Singapore and Malaysia, managing cross-border compliance and intellectual property protection, and ensuring supply chain resilience for the client's expanding global markets. Hong Kong's neutral, internationally recognised legal environment and deep expertise in commercial contracts proved indispensable for this strategic regional manufacturing partnership between a Chinese medical device leader and a global EMS provider.

KEY PRACTICE AREA

Corporate Affairs (including structuring of cross-border market entry, corporate governance & shareholders' rights, M&A, cross-border commercial contracts, etc.)

INDUSTRY SECTOR

Medical Devices & Supplies

MARKETS/ DESTINATIONS INVOLVED

North America, Europe, Latin America, Asia-Pacific, Africa, and the Middle East

案例 91

重點

我們代表一家中國國有資產管理公司，參與一宗具爭議性的香港知名酒店出售及重組交易。該交易涉及債權人委任接管人接管該酒店的物業及業務。

其後，我們協助客戶透過招標程序，成功從接管人手中重新購回該酒店的物業及業務，同時處理合規、僱傭及其他多個法律領域的事宜。香港為涉及接管、競爭性招標及跨境資本部署的複雜不良資產交易，提供了一個透明且法治的框架。香港健全的破產及接管制度，加上其高效的法院體系及專業服務生態系統，使一家中國國有資產管理公司能夠在法律確定性的保障下，從容應對高風險、多方利益相關者的重組項目。

主要業務領域

重組

企業行業類別

地產開發及投資

涉及市場/投資地點

香港特區



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SUCCESS CASE 98

KEY FEATURES

International Arbitration Jurisdiction Challenge Case:

Mr Guo represented a client in an international arbitration administered by the Hong Kong International Arbitration Centre. The dispute involved a loan agreement between a well-known Chinese mainland education and training company and a Hong Kong securities firm. Hong Kong law applied to the main dispute, while the language of the proceedings was Chinese. Mr Guo represented the client in the arbitration, challenged the tribunal's jurisdiction and successfully obtained a judgment from the Hong Kong High Court that overturned the tribunal's interim award on jurisdiction. This case was the first time that Hong Kong court ruled on the "compatibility" requirement of arbitration clauses under the "multiple contracts single arbitration" regime.

Hong Kong arbitration and the Hong Kong courts support for arbitration proceedings were key to the success of this case in securing the client's rights.

KEY PRACTICE AREA

International Arbitration, Mediation & ADR

INDUSTRY SECTOR

Commercial Supporting Services

MARKETS/ DESTINATIONS INVOLVED

Hong Kong SAR, Chinese Mainland, Southeast Asia

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LINKEDIN

SUCCESS CASE 91

KEY FEATURES

We acted for a Chinese state-owned asset management company in a contentious sale and restructuring of a well-known Hong Kong hotel. The transaction involved creditors appointing receivers to take over the hotel property and business.

Our client subsequently successfully re-acquired the hotel property and business from the receivers through a tender process, while addressing compliance, employment, and multiple other practice areas.

Hong Kong provides a transparent, rule-of-law framework for a complex distressed asset transaction involving receivership, competitive tender, and cross-border capital deployment. The city's well-established insolvency and receivership regime, coupled with its efficient court system and professional services ecosystem, enabled a Chinese SOE asset manager to navigate a high-stakes, multi stakeholder restructuring with confidence and legal certainty.

KEY PRACTICE AREA

Restructuring

INDUSTRY SECTOR

Property Development & Investment

MARKETS/ DESTINATIONS INVOLVED

Hong Kong SAR



曾 陳 胡 律 師 行
TSANG, CHAN & WOO
Solicitors & Notaries and Agents for Trade Marks & Patents

案例 92

重點

這筆價值達 1,170 萬美元的交易，充分展現了我們在處理複雜跨境併購方面的實力。我們依據香港法律架構進行交易，且客戶潛在收益高達首期付款的近七倍，這證明了我們深諳如何為客戶鎖定未來價值。

我們擔任賣方的獨家法律顧問，對陣的是一間擁有英國及香港法律顧問支援的全球大型買家。該交易涉及一間在香港註冊、並於英國及英屬維爾京群島設有附屬公司的企業之100%股權出售，同時涉及複雜的跨司法管轄區彌償條款及高風險的個人擔保。我們不僅成功促成交易，更確保客戶在獲得最佳退出方案的同時，能充分抵禦交割後的風險。此案正是我們以精準無誤著稱的高風險業務的絕佳範例。

主要業務領域

公司業務 (包括進入跨境市場的架構設計、公司治理及股東權益保障、合併及收購、跨境商事合同等)

企業行業類別

非必需性消費品

涉及市場/投資地點

歐洲與亞洲



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SUCCESS CASE 92

KEY FEATURES

This \$11.7 million deal shows what we are capable of when it comes to handling complex cross-border M&A. We structured the deal under Hong Kong law, and with the potential upside hitting nearly seven times the upfront payment, it proved we know how to lock in future value for our clients.

We acted as the sole counsel for the seller, going up against a major global buyer that had both UK and HK counsel on their side. The transaction involved a full 100% equity sale across a HK company with subsidiaries in UK and BVI, along with complicated cross-jurisdictional indemnities and high-stakes personal guarantees. Beyond just getting the deal done, we made sure our client was well protected from post-closing risks while securing the best possible exit. This one's a great example of the kind of high-stakes work we're known for where there's simply no room for error.

KEY PRACTICE AREA

Corporate Affairs (including structuring of cross-border market entry, corporate governance & shareholders' rights, M&A, cross-border commercial contracts, etc.)

INDUSTRY SECTOR

Non-essential Consumer Goods

MARKETS/ DESTINATIONS INVOLVED

Europe and Asia



案例 93

重點

我們協助一位中國籍客戶設立私人信託公司，以確保其橫跨中國內地、香港及世界各地的資產獲得順暢及有效的管理。我們與客戶委任的銀行受託人緊密合作，就該公司的成立及持續運作、資產保障策略以及可能的稅務影響提供專業意見。

整個過程中，我們細心處理客戶業務需求、家庭需要、長期遺產規劃及慈善目標。我們度身訂造的跨境解決方案，有助實現有效的資產管理及有序的財富傳承，為客戶、其家庭及受惠慈善機構提供保障及安心。

主要業務領域

家族辦公室、信託及財富傳承

企業行業類別

資產管理及投資服務
家族辦公室及財富管理

涉及市場/投資地點

中國內地與香港特區



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SUCCESS CASE 93

KEY FEATURES

We supported a Chinese national in setting up a private trust company to ensure the smooth and efficient management of his assets spanning Chinese Mainland, Hong Kong, and various parts of the world.

Collaborating closely with the bank trustee appointed by the client, we provided professional advice on the establishment and ongoing operations of the company, as well as on asset protection strategies and potential tax implications.

Throughout the process, we carefully addressed his business requirements, family needs, and long-term succession and charitable objectives. Our tailored, cross-border solutions facilitated effective asset management and orderly wealth transmission, delivering reassurance and lasting security for the client and his family and charitable objects.

KEY PRACTICE AREA

Family Offices, Trust & Wealth Succession

INDUSTRY SECTOR

Asset Management & Investment Services
Family Offices & Wealth Management

MARKETS/ DESTINATIONS INVOLVED

Chinese Mainland & Hong Kong SAR



Willa Legal
彩芳律師事務所

案例 94

重點

為中國基金管理公司設立香港多家族辦公室及多個離岸私募基金

Willa Legal為中國基金管理公司提供法律諮詢，協助其在港設立多家族辦公室並取得證監會第9類牌照，建立國際募資基礎。同時搭建開曼獨立投資組合公司及香港有限合夥基金雙平台，推出多策略離岸私募基金，負責發行文件及合規安排，處理跨境法務、治理及風險隔離，支持全球拓展。

主要業務領域

投資基金與私募股權
家族辦公室、信託與財富傳承

企業行業類別

資產管理及投資服務
家族辦公室及財富管理

涉及市場/投資地點

中國內地、香港特區、新加坡、美國、日本



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LINKEDIN

SUCCESS CASE 94

KEY FEATURES

Setting up a Hong Kong SFC Type 9 licensed multi family office and the first few offshore private funds for Chinese Mainland fund managers

Willa Legal advised a Chinese Mainland fund manager on establishing its Hong Kong office as a multi-family office and securing an SFC Type 9 (asset management) licence, providing the regulatory foundation and credibility for international capital raising. Willa Legal also structured and launched multiple offshore private funds across different strategies, including a Cayman Islands segregated portfolio company (SPC) platform for hedge and credit strategies, and Hong Kong limited partnership funds (LPFs) for private equity and project investments.

This dual-platform framework accommodated diverse investor preferences while enabling efficient, simultaneous strategy launches. Willa Legal drafted and negotiated all offering documents, ensuring compliance with Hong Kong's regulatory regime and international standards. The combined SPC and LPF structures addressed cross-border tax, governance and risk segregation considerations. Leveraging Hong Kong's deep professional ecosystem and connectivity to Mainland and offshore markets, the manager was able to scale rapidly and globally with, credibility and institutional strength.

KEY PRACTICE AREA

Investment Funds & Private Equity
Family Offices, Trust & Wealth Succession

INDUSTRY SECTOR

Asset Management & Investment Services
Family Offices & Wealth Management

MARKETS/ DESTINATIONS INVOLVED

Chinese Mainland, Hong Kong SAR,
Singapore, United States, Japan



案例 95

重點

本行代表一家總部位於山東，並於香港上市的建材生產民營企業，處理公司與個別股東的糾紛、爭議，涉及股東包括央企及其他內地民企。

由於涉及中國內地以外的公司註冊地點、上市地點、業務營運地點，除了代表公司展開及處理在香港提出的訴訟，亦協助公司處理在開曼群島、英國（樞密院）、美國（紐約法院）衍生的關連訴訟。

透過訴訟，我們協助客戶維持了公司管理和營運上的穩定。

主要業務領域

爭議解決

企業行業類別

建築及建築材料

涉及市場/投資地點

中國內地、香港特區及開曼群島



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SUCCESS CASE 95

KEY FEATURES

Our firm represented a privately-owned building material production enterprise headquartered in Shandong and listed in Hong Kong, handling disputes and litigations between the company and certain shareholders. The shareholders involved included central state-owned enterprise, and other Chinese Mainland private enterprises.

As the matters involved places of incorporation, listing, and business operations outside the Mainland, apart from representing the company in litigations initiated in Hong Kong, our firm also assisted the company in dealing with related proceedings in the Cayman Islands, the United Kingdom (Privy Council), and the United States (New York court).

Through these litigations, our firm assisted the client to maintain the stability in its management and operations.

KEY PRACTICE AREA

Dispute Resolution

INDUSTRY SECTOR

Construction & Building Materials

MARKETS/ DESTINATIONS INVOLVED

Chinese Mainland, Hong Kong SAR and Cayman Islands



案例 96

重點

本行為一家總部位於香港、在中國內地和亞洲擁有重要生產設施的知名跨國綠色能源公司提供法律諮詢服務，協助其完成來自美國私募基金和其他投資者的數十億元股權投資。此次投資加速了該公司的業務成長，並鞏固了其全球領先地位。本行憑藉在協助高成長、永續發展型企業完成全球複雜融資里程碑方面的卓越能力，成功促成了此次交易，並確保其符合複雜的跨境監管要求。

主要業務領域

公司架構及策略治理

企業行業類別

能源、新能源及公用事業

涉及市場/投資地點

香港特區、中國內地及馬來西亞



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SUCCESS CASE 96

KEY FEATURES

Our firm advised a prominent multinational green energy company based in Hong Kong with significant production facilities in Chinese Mainland and Asia on multi-billion dollars equity investments by US private equity and other investors, which accelerated the growth of the company's business and strengthened its position as a global leader. Our firm's capability in steering high-growth, sustainable companies through sophisticated financing milestones on the world stage was utilised to facilitate the transactions and comply with complex cross-border regulatory requirements.

KEY PRACTICE AREA

Corporate Structure & Strategic Governance

INDUSTRY SECTOR

Energy, New Energy and Utilities

MARKETS/ DESTINATIONS INVOLVED

Hong Kong SAR, Chinese Mainland and Malaysia

郭俊野 Leon Guo

香港大律師 Barrister-at-law

案例 97

重點

跨境投資併購案

代表客戶參與一宗由香港國際仲裁中心管理的國際仲裁案件。爭議涉及中國內地某產品檢測和認證公司和某法國知名投資公司的股權轉讓和收購交易，以及公司高管涉嫌會計欺詐和不當行為等嚴重指控。儘管仲裁地在香港，但本案實體爭議適用內地法律，並需要對會計法證、內地法律和定損專家等證據進行深入調查和準備。案涉總爭議金額超過10億元人民幣。

香港仲裁程序的高效、程序公正及香港法律服務市場中各領域專家、法律服務團隊的多樣性，是客戶各項主張得以鋪陳的關鍵。

主要業務領域

國際仲裁、調解及替代爭議解決

企業行業類別

醫療健康及生命科學業

涉及市場/投資地點

中國內地、法國



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SUCCESS CASE 97

KEY FEATURES

Cross-border Investment and M&A Case

Mr Guo Represented a client in an international arbitration case administered by the Hong Kong International Arbitration Centre. The dispute involved a share transfer and acquisition transaction between a product testing and certification company in Chinese Mainland and a well-known French investment company. Serious allegations of accounting fraud and misconduct by the company's senior management were in dispute. Although the seat of the arbitration was Hong Kong, the substantive issues in this case were governed by the PRC law, requiring in-depth investigation and preparation of evidence, including forensic, by the PRC law, and quantum experts. The total amount in dispute exceeded RMB 1 billion.

The efficiency and fair procedure of the Hong Kong arbitration process, along with the diversity of experts and legal service teams across various fields in the Hong Kong legal services market, were key to the successful presentation of the client's case.

KEY PRACTICE AREA

International Arbitration, Mediation & ADR

INDUSTRY SECTOR

Healthcare & Life Sciences

MARKETS/ DESTINATIONS INVOLVED

Chinese Mainland, France

郭俊野 Leon Guo

香港大律師 Barrister-at-law

案例 98

重點

國際仲裁管轄權案

代表客戶參與一宗由香港國際仲裁中心管理的國際仲裁。該爭議涉及一家內地教育培訓類知名企業與一家香港證券公司簽訂的貸款協議。香港法適用於主要爭議，而庭審語言為中文。郭大律師代表被申請人方面參與仲裁，對仲裁庭的管轄權提出異議，並成功獲得香港高等法院的判決，撤銷了仲裁庭關於管轄權的臨時裁決，最終獲得法院裁定仲裁庭並無管轄權。本案係屬香港法院首次就「多份合同單個仲裁」制度下仲裁條款的「兼容」要求做出裁判。

香港仲裁及香港法院對於仲裁程序的支持，是本案得以成功為客戶爭取權益的關鍵。

主要業務領域

國際仲裁、調解及替代爭議解決

企業行業類別

商業支援服務

涉及市場/投資地點

香港特區、中國內地、東南亞



何原 Yuan He

香港大律師 Barrister-at-law

案例 99

重點

該案件涉及一家已在香港完成上市的內地企業於內地法院審理的訴訟。其中一項關鍵爭議為：公司在上市前訂立並賦予特別權利的若干安排，在公司根據香港監管制度完成上市後，是否仍然具有法律效力。

本案體現了香港作為國際資本市場中心的重要角色。憑藉成熟的法律制度及市場經驗，香港能夠就涉及內地企業利用香港資本市場融資而產生的跨境爭議，提供具權威性的法律指引與支持。

主要業務領域

合規及規管

企業行業類別

地產、建築及不動產

涉及市場/投資地點

中國內地



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LINKEDIN

SUCCESS CASE 99

KEY FEATURES

In a litigation before courts in the Chinese Mainland involving a Mainland enterprise that had completed a listing in Hong Kong, a key issue arose as to whether certain pre-listing contractual arrangements granting special rights would continue to have legal effect following the company's listing under Hong Kong regulatory regime. Expert opinions on Hong Kong law were provided to assist the Mainland court in understanding the effect of Hong Kong's listing rules on such pre-listing rights. The case showcases Hong Kong's role as a leading international capital markets centre, where its legal expertise provide authoritative guidance for resolving cross-border disputes involving Mainland enterprises accessing Hong Kong's capital markets.

KEY PRACTICE AREA

Compliance and Regulatory Affairs

INDUSTRY SECTOR

Properties, Construction & Real Estate

MARKETS/ DESTINATIONS INVOLVED

Chinese Mainland

何原 Yuan He

香港大律師 Barrister-at-law

案例 100

重點

該項目涉及代幣發行的虛擬資產項目，其中出現多項監管問題，包括代幣在香港現行由香港證券及期貨事務監察委員會及/或香港金融管理局制定的金融監管框架下的法律性質及合規要求。

本案體現了香港致力發展為國際數字資產樞紐的新定位。憑藉其日益完善的監管框架，香港能夠為虛擬資產項目提供清晰的合規指引，使其在符合國際認可標準的情況下有效應對監管挑戰並進入市場。

主要業務領域

銀行及金融


企業行業類別

金融科技及虛擬資產

涉及市場/投資地點

香港特區及全球市場



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LINKEDIN

SUCCESS CASE 100

KEY FEATURES

In a digital asset project involving token issuance, regulatory questions arose concerning several issues, including the classification and compliance of the token under Hong Kong's current financial regulatory framework, administered by the Securities and Futures Commission (Hong Kong) and/or the Hong Kong Monetary Authority. Legal opinions were provided to assess these issues and supported the project in successfully listing the subject token on its trading platform. The case demonstrates Hong Kong's aim to act as an international hub for digital assets initiatives, providing a sophisticated legal framework that enables project to navigate compliance challenges and access the market in alignment with internationally recognised standards.

KEY PRACTICE AREA

Banking & Finance

INDUSTRY SECTOR

Fintech & Virtual Assets

MARKETS/ DESTINATIONS INVOLVED

Hong Kong SAR and International market

高東利 Tony Ko

香港大律師 Barrister-at-law

案例 101

重點

擔任仲裁員，處理一宗源自一份金額為人民幣五億元的投資協議之爭議。該協議涉及一名內地投資方收購一家香港公司於美國營運的業務。其後，雙方就收購協議下的履約事宜產生爭議。案件中成功於香港申請臨時措施，包括資產凍結，最終爭議透過以香港為仲裁地的仲裁程序獲得解決，而有關仲裁裁決亦於內地獲得執行。以香港為仲裁地的仲裁裁決屬《紐約公約》下的裁決，在符合各締約國的保留條款及其國內法的實施下可在該公約的 172 個締約國的法院獲得承認及執行。此案例突顯透過香港進行跨境投資及以香港仲裁解決相關爭議的獨特優勢，包括仲裁裁決的相互承認及執行機制，尤其是在香港仲裁中作出的臨時措施（如資產保全令）可於內地執行。

主要業務領域

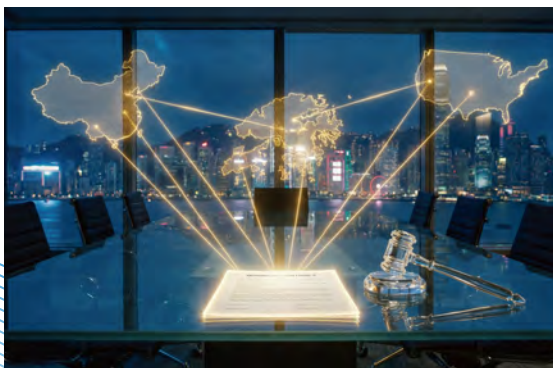
國際仲裁、調解及替代爭議解決

企業行業類別

資產管理和投資服務

涉及市場/投資地點

香港特區、中國內地、美國



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SUCCESS CASE 101

KEY FEATURES

Acted as arbitrator in a dispute arising from an investment agreement valued at RMB 500 million, under which a Chinese Mainland party acquired businesses operated in the United States from a Hong Kong company. Disputes subsequently arose concerning the performance of obligations under the acquisition agreement. Interim measures were successfully obtained in Hong Kong, including the freezing of assets, and the dispute was ultimately resolved through arbitration seated in Hong Kong, with the arbitral award enforced in the Chinese Mainland. This case illustrates the unique advantages of structuring cross-border investments through Hong Kong and resolving related disputes by Hong Kong arbitration, including the effective mutual recognition and enforcement of arbitral awards under the 172 New York Convention contracting states and, in particular, interim measures such as asset preservation orders granted in Hong Kong arbitrations, which are enforceable in the Chinese Mainland.

KEY PRACTICE AREA

International Arbitration, Mediation & ADR

INDUSTRY SECTOR

Asset Management & Investment Services

MARKETS/ DESTINATIONS INVOLVED

Hong Kong SAR, Chinese Mainland, United States

高東利 Tony Ko

香港大律師 Barrister-at-law

案例 102

重點

為一個在加拿大及澳洲投資總額達 7 億美元的私募基金提供法律服務。該基金於開曼群島註冊成立、由香港管理，投資者包括國有企業及國際投資者。就投資退出所引發的爭議，最終透過在香港進行的替代性爭議解決程序處理，充分展現香港作為企業「走出去」的世界級跳板，以及處理複雜跨司法管轄區爭議的主要樞紐角色。

主要業務領域

投資基金及私募股權

企業行業類別

資產管理及投資服務

涉及市場/投資地點

開曼群島、加拿大、澳大利亞



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SUCCESS CASE 102

KEY FEATURES

Acted for a private equity fund with US\$700 million invested in Canada and Australia. The fund was Cayman-incorporated, Hong Kong-managed, and backed by state-owned institutional investors. Disputes concerning investment exits were resolved through alternative dispute resolution proceedings in Hong Kong, demonstrating Hong Kong's role as a world-class springboard for overseas investments and a leading hub for resolving complex multi-jurisdictional disputes. Major challenges included the mapping out of a global strategy, in view of the different jurisdictions involved, that is both beneficial and efficient to the recovery of investment proceeds and yields.

KEY PRACTICE AREA

Investment Funds & Private Equity

INDUSTRY SECTOR

Asset Management & Investment Services

MARKETS/ DESTINATIONS INVOLVED

Cayman Islands, Canada, Australia

梁美芬 Priscilla Leung

香港大律師 Barrister-at-law

案例 103

重點

1993年深圳港資致麗玩具廠大火案

1994年2月14日梁美芬教授作為被告的法律顧問

深圳致麗大火雖然是一宗重大工業悲劇，但從歷史角度看，它反映了香港在改革開放初期作為中國吸引外資及承接國際產業轉移的重要跳板角色。同時，事件亦顯示跨境投資不能僅依靠資金和商業機遇，而必須建立符合國際標準的企業管治、勞工保障及爭議解決制度。此後香港逐步發揮其普通法制度、專業服務及國際仲裁中心優勢，協助中國企業提升全球競爭力，體現由「經濟跳板」向「制度跳板」的轉型。

主要業務領域

公司業務 (包括進入跨境市場的架構設計、公司治理及股東權益保障、合併及收購、跨境商事合同等)

國際貿易及跨境經營 (包括出口管制、制裁、關稅等)

商事訴訟及跨境爭議解決

企業行業類別

非必需性消費品

涉及市場/投資地點

香港特區、中國內地、歐美



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SUCCESS CASE 103

KEY FEATURES

1993 – A fire broke out in Shenzhen Zhili Toy Factory (a Hong Kong-invested enterprise)

14 February 1994 – Professor Priscilla Leung served as legal counsel for the defendant

The Zhili Toy Factory fire in Shenzhen, though a major industrial tragedy, can be viewed in historical perspective as reflecting Hong Kong’s role, in the early years of China’s reform and opening-up, as a vital gateway for attracting foreign investment and facilitating international industrial relocation. At the same time, the incident revealed that successful cross-boundary investment is not merely about capital and opportunities. The underpinning of corporate governance, labour protection, and dispute resolution systems that meet international standards is of paramount importance. In the years that followed, Hong Kong progressively leveraged its strengths in the common law system, professional services, and status as an international arbitration centre to assist Chinese enterprises in enhancing their global competitiveness, marking a transition from an “economic gateway” to a “systemic gateway.”

KEY PRACTICE AREA

Corporate Affairs (including structuring of cross-border market entry, corporate governance & shareholders’ rights, M&A, cross-border commercial contracts, etc.)

International Trade & Cross-border Operation (including export control, sanctions, customs, etc.)

Commercial Litigation & Cross-border Dispute Resolution

INDUSTRY SECTOR

Non-essential Consumer Goods

MARKETS/ DESTINATIONS INVOLVED

Hong Kong SAR, Chinese Mainland, Europe & the US

陸栩然 Michael Lok

香港大律師 Barrister-at-law

案例 104

重點

在 Re USUM Investment Group Ltd [2026] HKCFI 1320 一案中，香港公司法庭依據普通法原則，審理並考慮是否承認及協助一項於中國內地進行的重組程序。法院處理了多項新穎且重要的問題，包括香港法院是否有司法管轄權承認經外地法院（本案為中國內地法院）批准的公司破產重組程序，以及在承認的情況下可提供何種協助及其範圍。

最終，法院批准了由重慶市第五中級人民法院指定管理人在香港提出的申請。該判決為未來涉及中國內地與香港之間的跨境重組案件提供了更清晰且更具權威性的分析框架，並進一步鞏固香港作為普通法體系下跨境破產與重組樞紐的地位。

主要業務領域

重組

企業行業類別

涉及市場/投資地點



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SUCCESS CASE 104

KEY FEATURES

In *Re USUM Investment Group Ltd* [2026] HKCFI 1320, the Hong Kong Companies Court considered, under common law principles, the recognition and assistance of a Chinese Mainland restructuring proceeding. The Court addressed several novel and important questions, including whether the Hong Kong court has jurisdiction to recognize a corporate bankruptcy reorganization approved by a foreign court (in this case, a Chinese Mainland court), and if so, the scope of assistance that may be granted.

The Court ultimately granted the application made in Hong Kong by the administrators appointed by the Chongqing No. 5 Intermediate People's Court. The judgment provides a clearer and more authoritative analytical framework for future cross-border restructurings between the Chinese Mainland and Hong Kong, and further strengthens Hong Kong's position as a common law hub for cross-border insolvency and restructuring.

KEY PRACTICE AREA

Restructuring

INDUSTRY SECTOR

MARKETS/ DESTINATIONS INVOLVED

陸栩然 Michael Lok

香港大律師 Barrister-at-law

案例 105

重點

香港高等法院審理並裁決多宗因出售一家在香港上市、核心資產及業務位於中國內地的房地產集團股份而引發的商業糾紛。儘管股份買賣協議受香港法律管轄，但多項爭議涉及中國內地子公司、房地產項目、稅務安排、工程質量問題及內地法院訴訟。所指稱的違約事項包括北京、西安、瀋陽及珠海等地房地產項目、內地稅收返還、對內地子公司的資本注入，以及受中國內地監管標準規管的施工缺陷。案件雖在香港審理，其事實基礎卻植根於中國內地公司治理、合規監管及司法認定，突顯香港合同保證與中國內地商業現實之間的跨境互動關係。

主要業務領域

商事訴訟及跨境爭議解決

企業行業類別

地產、建築及不動產業

涉及市場/投資地點

中國內地、香港特區



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SUCCESS CASE 105

KEY FEATURES

The Hong Kong High Court resolved multiple commercial disputes arising from the sale of shares in a Hong Kong-listed property group whose core assets and operations were in Chinese Mainland. The share purchase agreement was governed by Hong Kong law, but many underlying disputes concerned Chinese Mainland subsidiaries, projects, tax matters, construction defects, and litigations in Chinese Mainland courts.

The alleged breaches concerned Chinese Mainland real estate projects (Beijing, Xi'an, Shenyang, Zhuhai), Mainland tax rebates, capital injections into Chinese Mainland subsidiaries, and construction defects governed by Chinese Mainland regulatory standards.

Although adjudicated in Hong Kong, the factual matrix was rooted in Chinese Mainland corporate governance, regulatory compliance, and judicial findings, highlighting the cross-border interplay between Hong Kong contractual warranties and Chinese Mainland commercial realities.

KEY PRACTICE AREA

Commercial Litigation & Cross-border Dispute Resolution

INDUSTRY SECTOR

Properties, Construction & Real Estate

MARKETS/ DESTINATIONS INVOLVED

Chinese Mainland, Hong Kong SAR

伍國賢 Godwin Kwok Yin Ng

香港大律師 Barrister-at-law

案例 106

重點

作為稅務顧問，協助正於香港交易所上市的Genscript Biotech Corporation (股票代碼 1548 處理香港稅務違規事宜。

申請在香港交易所上市的內地高科技企業在上市過程中可能會遇到稅務合規問題。作為稅務顧問提供法律建議以解決問題，幫助這些公司在香港上市。該公司在本案中成功在香港交易所上市。

主要業務領域

稅務規劃及合規；稅務爭議及應對調查

企業行業類別

生物技術及製藥

涉及市場/投資地點

北美、中國和歐洲



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SUCCESS CASE 106

KEY FEATURES

Acted as legal advisor as to Hong Kong tax non-compliance in Genscript Biotech Corporation of stock code 1548 in the process of listing in the Hong Kong Exchange.

Some Chinese Mainland high-tech companies desirous to be listed in the Hong Kong Exchange may encounter tax compliance problems in the process of listing. Providing legal advice resolving the problems helps these companies to be listed in Hong Kong. The company in this case was successfully listed in the Hong Kong Exchange.

KEY PRACTICE AREA

Tax Planning & Compliance; Tax Disputes & Response to Investigations

INDUSTRY SECTOR

Biotechnology & Pharmaceuticals

MARKETS/ DESTINATIONS INVOLVED

Northern America, China and Europe

伍國賢 Godwin Kwok Yin Ng

香港大律師 Barrister-at-law

案例 107

重點

在銀濤控股有限公司(股票代碼1943)上市的過程中,就兩位審計師在會計結論和判斷中所做的差異提供稅務意見。問題最終解決,掛牌申請也獲得成功。

主要業務領域

稅務規劃及合規; 稅務爭議及應對調查

企業行業類別

基建工程、建造及運營

涉及市場/投資地點

香港特區

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SUCCESS CASE 107

KEY FEATURES

Providing tax opinion on the difference in the accounting conclusions and judgments made by 2 auditors for Silver Tide Holdings Ltd (Stock Code: 1943) while in the process of listing. The Problem was resolved and the listing application was successful.

KEY PRACTICE AREA

Tax Planning & Compliance; Tax Disputes & Response to Investigations

INDUSTRY SECTOR

Infrastructure Engineering, Construction and Operation

MARKETS/ DESTINATIONS INVOLVED

Hong Kong SAR



AALCO
HONG KONG REGIONAL
ARBITRATION CENTRE
亞非法協香港區域仲裁中心

案例 108

重點

一家香港的體育總會與一間韓國體育公司，就一項在香港舉辦的大型商業體育活動簽訂合約，當中納入仲裁條款，約定由亞非法協香港區域仲裁中心 (AALCO-HKRAC) 處理相關爭議。

韓國與中國均為亞洲—非洲法律協商組織 (AALCO) 的成員國。該組織是唯一橫跨亞洲與非洲的政府間組織，共有49個成員國。正因雙方同屬亞非法協成員國，在約定仲裁時更易達成共識，選定由設於香港的亞非法協香港區域仲裁中心這個中立、獨立的仲裁機構進行爭議解決。該中心是根據國際法在香港設立，為國際當事方提供公正獨立的仲裁服務，進一步鞏固了香港作為極具吸引力的國際仲裁地的地位，尤其對於來自亞非法協成員國的當事方而言。

主要業務領域

國際仲裁、調解及替代爭議解決

企業行業類別

涉及市場/投資地點



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SUCCESS CASE 108

KEY FEATURES

A Hong Kong-based sports association and a Korean sports company have included in their contract an arbitration clause referring to the AALCO Hong Kong Regional Arbitration Centre (AALCO-HKRAC) for a commercial sports event held in Hong Kong.

Both Korea and China are member states of Asian-African Legal Consultative Organization (AALCO)—the only intergovernmental organisation spanning Asia and Africa, comprising 49 member states. Established under international law in Hong Kong, the AALCO-HKRAC serves as an impartial and independent arbitration venue for international parties. Its presence has further strengthened Hong Kong's position as a highly attractive seat for international arbitration, particularly for parties from AALCO member states.

KEY PRACTICE AREA

International Arbitration, Mediation & ADR

INDUSTRY SECTOR

MARKETS/ DESTINATIONS INVOLVED



AALCO
HONG KONG REGIONAL
ARBITRATION CENTRE
亞非法協香港區域仲裁中心

案例 109

重點

一家香港的體育總會與一個國際體育協會，在亞非法協香港區域仲裁中心 (AALCO-HKRAC) 的主持下，透過調解順利解決了一宗國際特許權爭議。

是次成功調解既得益於香港健全的法律框架，為調解和解決方案提供了可靠基礎，亦受惠於本地優秀的體育爭議解決人才庫，以及深植於此、重視靈活性與雙方自願達成共識的調解文化。憑藉這些優勢，雙方得以迅速且有效地達成友好和解協議。

主要業務領域

國際仲裁、調解及替代爭議解決

企業行業類別

涉及市場/投資地點





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LINKEDIN

SUCCESS CASE 109

KEY FEATURES

A Hong Kong-based sports association and an international sports association successfully resolved a licensing dispute through mediation conducted under the auspices of the AALCO Hong Kong Regional Arbitration Centre (AALCO-HKRAC).

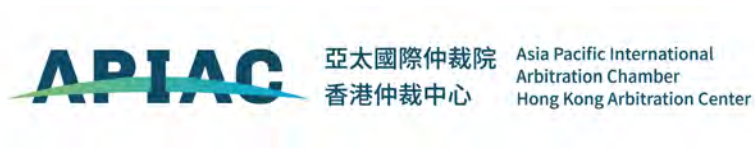
The process drew on Hong Kong's robust legal framework, which provides a reliable foundation for mediation settlements, as well as the city's exceptional pool of mediation talent and its deeply embedded mediation culture that prioritizes flexibility and consensual outcomes. These advantages enabled the parties to reach an amicable settlement agreement efficiently and effectively.

KEY PRACTICE AREA

International Arbitration, Mediation & ADR

INDUSTRY SECTOR

MARKETS/ DESTINATIONS INVOLVED



案例 110

重點

案件聚焦內地企業創始人跨境併購尾款追索糾紛，依託香港仲裁平台，精準適用普通法與跨境合同規則，妥善化解美股上市公司私有化退市引發的限制性股票兌付爭議。仲裁庭厘清跨境交易對價結構，認定違約方責任，依法支持內地創始人尾款訴求。

主要業務領域

國際仲裁、調解及替代爭議解決

企業行業類別

互聯網平台及數字服務

涉及市場/投資地點

美國紐約、中國內地、開曼群島



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LINKEDIN

SUCCESS CASE 110

KEY FEATURES

The case focuses on the dispute over the recovery of the remaining merger and acquisition consideration by the founder of a Mainland enterprise. Adjudicated via the Hong Kong arbitration platform, the dispute was resolved properly through the precise application of common law and cross-border contract rules, addressing the dispute concerning the vesting of restricted shares arising from the privatisation and delisting of a US-listed company. The arbitral tribunal clarified the consideration structure of the cross-border transaction, determined the liability of the defaulting party, and upheld the founder's claim for the remaining consideration in accordance with the law.

KEY PRACTICE AREA

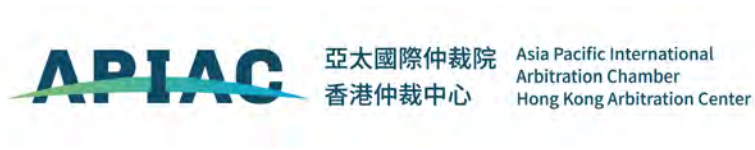
International Arbitration, Mediation & ADR

INDUSTRY SECTOR

Internet Platform & Digital Services

MARKETS/ DESTINATIONS INVOLVED

New York, the United States;
Chinese Mainland; Cayman Islands



案例 111

重點

內地電子品牌企業與境外經銷商發生跨境經銷糾紛，依託香港仲裁高效處置北美市場專利侵權衍生糾紛。仲裁庭緊扣合同約定，精準劃分權責，成功為內地企業追回大額墊付款項。

主要業務領域

國際仲裁、調解及替代爭議解決

企業行業類別

跨境電商及數字貿易

涉及市場/投資地點

歐洲及北美地區



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LINKEDIN

SUCCESS CASE 111

KEY FEATURES

A cross-border distribution dispute arose between a Mainland electronic brand enterprise and an overseas distributor. Through Hong Kong arbitration, the patent infringement-related derivative dispute in the North American market was efficiently resolved. The arbitral tribunal strictly adhered to the contractual terms, clearly allocated rights and liabilities, and successfully recovered substantial advance payments for the Mainland enterprise.

KEY PRACTICE AREA

International Arbitration, Mediation & ADR

INDUSTRY SECTOR

Cross-border E-commerce & Digital Trade

MARKETS/ DESTINATIONS INVOLVED

Europe and North America



中国国际经济贸易仲裁委员会 香港仲裁中心
CHINA INTERNATIONAL ECONOMIC AND TRADE ARBITRATION COMMISSION
HONG KONG ARBITRATION CENTER

案例 112

重點

內地製造商向哈薩克斯坦出口重型設備，交付後但未收到尾款。 本案仲裁語言為英文，貿仲香港仲裁庭準確適用《聯合國國際貨物銷售合同公約》和中國《合同法》第402條規定，清晰界定兩家外國買家公司的法律責任，最終以不到3%仲裁費成本，成功追索剩餘貨款。

主要業務領域

國際仲裁、調解及替代爭議解決


企業行業類別

工業工程及重型機械

涉及市場/投資地點

阿聯酋、哈薩克斯坦



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LINKEDIN

SUCCESS CASE 112

KEY FEATURES

A Chinese Mainland machinery manufacturer exported cranes to Kazakhstan but did not receive the final payment after delivery. In this arbitration, where the language of the proceedings was English, the CIETAC HK Arbitral Tribunal accurately applied the United Nations Convention on Contracts for the International Sale of Goods (CISG) and Article 402 of Chinese Contract Law, clearly defined the legal liabilities of the two foreign buyer companies, and successfully facilitated the recovery of the outstanding payment, with arbitration costs amounting to less than 3% of the claim value.

KEY PRACTICE AREA

International Arbitration, Mediation & ADR

INDUSTRY SECTOR

Industrial Engineering & Heavy Machinery

MARKETS/ DESTINATIONS INVOLVED

United Arab Emirates, Kazakhstan



案例 113

重點

協助一家香港中小企根據一邦亞太經合組織規則，透過一邦的網上爭議解決平台，成功解決一宗與一家位於新疆的內地企業之間的跨境珠寶採購糾紛。該案件涉及地理距離、語言障礙及不同法律環境所帶來的挑戰。透過運用一邦具備即時翻譯及傳譯功能的視像會議系統，雙方得以有效溝通，並高效地解決爭議。一邦亞太經合組織規則結合協商、調解及仲裁於一體的獨特機制，亦確保爭議得以迅速處理。此案例突顯了香港作為世界級「跳板」的獨特角色。

一邦作為獲亞太經濟合作組織認可的首家及唯一一所香港網上爭議解決服務供應商，糅合創新法律科技，透過提供網上協商、調解和仲裁服務，為亞太經合組織經濟體內的企業，特別是中小微型企業，提供跨境爭議解決服務。

主要業務領域

國際仲裁、調解及替代爭議解決

企業行業類別

跨境電商及數字貿易

涉及市場/投資地點

香港特區及中國新疆



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LINKEDIN

SUCCESS CASE 113

KEY FEATURES

Assisted a Hong Kong SME in resolving a cross-border jewellery procurement dispute with a Chinese Mainland company located in Xinjiang, using eBRAM's Online Dispute Resolution (ODR) Platform and following the eBRAM APEC ODR Rules. The case presented challenges arising from geographical distance, language barriers, and different legal environments.

By leveraging eBRAM's video conferencing system equipped with real-time captions and translation functions, both parties were able to communicate effectively and resolve the dispute efficiently. The unique mechanism of the APEC ODR Rules—combining negotiation, mediation, and arbitration—also ensured that the dispute was handled promptly.

This case highlights Hong Kong's unique role as a world-class “super-connector.”

eBRAM is listed by APEC as the first and only online dispute resolution (“ODR”) provider from Hong Kong, integrates most advanced technology and offers negotiation, mediation and arbitration services to resolve cross-border disputes between businesses, specifically MSMEs, within the APEC economies.

KEY PRACTICE AREA

International Arbitration, Mediation & ADR

INDUSTRY SECTOR

Cross-border E-commerce & Digital Trade

MARKETS/ DESTINATIONS INVOLVED

Hong Kong SAR and Xinjiang, China



案例 114

重點

作為法律科技領域的專家，我們打造了一邦交易促成平台 Deal Making Portal，為企業提供以法律科技為核心的一站式跨境交易支援。目前已有超過900家企業成功登記並使用平台。平台功能包括：商業機構名錄以拓展商務網絡；交易流程管理以提升從洽談至簽約的全流程效率；支援即時轉錄與多語翻譯的視訊會議；基於區塊鏈的電子簽署；AI文件翻譯（支援多種主要語言）；專業審核的合同範本；安全文件存儲；中國企業信用報告申請；以及全球法人機構識別編碼LEI與香港郵政電子證書申請服務。

新增的「企業出海專區」更是專為滿足企業海外布局需求而設，提供更精準的工具與資源，以全面提升企業出海過程中的合規、安全與交易效率。

主要業務領域

科技、媒體及電訊



企業行業類別

全部主要行業適用

涉及市場/投資地點

全球主要市場適用



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LINKEDIN

SUCCESS CASE 114

KEY FEATURES

As a LawTech service provider, we have developed the eBRAM Deal-Making Portal, a one-stop cross-border transaction support platform built around legaltech for enterprises. To date, more than 900 companies have successfully registered and used the platform.

Key features of the platform include: a business directory for expanding commercial networks; transaction workflow management to enhance efficiency from negotiation to contract signing; video conferencing with real-time transcription and multilingual translation; blockchain-based e-signatures; AI document translation (supporting multiple major languages); professionally vetted contract templates; secure document storage; Chinese Mainland enterprise credit report applications; and application services for Legal Entity Identifier (LEI) and Hongkong Post e-Certificates.

The newly launched “Go-Global eHub” is specifically designed to meet the needs of companies expanding overseas, offering more targeted tools and resources to enhance compliance, security, and transactional efficiency throughout the internationalization process.

KEY PRACTICE AREA

Technology, Media & Telecommunications

INDUSTRY SECTOR

All major industries applicable

MARKETS/ DESTINATIONS INVOLVED

All major markets applicable

案例 115

重點

香港國際仲裁中心（“港仲”）的案件主要以國際案件為主，在其管理的案件中，約80至90%具備國際性質。除了豐富的國際經驗外，港仲憑藉長期致力於以中立、高效且符合國際最高標準的方式處理案件，在處理與中國內地相關的國際案件方面，長期被視為首選機構，享有良好聲譽。

2025年，港仲處理了共388宗仲裁案件，涉及578份合約。中國內地當事人一直是我們的兩大主要用戶之一。2025年共有162宗仲裁程序涉及中國內地當事人，約佔港仲全年案件量的 40%。隨著中國企業持續面向全球，相關仲裁多源於中國內地當事人與全球各地交易方之間的往來。2025年所有案件中共有220方當事人為中國企業，佔港仲仲裁程序總當事人數目（當事人來自 61 個不同管轄區）的三分之一以上。

主要業務領域

國際仲裁、調解及替代爭議解決

企業行業類別

金融與數字金融
工業、先進製造與基建工程
航運、物流與交通運輸
資訊科技、半導體與數字經濟
能源、新能源與公用事業

涉及市場/投資地點

香港特區、中國內地、英屬維爾京群島、
開曼群島、新加坡、澳洲



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LINKEDIN

SUCCESS CASE 115

KEY FEATURES

HKIAC has a predominantly international caseload, with around 80-90% of its administered cases international in nature. In addition to its international experience, it also has a long-standing reputation as a go-to institution for handling international cases with a Chinese Mainland nexus, attained through a long-term commitment in handling cases neutrally, efficiently and at the highest international standards.

In 2025, HKIAC handled a total of 388 arbitrations stemming from 578 contracts. Chinese Mainland parties have consistently been among our top two users. In 2025, 162 arbitration proceedings involved Chinese Mainland parties, representing around 40% of HKIAC's caseload. The arbitrations arise from transactions between Chinese Mainland parties and counterparties from around the globe, as Chinese Mainland enterprises continue to go global. In 2025, a total of 220 parties involved in all cases were Chinese enterprises, making up over one-third of the total parties (from 61 different jurisdictions) engaged in HKIAC proceedings.

KEY PRACTICE AREA

International Arbitration, Mediation & ADR

INDUSTRY SECTOR

Financial & Digital Finance
Industrial, Advanced Manufacturing
& Infrastructure
Shipping, Logistics & Transportation
IT, Semiconductors & Digital Economy
Energy, New Energy & Utilities

MARKETS/ DESTINATIONS INVOLVED

Hong Kong SAR, Chinese Mainland, British Virgin Islands, Cayman Islands, Singapore, Australia

案例 116

重點

2024年12月，港仲成立了北京代表處，成為首家獲准在北京設立代表處的境外仲裁機構，標誌著一個重要的里程碑。

在過去一年中，北京代表處在促進國際參與，以及推動全球仲裁從業者與中國法律界之間的知識交流方面發揮了關鍵作用。

過去一年中，港仲積極支持並參與為國有企業法務管理人員量身定制的實務培訓課程。2025年6月，港仲參加了由北京市人民政府國有資產監督管理委員會（北京市國資委）組織的培訓會議。

鑑於中國與拉丁美洲之間的投資往來，港仲北京代表處於 2025年10月舉辦了主題為「出海拉美：投資保護法律架構與實務洞見」的研討會，由資深從業者分享有關海外投資合同條款的專業見解。

主要業務領域

國際仲裁、調解及替代爭議解決

企業行業類別

專業服務

涉及市場/投資地點

香港、中國內地、拉丁美洲



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SUCCESS CASE 116

KEY FEATURES

In December 2024, HKIAC established its Beijing Representative Office, marking a significant milestone as the first offshore arbitral institution authorised to operate a representative office in Beijing.

Over the past year, this Beijing office has played a key role in promoting international engagement and facilitating knowledge exchange between global arbitration practitioners and the Chinese legal community.

Among other initiatives, HKIAC has actively supported and participated in practical training programmes tailored for legal managers from state-owned enterprises. In June 2025, HKIAC participated in a training session organised by the Beijing Municipal State-owned Assets Supervision and Administration Commission (Beijing SASAC).

In October 2025, recognising the investment flows between China and Latin America, the Beijing office hosted a seminar on “Investing in Latin America: Navigating Legal Frameworks and Practical Insights on Investment Protection”, with experienced practitioners sharing insights on contractual clauses related to overseas investments.

KEY PRACTICE AREA

International Arbitration, Mediation & ADR

INDUSTRY SECTOR

Professional Services

MARKETS/ DESTINATIONS INVOLVED

Hong Kong SAR, Chinese Mainland and Latin America



上海國際仲裁(香港)中心
SHANGHAI INTERNATIONAL ARBITRATION (HONG KONG) CENTER

案例 117

重點

內地遊戲企業香港子公司與菲律賓廣告公司因跨境品牌推廣產生爭議,約定適用香港法。仲裁庭採納香港大律師意見查明香港法,準確認定預付款退換條件與損害賠償金額,幫助中國企業成功維權。案件適用簡易程序,約13個月高效完成含香港法查明的全部審理。

主要業務領域

國際仲裁、調解及替代爭議解決


企業行業類別

數字媒體及內容產業

涉及市場/投資地點

菲律賓



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SUCCESS CASE 117

KEY FEATURES

A Hong Kong subsidiary of a Chinese Mainland gaming enterprise became involved in a dispute with a Philippine advertising company over cross-border brand promotion. Both parties agreed to apply Hong Kong law. The tribunal adopted the opinion of a Hong Kong barrister to ascertain Hong Kong law, accurately determined the conditions for prepayment refund and damages, thereby enabling the Chinese enterprise to successfully protect its rights and interests. Conducted under the summary procedure, the entire proceedings, including the ascertainment of Hong Kong law, were efficiently completed within approximately 13 months.

KEY PRACTICE AREA

International Arbitration, Mediation & ADR

INDUSTRY SECTOR

Digital Media & Content Industry

MARKETS/ DESTINATIONS INVOLVED

Philippines

案例 118

重點

內地出借人與香港公司因跨境借款產生爭議，約定香港為仲裁地，未約定準據法。仲裁庭根據合同內容和雙方意見作出程序令確定準據法，運用證據披露、數智化審理系統高效推進案件審理，助出借人成功維權。本案是上海國仲(香港)中心首案，自受理至裁決僅約五個月。

主要業務領域

國際仲裁、調解及替代爭議解決


企業行業類別

銀行及跨境金融服務

涉及市場/投資地點

香港特區



 3590 2700

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SUCCESS CASE 118

KEY FEATURES

A dispute arose between a Chinese Mainland lender and a Hong Kong company over a cross-border loan. Both parties agreed on Hong Kong as the seat of arbitration but did not agree on the governing law. The tribunal issued a procedural order to determine the governing law based on the contract and the opinions of both parties, and efficiently advanced the proceedings through document production and SHIAC's E-Platform, helping the lender successfully protect its rights and interests. As the first case administered by SHIAC HK, the proceedings took only approximately five months from acceptance to award.

KEY PRACTICE AREA

International Arbitration, Mediation & ADR

INDUSTRY SECTOR

Banking & Cross-border Financial Services

MARKETS/ DESTINATIONS INVOLVED

Hong Kong SAR



華南(香港)國際仲裁院

SOUTH CHINA INTERNATIONAL ARBITRATION CENTER (HONG KONG)

案例 119

重點

1989年, SCIA在“廣東粵海進出口公司訴香港捷達公司”案中的仲裁裁決獲香港高等法院依據《紐約公約》承認與執行, 成為中國內地仲裁裁決首次在境外獲執行的里程碑案例。該案確立了內地與香港跨境執行仲裁裁決的先例, 突顯香港作為連接中國仲裁與國際法律體系的“世界級跳板”角色, 助力內地企業提升國際法律公信力。

主要業務領域

國際仲裁、調解及替代爭議解決

企業行業類別

半導體及集成電路

涉及市場/投資地點

中國內地、香港特區



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LINKEDIN

SUCCESS CASE 119

KEY FEATURES

1st SCIA arbitration award enforced in Hong Kong Court giving faith in Mainland arbitration

In 1989, an SCIA arbitral award between Guangdong Yuehai Import and Export Corp. v. Delta Industrial Corp. (Hong Kong) was enforced by the Hong Kong High Court, marking the first time a Chinese Mainland arbitral award was recognised and enforced overseas under the New York Convention. This milestone case established a precedent for cross-border enforcement between the Mainland and Hong Kong, demonstrating Hong Kong's pivotal role as a "world-class spring-board" connecting China's arbitration system with the global legal order.

SCIA, by providing a neutral, internationally trusted forum with strong judicial support, works with Hong Kong to enable Mainland enterprises to project legal credibility beyond national borders. The case laid the foundation for the widespread global recognition and enforcement of SCIA awards, reinforcing Hong Kong's function as a gateway for integrating Chinese dispute resolution practices into the international framework.

KEY PRACTICE AREA

International Arbitration, Mediation & ADR

INDUSTRY SECTOR

Semiconductors and Integrated Circuits

MARKETS/ DESTINATIONS INVOLVED

Chinese Mainland, Hong Kong SAR



華南(香港)國際仲裁院

SOUTH CHINA INTERNATIONAL ARBITRATION CENTER (HONG KONG)

案例 120

重點

SCIAHK於2025年8月受理首宗「港資港仲裁」案件，涉及深圳註冊的港資企業與內地個人之爭議。裁決金額逾人民幣6000萬元，並獲深圳中院承認與執行，建立由仲裁協議效力至跨境執行的完整法律路徑。該案突顯香港作為「世界級跳板」的角色，促進兩地法律銜接。

主要業務領域

國際仲裁、調解及替代爭議解決

企業行業類別

銀行及跨境金融服務

涉及市場/投資地點

中國內地、香港特區



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LINKEDIN

SUCCESS CASE 120

KEY FEATURES

1st “Hong Kong-invested enterprises choosing Hong Kong as a seat of arbitration” Case administered in SCIAHK

SCIAHK administered an arbitral case involving a Shenzhen-registered Hong Kong-invested enterprise against a Chinese Mainland individual, marking the first “Hong Kong-invested enterprises choosing Hong Kong as a seat of arbitration” case. The resulting award, exceeding RMB 60 million, was successfully enforced by the Shenzhen Intermediate People’s Court. This case establishes a complete legal pathway—from the validity of the arbitration agreement to cross-border enforcement—demonstrating Hong Kong’s role as a “world-class springboard” for resolving disputes in the Greater Bay Area. It highlights seamless judicial support, institutional credibility, and legal interoperability under “One Country, Two Systems,” reinforcing Hong Kong’s position as a trusted, internationally aligned dispute resolution hub connecting Chinese Mainland with global standards.

KEY PRACTICE AREA

International Arbitration, Mediation & ADR

INDUSTRY SECTOR

Banking and Cross-border Financial Services

MARKETS/ DESTINATIONS INVOLVED

Chinese Mainland, Hong Kong SAR



安捷國際控股有限公司
AJ International Holdings Limited

案例 1

重點

安捷集團旗下的安捷資產管理有限公司為AJS Opportunities SPC – AJS Special Opportunities Fund II SP 的投資顧問,此基金參與投資了一所研發領先的人工智能自動駕駛技術的公司。

該標的公司專注於量產自動駕駛及完全無人駕駛的解決方案,並致力於透過人工智能技術提升出行安全與效率。標的公司總部設於中國,與知名行內車廠有深入合作,數據累積速度快,同時已經在中國、歐洲和東南亞展開業務。

本案例服務優質中國企業“走出去”:助力公司擴大境外股東比例,並透過強化和多元化融資結構提高公司綜合競爭力。

主要業務領域

機構另類投資 (包括對沖基金、私募股權、風險投資、房地產及基建基金)

企業行業類別

軟件及數字解決方案
人工智能及大數據

涉及市場 / 投資地點

中國、歐洲、東南亞



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SUCCESS CASE 1

KEY FEATURES

AJ Asset Management Limited (subsidiary of AJS Group) is the investment advisor of AJS Opportunities SPC – AJS Special Opportunities Fund II SP, and this fund participated in the investment of a leading autonomous driving technology company.

The target company is a provider of highly autonomous and full autonomy driving solutions emphasising safety and efficiency with the integration of AI.

The target company is headquartered in China and has accumulated extensive data through cooperation with renowned industry players, and it has commenced operations in China, Europe and South-East Asia.

This project supports a high-quality Chinese enterprise in “going global”. It helps the company enlarging its overseas shareholding ratio and enhance its overall competitiveness through strengthening and diversifying of funding structure.

KEY PRACTICE AREA

Institutional Alternative Investments (including Hedge Funds, Private Equity & Venture Capital, Real Estate & Infrastructure)

INDUSTRY SECTOR

Software & Digital Solutions
Artificial Intelligence & Big Data

MARKETS/ DESTINATIONS INVOLVED

China, Europe, South-East Asia



安捷國際控股有限公司
AJ International Holdings Limited

案例 2

重點

安捷集團旗下的安捷資產管理有限公司及安捷企業融資有限公司協助客戶參與投資持有字節跳動股權的基金。

安捷集團為客戶進行盡職審查, 買賣條款的商討, 以及確保簽約及交收的有關程序妥善執行。

字節跳動目前估值超過5,000億美元, 從投資日起計回報超過200%。

我們在本專案中協調多方專業團隊並在緊迫的時間內完成工作, 充分體現了我們在處理高端跨境交易方面的專業能力和高效執行力。

主要業務領域

機構另類投資 (包括對沖基金、私募股權、風險投資、房地產及基建基金)

企業行業類別

資訊科技、半導體及數字經濟

涉及市場 / 投資地點

中國



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SUCCESS CASE 2

KEY FEATURES

AJ Asset Management Limited and AJ Corporate Finance Limited (subsidiaries of AJS Group) advised a client in investing in a fund that comprises shares of Bytedance.

AJS Group ensured the smooth execution and completion of the transaction by providing close support throughout the process, including due diligence and negotiation of key terms.

The market capitalisation of Bytedance is now estimated to be over US\$500 billion and the investment has made a return of over 200%.

The complexity of coordinating multiple professional parties and navigating tight timelines underscores our expertise in managing high-profile, cross-border transactions with precision and efficiency.

KEY PRACTICE AREA

Institutional Alternative Investments (including Hedge Funds, Private Equity & Venture Capital, Real Estate & Infrastructure)

INDUSTRY SECTOR

IT, Semiconductors & Digital Economy

MARKETS/ DESTINATIONS INVOLVED

China

ALLWELL 中正金融

案例 3

重點

極源生物是中國南極磷蝦科技企業，擁有自主萃取技術、17款產品及多項專利，並參與國家「藍色糧倉」計劃。其特色在於以獨家「細胞食物」配方及全產業鏈整合能力，構建中高端健康品牌。

企業計劃進軍國際市場並尋求上市，借助香港的金融與專業服務，對接全球資本與合作夥伴，加速海外業務拓展。

主要業務領域

融資及上市服務

企業行業類別

醫療健康及生命科學業

涉及市場 / 投資地點

以中國為核心，同時布局北美、歐洲等發達國家市場。



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SUCCESS CASE 3

KEY FEATURES

Jiyuan Bio is a Chinese Antarctic krill technology enterprise equipped with proprietary extraction technology, a portfolio of 17 products, and multiple patents, while also participating in the national 'Blue Granary' program. It distinguishes itself through its exclusive 'cellular food' formulation and full industry chain integration capabilities, building a mid-to-high-end health brand.

The company plans to expand into international markets and pursue a public listing, leveraging Hong Kong's financial and professional services to connect with global capital and partners, thereby accelerating its overseas business expansion.

KEY PRACTICE AREA

Capital Raising & Listings

INDUSTRY SECTOR

Healthcare & Life Sciences

MARKETS/ DESTINATIONS INVOLVED

With China as its core market, while simultaneously expanding into developed markets such as North America and Europe.

ALLWELL 中正金融

案例 4

重點

中正金融協助深圳人形機器人企業，提供全面財務顧問服務：設計靈活融資方案、計劃反向收購上市公司平台、準備登陸港股，並持續進行併購後整合賦能。憑藉香港國際金融中心優勢，為硬科技企業打通全球化資本運作路徑，實現戰略升級與價值提升。

主要業務領域

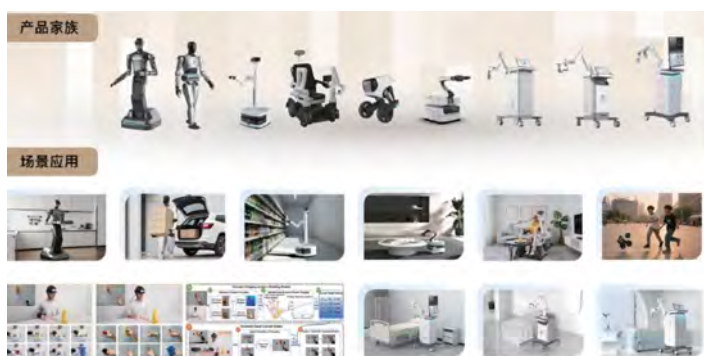
融資及上市服務

企業行業類別

IT 硬件及電訊基建

涉及市場 / 投資地點

中國內地



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SUCCESS CASE 4

KEY FEATURES

Allwell assisted a Shenzhen-based humanoid robot company by providing comprehensive financial advisory services, including designing flexible financing solutions, planning a reverse takeover of a listed company platform, and preparing for a Hong Kong stock listing, while continuously delivering post-merger integration and empowerment.

Leveraging the advantages of Hong Kong as an international financial center, we help hard-tech enterprises open up global capital operation pathways, achieving strategic upgrading and value enhancement.

KEY PRACTICE AREA

Capital Raising & Listings

INDUSTRY SECTOR

IT Hardware & Telecommunications
Infrastructure

MARKETS/ DESTINATIONS INVOLVED

Chinese Mainland



雅利多證券
ARISTO SECURITIES LIMITED

案例 5

重點

憑藉其頂尖的資本市場、完善的法治框架以及自由的資訊流動，香港已成為全球導向金融企業進軍國際市場的理想戰略跳板。

以證監會第1類受規管活動持牌法團Aristo Securities為例，該公司充分展現了金融機構如何立足香港基地，成功將業務規模擴展至年均約120億美元的交易所交易額。此外，香港針對性的人才措施 — 如「優秀人才入境計劃」(QMAS) 及「一般就業政策」(GEP) — 有效協助產業填補技能缺口。透過這些管道，執行長兼負責人員 Denis Zabolotnev 於 2025 年加入 Aristo Securities，隨後將其客戶群進一步擴張，納入來自歐洲與中亞的家族辦公室、避險基金及法人機構投資者。

由此可見，香港的產業生態系統直接應對了人才招聘與全球擴張的挑戰，再次鞏固其作為金融業世界級跳板的地位。

主要業務領域

股權資本市場(包括上市後交易、配股、供股)

企業行業類別

資產管理及投資服務

涉及市場 / 投資地點

香港特區、西班牙、德國、俄羅斯、賽普勒斯



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LINKEDIN

SUCCESS CASE 5

KEY FEATURES

With its premier capital markets, rule-of-law framework and free flow of information, Hong Kong functions as a proven springboard for globally minded financial enterprises.

For instance, Aristo Securities, a Type 1 licensed corporation registered with the Securities and Futures Commission, exemplifies how firms can scale from a local base to handle approximately USD 12 billion in annual exchange-traded transactions. In addition, Hong Kong's targeted talent initiatives—such as the Quality Migrant Admission Scheme (QMAS) and the General Employment Policy (GEP)—help address industry skill gaps. Leveraging these channels, CEO and Responsible Officer Denis Zabolotnev joined Aristo in 2025, subsequently expanding its client base to include family offices, hedge funds and institutional investors across Europe and Central Asia.

Thus, the city's ecosystem directly addresses the challenges of talent acquisition and global expansion, reinforcing its status as a world-class springboard for the financial sector.

KEY PRACTICE AREA

Equity Capital Markets (including post-listing transactions, placements, rights issues)

INDUSTRY SECTOR

Asset Management &
Investment Services

MARKETS/ DESTINATIONS INVOLVED

Hong Kong SAR, Spain, Germany, Russia,
Cyprus



雅利多證券
ARISTO SECURITIES LIMITED

案例 6

重點

香港憑藉其卓越的全球資本對接能力，成為成長型企業邁向國際市場的世界級戰略跳板。身為證監會第 1 類受規管活動持牌法團，Aristo Securities 目前正引領一項標誌性投資計畫，媒合哈薩克前三大商業銀行之一，參與投資一家領先的中國電動巴士製造商。該 Pre-IPO 案旨在推動該企業於香港交易所 (HKSE) 主板上市，預計 2027 年掛牌時的估值將達到 13 億至 15 億美元。此投資輪亦獲得一家總部位於新加坡的世代投資基金，以及一家全球領先的消費導向私募股權集團共同參與。

在香港法治為基石且與國際接軌的監管環境下，此類生態系統成功將策略性引薦轉化為具體的 IPO 動能，並將潛在的業務開發延伸至中亞市場。這不僅直接解決了資本匹配與跨境准入的挑戰，更彰顯了香港在促進國際金融協作中的核心價值。

主要業務領域

股權資本市場 (包括上市後交易、配股、供股)

企業行業類別

資產管理及投資服務

涉及市場 / 投資地點

中國內地、香港特區、哈薩克



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LINKEDIN

SUCCESS CASE 6

KEY FEATURES

Hong Kong serves as a world-class springboard by connecting growth-oriented enterprises with premier global capital. Aristo Securities (a Type-1 licensed corporation under the SFC) is introducing investment opportunities in a leading Chinese electric-bus producer to one of the top three commercial banks in Kazakhstan for a pre-IPO case targeting a HKSE Main Board with an anticipated valuation upon listing in 2027 of USD 1.3–1.5 billion. This investment will be joined by a Singapore-headquartered generational investment fund and a world-leading consumer-focused private equity group.

Within Hong Kong's law-based and internationally aligned regulatory environment, such an ecosystem transforms strategic introductions into concrete IPO momentum and potential business development into Central Asia—directly addressing challenges of capital matching and cross-border access.

KEY PRACTICE AREA

Equity Capital Markets (including post-listing transactions, placements, rights issues)

INDUSTRY SECTOR

Asset Management &
Investment Services

MARKETS/ DESTINATIONS INVOLVED

Chinese Mainland, Hong Kong SAR,
Kazakhstan



案例 7

重點

中天證券與興盛公司服務有限公司憑藉香港證監會的OFC(開放式基金型公司)架構,成功構築起連接中國機構投資者與巴林金融中心的黃金橋樑。

作為香港頂尖的金融與秘書服務專家,雙方完美發揮「國際聯絡人」的戰略角色。他們不僅打破了地域與法規限制,更無縫對接兩地資本市場,協助中資出海、落戶中東,展現了香港背靠祖國、聯通世界的獨特國際化優勢。

主要業務領域

投資及基金管理

企業行業類別

金融及數字金融

涉及市場 / 投資地點

香港特區、中國內地、巴林



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SUCCESS CASE 7

KEY FEATURES

Leveraging the SFC's OFC (Open-ended Fund Company) framework in Hong Kong, China Sky Securities and Hints Company Service Provider Limited have successfully built a premier bridge connecting Chinese institutional investors with the Bahrain Financial Centre.

As top-tier financial and corporate service specialists in Hong Kong, both firms perfectly embody the strategic role of "international facilitators". By breaking through geographical and regulatory boundaries, they seamlessly connect both capital markets to help Chinese capital venture abroad and settle in the Middle East—showcasing Hong Kong's unique international advantage of being backed by China while connected to the world.

KEY PRACTICE AREA

Investment & Fund Management

INDUSTRY SECTOR

Financial & Digital Finance

MARKETS/ DESTINATIONS INVOLVED

Hong Kong SAR, Chinese Mainland, Bahrain



案例 8

重點

艾德金融作為聯席保薦人及整體協調人，協助中國內地 ICT 服務企業經緯天地控股有限公司 (02477.HK) 成功登陸香港聯交所主板。項目公開發售錄得 28.64 倍超額認購，上市首日股價上升 164%，其後最高累計漲幅達 326%，成為年度表現突出的港股 IPO 案例。

該項目充分體現香港作為「世界級跳板」的獨特定位 — 依託成熟的上市制度、國際化投資者基礎及高效的跨境資本市場服務，協助內地企業提升資本市場能見度、拓展境外融資渠道，並以香港平台連接全球資本與國際增長機遇。

主要業務領域

上市顧問及保薦人服務

企業行業類別

IT 硬件及電訊基建

涉及市場 / 投資地點

中國內地(核心業務及客戶所在地)、香港特區(上市及資本市場)、開曼群島(公司註冊地)



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SUCCESS CASE 8

KEY FEATURES

Eddid Financial acted as the joint sponsor and the overall coordinator in assisting WellCell Holdings Co., Limited (02477.HK), a Chinese Mainland ICT services provider, in successfully listing on the Main Board of the Hong Kong Stock Exchange. The public offering recorded an oversubscription of 28.64 times, with the share price rising 164% on the first day of listing and reaching a peak cumulative gain of 326% thereafter, making it one of the standout Hong Kong IPO cases of the year.

The transaction demonstrates Hong Kong's unique role as a "world-class springboard", leveraging its mature listing regime, international investor base and efficient cross-border capital markets services to help Mainland enterprises enhance market visibility, broaden offshore financing channels and connect with global capital and growth opportunities through the Hong Kong platform.

KEY PRACTICE AREA

Listing Advisory & Sponsor Services

INDUSTRY SECTOR

IT Hardware & Telecommunications
Infrastructure

MARKETS/ DESTINATIONS INVOLVED

Chinese Mainland (core business operations and client base), Hong Kong SAR (listing and capital markets) and the Cayman Islands (place of incorporation).



案例 9

重點

艾德金融作為配售代理,協助中國內地領先的微波消融醫療器械企業百德醫療(NASDAQ:BDMD)通過 SPAC 併購交易,於 2024 年 10 月成功登陸美國納斯達克。

項目結合香港團隊的跨境執行經驗與美國 SPAC 上市通道,協助企業在傳統 IPO 以外完成境外資本市場登陸,並在交易推進、投資者溝通及配售執行方面提供支持。該案例突出香港專業服務機構在連接內地醫療器械企業、美國 SPAC 架構及納斯達克上市平台中的實務橋樑作用。

主要業務領域

股權資本市場

企業行業類別

醫療健康服務

涉及市場 / 投資地點

中國內地(核心研發、生產及銷售市場)、
美國(上市及業務拓展市場)



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SUCCESS CASE 9

KEY FEATURES

Eddid Financial acted as the placing agent in assisting Baird Medical Investment Holdings Limited (NASDAQ: BDMD), a leading microwave ablation medical device company from Chinese Mainland, in successfully listing on Nasdaq in October 2024 through a SPAC merger.

The transaction combined the Hong Kong team's cross-border execution experience with the U.S. SPAC listing route, enabling the company to access an overseas capital market outside the traditional IPO pathway. Eddid Financial provided support across transaction execution, investor communication and placing arrangements. This case highlights the practical bridge role of Hong Kong professional services in connecting Mainland medical device companies with the U.S. SPAC structure and the Nasdaq listing platform.

KEY PRACTICE AREA

Equity Capital Markets

INDUSTRY SECTOR

Healthcare Services

MARKETS/ DESTINATIONS INVOLVED

Chinese Mainland (core R&D, manufacturing and sales market) and the United States (listing and business expansion market)



案例 10

重點

內地企業拓展海外時，需應對大宗商品價格波動風險，逐步依賴國際期貨市場對沖。香港作為國際金融中心，憑藉完善監管及專業服務，協助企業合規參與市場。

以航空業為例，燃油成本佔比高，企業常透過布倫特或WTI原油期貨對沖價格風險。嶺利會根據燃油預測，設計結合期貨、期權或掉期的對沖策略，提升成本穩定性，支持企業穩健「出海」。

主要業務領域

機構另類投資 (包括對沖基金、私募股權、風險投資、房地產及基建基金)

零售及認可基金 (包括開放式基金公司及單位信託)

家族辦公室及私人財富顧問

企業行業類別

客運及交通服務

涉及市場 / 投資地點

國際金融市場



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SUCCESS CASE 10

KEY FEATURES

Mainland enterprises expanding overseas use international commodity markets to hedge price volatility. Hong Kong, as a “super connector” and international financial hub with strong, internationally aligned regulation, provides compliant access and safeguards through professional financial services.

For instance, airlines often incur over 30% of their operating costs on fuel. Accordingly their profitability is sensitive to oil price swings. Airlines therefore at times resort to fuel hedging, mainly via crude oil instruments, especially Brent and WTI futures. In this connection, Linkways explains to its clients hedging’s role and key considerations, evaluate hedging methods, contract volumes, and costs based on multi-year fuel consumption forecasts, and designs a tailored strategy using futures, options, or swaps in major international markets.

KEY PRACTICE AREA

Institutional Alternative Investments (including Hedge Funds, Private Equity & Venture Capital, Real Estate & Infrastructure)

Retail & Authorised Funds (including Open-ended Fund Companies, Unit Trusts)

Family Office & Private Wealth Advisory

INDUSTRY SECTOR

Passenger Transportation & Services

MARKETS/ DESTINATIONS INVOLVED

Global financial markets



OCEANUS
FAMILY OFFICE
弘海家族辦公室

案例 11

重點

內地企業走向全球，每個關鍵節點都需要正確的架構、資本與夥伴。

弘海家族辦公室匯聚銀行、國際會計、稅務及企業管治各界資深專才，深具跨境交易與多司法管轄架構的實戰經驗。十多年來，我們協助不同行業的企業在香港設立架構、引入外資與投資機會、完成併購及合資組建，並支援客戶在公開市場集資，包括北交所掛牌上市及主導DeSPAC美國上市項目。

作為私募基金普通合夥人，我們亦直接投資Pre-IPO及私募股權項目，主動創造被投企業價值。依托覆蓋逾20個司法管轄區的全球專業夥伴網絡，弘海以香港為核心，為企業提供從架構到資本、從資本到市場的全程支援。

主要業務領域

上市顧問及保薦人服務

機構另類投資 (包括對沖基金、私募股權、風險投資、房地產及基建基金)

企業融資及交易支援

其他：企業發展與跨境規劃

企業行業類別

軟件及數字解決方案

人工智能及大數據

消費品、零售及跨境電商

醫療健康及生命科學業

地產、建築及不動產業

物流及供應鏈服務

旅遊、酒店及文娛服務

農業科技

涉及市場 / 投資地點

香港特區、中國內地、東南亞、美國、澳洲、歐洲

交易所：美國、中國內地

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LINKEDIN

SUCCESS CASE 11

KEY FEATURES

For Chinese Mainland enterprises going global, every critical juncture demands the right structure, capital, and partners.

Oceanus Family Office brings together senior professionals across banking, international accounting, tax, and corporate governance, with hands-on experience in cross-border transactions and multi-jurisdictional structuring. Over more than a decade, we have helped enterprises across industries establish Hong Kong holding structures, introduce foreign investors, source investment opportunities, execute M&A transactions, and form joint ventures. We have also supported clients going public on the Beijing Stock Exchange and through DeSPAC transactions in the US.

As General Partner of our proprietary PE fund, we invest directly in pre-IPO and private equity opportunities, taking an active role in creating value within our portfolio companies. Backed by a professional partner network across 20+ jurisdictions, Oceanus keeps Hong Kong at the centre – accompanying enterprises from structure to capital markets and beyond.

KEY PRACTICE AREA

Listing Advisory & Sponsor Services

Institutional Alternative Investments (including Hedge Funds, Private Equity & Venture Capital, Real Estate & Infrastructure)

Corporate Finance & Transaction Support

Others: Corporate Development & Cross-Border Planning

INDUSTRY SECTOR

Software & Digital Solutions

Artificial Intelligence & Big Data

Consumer Goods, Retail & Cross-border E-commerce

Healthcare & Life Sciences

Properties, Construction & Real Estate

Logistics & Supply Chain Services

Travel, Hotel & Entertainment Services

Agricultural Technology

MARKETS/ DESTINATIONS INVOLVED

Hong Kong SAR, Chinese Mainland,

Southeast Asia, US, Australia, Europe

Stock Exchanges: US, Chinese Mainland



OCEANUS
FAMILY OFFICE
弘海家族辦公室

案例 12

重點

對於正在全球布局的內地企業家家族，「出海」往往始於企業層面的一步，卻從不止於此。

弘海家族辦公室曾陪伴一個內地企業家家族走過逾十年的全球布局歷程：從香港境外持股架構的搭建、開曼群島基金的設立，到公開市場投資與海外房地產開發項目的資本部署；從企業走向國際過程中的併購顧問與投資者引入，到客戶及其子女的香港及海外身份規劃，以至橫跨私募與公開市場的全球資產配置框架。每一步，弘海以前瞻洞察為先，與家族並肩同行。以香港為核心樞紐，從企業發展到投資管理，從身份規劃到下一代傳承，以深遠視野成就未來。

主要業務領域

家族辦公室及私人財富顧問
併購顧問、估值及交易架構
其他：身分規劃

企業行業類別

地產開發及投資

涉及市場 / 投資地點

中國內地、香港特區、澳洲



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LINKEDIN

SUCCESS CASE 12

KEY FEATURES

For mainland entrepreneurial families, going global is rarely confined to business operation.

Oceanus Family Office has walked alongside one such family for over a decade. What began with establishing a Hong Kong holding structure and a Cayman Islands fund grew into a full picture: public markets investment and direct deployment into overseas real estate development projects; M&A advisory and investor introduction as the business expanded internationally; identity planning in Hong Kong and beyond for the principal and their children; and a global asset allocation framework spanning private and public markets alike. At every stage, Oceanus brought foresight before decisions, not after. Hong Kong was the anchor throughout – the place where enterprise ambition, investment strategy, identity, and the next generation all came together.

KEY PRACTICE AREA

Family Office & Private Wealth Advisory
M&A Advisory, Valuation & Deal Structuring
Others: Identity Planning

INDUSTRY SECTOR

Property Development & Investment

MARKETS/ DESTINATIONS INVOLVED

Chinese Mainland, Hong Kong SAR,
Australia



案例 13

重點

地平線的成功上市，彰顯香港作為深科技跳板的實力。華富旗下先鋒基金於2019年B2輪前瞻注資（每股約2.359港元），支持其早期發展。

先進晶片的製造在實現盈利前需要海量的資金支持，地平線的年度研發投入高達51.5億元人民幣（佔其當前收入的137.1%）。透過策劃在香港聯交所上市及後續配售，公司成功累計募集了超過150億港元的資金，為其邁向淨盈利的規模化擴展提供了必要的多年期流動性緩衝。

2024年10月，地平線透過第18C章上市制度，於聯交所完成54億港元的上市里程碑。對比3.99港元發行價，該股首日高開至5.12港元，帶來超2倍的強勁賬面回報。

此外，在全球半導體摩擦不斷的背景下，地平線充分利用了香港中立且具國際資金支持的生態系統。這使該公司能夠將自己定位為西方晶片巨頭之外一個穩定、本土化且兼具國際化背景的替代方案，並最終鎖定了與全球領先汽車製造商（OEM，包括日本車企）的關鍵長期定點合作。

主要業務領域

機構另類投資（包括對沖基金、私募股權、風險投資、房地產及基建基金）

企業行業類別

人工智能及大數據

涉及市場 / 投資地點

中國內地、香港特區、日本



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SUCCESS CASE 13

KEY FEATURES

Horizon Robotics' journey illustrates Hong Kong's power as a world-class deep-tech springboard. Identifying the sector's rapid growth early on, Quam supported the company's private development by investing in its February 2019 Series B2 financing round via our Pioneer Fund at USD 0.302 (approx. HKD 2.359) per share.

With an intensive annual R&D spend of RMB 5.15 billion (stretching to 137.1% of its current revenue), Horizon required massive upfront runways. The HKEX listing and subsequent placements successfully secured over HK\$15 billion in cumulative capital, providing the multi-year liquidity buffer needed to scale toward net profitability.

Its landmark HK\$5.4 billion HKEX IPO took place on October 24, 2024. Against a HKD 3.99 listing price, the stock surged to open at HKD 5.12 on its debut, delivering a strong 2x+ multiple on our early-stage investment.

Besides, amid ongoing global semiconductor friction, Horizon capitalized on Hong Kong's neutral, internationally backed ecosystem. This allowed the company to position itself as a stable, localized alternative to Western silicon giants, ultimately securing critical, long-term design wins with leading global OEMs.

KEY PRACTICE AREA

Institutional Alternative Investments (including Hedge Funds, Private Equity & Venture Capital, Real Estate & Infrastructure)

INDUSTRY SECTOR

Artificial Intelligence & Big Data

MARKETS/ DESTINATIONS INVOLVED

Chinese Mainland, Hong Kong SAR, Japan



案例 14

重點

我們協助一位以香港為基地的超高淨值客戶，在港設立家族辦公室作為投資決策、資產監控及離岸資金配置的集中平台，開展日本市場投資。作為價值連結器，我們主導並完成大阪一項商業不動產及一項住宅項目的投資，並採用日本GK-TK架構進行設計，提升資金運用效率、治理靈活性及風險隔離。同時透過信託安排，將資產由直接持有轉為持有受益權，優化資產管理及流動性。在此基礎上，我們正協助客戶探索日本不動產證券化代幣 (STO) 的可行性。憑藉香港成熟的專業服務生態及跨境架構能力，此平台模式有效連結資金、架構與創新，進一步鞏固香港作為「超級聯繫人」的核心角色。

主要業務領域

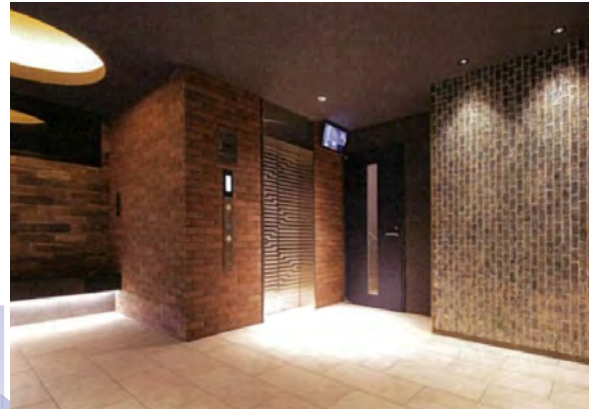
機構另類投資 (包括對沖基金、私募股權、風險投資、房地產及基建基金)
家族辦公室及私人財富顧問
穩定幣、代幣化及數字資產顧問服務

企業行業類別

家族辦公室及財富管理
地產開發及投資

涉及市場 / 投資地點

香港特區、日本



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網頁 WEBSITE

SUCCESS CASE 14

KEY FEATURES

We supported a Hong Kong-based ultra-high-net-worth client in establishing a Hong Kong family office as a central platform for investment decision-making, asset monitoring and offshore capital deployment into Japan. Acting as a value connector, we originated and executed investments in a commercial property and a residential project in Osaka, structured through a Japan GK-TK framework. This enabled efficient capital deployment, enhanced governance flexibility and effective risk segregation. We further implemented a trust arrangement to transition asset holding from direct ownership to beneficial interests, improving asset transferability and management efficiency. Building on this established platform, we are assisting the client in exploring the feasibility of real estate tokenisation (STO) in Japan. Leveraging Hong Kong's professional ecosystem and cross-border structuring capabilities, this platform-driven approach links capital, structure and innovation, reinforcing Hong Kong's role as a "super connector" in global investment.

KEY PRACTICE AREA

Institutional Alternative Investments (including Hedge Funds, Private Equity & Venture Capital, Real Estate & Infrastructure)
Family Office & Private Wealth Advisory
Stablecoins, Tokenisation & Digital Asset Advisory

INDUSTRY SECTOR

Family Offices & Wealth Management
Property Development & Investment

MARKETS/ DESTINATIONS INVOLVED

Hong Kong SAR, Japan



高歌證券有限公司

案例 15

重點

高歌證券擔任洛陽財源投資集團有限公司境外債發行整體協調人 (Overall Coordinator)。

洛陽財源投資集團為河南伊川縣核心國資平台主營工程建設、市政園林、物業租賃、物流運輸、油氣銷售等城市基建與綜合服務。我方統籌承銷與全流程協調，順利完成5.01億元、7.50%、2026年到期境外擔保債發行，由伊川財源實業無條件擔保，高歌助力企業補充營運資金。

主要業務領域

債券資本市場 (債券、中期票據、可轉換債券)

企業行業類別

基建工程、建造及營運

涉及市場 / 投資地點

中國內地、香港特區



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網頁 WEBSITE

SUCCESS CASE 15

KEY FEATURES

Solo Securities Limited served as the Overall Coordinator for the overseas bond issuance of Luoyang Caiyuan Investment Group Ltd.

Luoyang Caiyuan Investment Group is the core state-owned platform in Yichuan County, Henan, mainly engaged in engineering construction, municipal landscaping, property leasing, logistics transportation, and oil and gas sales, providing urban infrastructure and comprehensive services. Our side coordinated the underwriting and the entire process, successfully completing a 501 million RMB, 7.50%, 2026-maturity overseas guaranteed bond issuance, unconditionally guaranteed by Yichuan Caiyuan Industrial, with Solo Securities assisting the company in supplementing operating funds.

KEY PRACTICE AREA

Debt Capital Markets (Bonds ,MTNs, convertible bonds)

INDUSTRY SECTOR

Infrastructure Engineering, Construction & Operation

MARKETS/ DESTINATIONS INVOLVED

Chinese Mainland, Hong Kong SAR



高歌證券有限公司

案例 16

重點

香港作為國際金融樞紐，憑藉完善金融監管與跨境資源優勢，擔當全球企業走向全球的世界級跳板。我們發揮專業投行與跨境諮詢實力，助力金格製冷布局廣東中山設廠擴產。項目直面跨境資金調配、廠房落地合規及外銷市場對接等挑戰，依託香港金融跳板優勢，打通融資、合規與國際渠道，為企業內地建廠及環球業務拓展築牢支撐。

成立於1979年，金格 KINCO是領先業界的專業商用冷凍冷藏設備製造商，憑藉著創立近48年來不斷致力於研發、生產、製造的經驗，及長期以來對品質的堅持與執著，使得本公司生產的冷凍冷藏冰庫、飲料、蛋糕、冰淇淋展示櫃等產品不但在國內受到廣大消費者的使用與信賴，更以自有品牌外銷至歐美、澳洲、紐西蘭、中南美洲、香港、新加坡等亞太地區。

主要業務領域

跨境貸款及銀團融資

企業行業類別

工業工程及重型機械

涉及市場 / 投資地點

歐美、澳洲、紐西蘭、中南美洲，以及中國內地、香港、新加坡等亞太地區。



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網頁 WEBSITE

SUCCESS CASE 16

KEY FEATURES

As an international financial hub, Hong Kong serves as a world-class springboard for global enterprises, leveraging its comprehensive financial regulation and cross-border resource advantages. We utilize its expertise in investment banking and cross-border consulting to assist Kinco Refrigeration in planning the construction and expansion of a factory in Zhongshan, Guangdong. The project directly addresses challenges such as cross-border fund allocation, compliance in plant establishment, and connection with export markets. By relying on Hong Kong's financial springboard advantages, it facilitates financing, compliance, and international channels, providing solid support for enterprises in establishing factories in Mainland China and expanding global business.

Kinco is a refrigeration equipment manufacturer, which founded in 1979 and has grown to become a market leader in commercial refrigeration equipment industry by its company reputation and product quality. Kinco has consistently utilized quality material and manufacturing processes to ensure finest finished products like Refrigerator; Freezer; Open Showcase; Cake Case; Ice-cream Case; Chocolate Case and Hot Case, etc. Nowadays, Kinco has accumulated a list of major overseas markets throughout USA, Australia, New Zealand, Oceania, Philippines, Vietnam, Singapore, Indonesia, Hong Kong and Malaysia, etc.

KEY PRACTICE AREA

Cross-border Lending & Syndication

INDUSTRY SECTOR

Industrial Engineering & Heavy Machinery

MARKETS/ DESTINATIONS INVOLVED

Europe, US, Australia, New Zealand, Central and Southern America, and Asia Pacific destinations including Chinese Mainland, Hong Kong SAR and Singapore



案例 17

重點

2025年6月,天風國際助力吉爾吉斯斯坦在港發行首筆中亞主權債,獲4倍超額認購。本次原定發行約5億美元,因市場需求熾熱,簿記期間峰值訂單規模突破21億美元,吸引超過130個投資人,最終發行規模7億美元,票面利率7.75%,為“一帶一路”國家對接全球資本樹立標杆。

主要業務領域

融資及上市服務

企業行業類別

金融及數字金融

涉及市場 / 投資地點

吉爾吉斯斯坦

天風國際
TF INTERNATIONAL SECURITIES

助力吉爾吉斯財政部
成功發行17億美元中期票據計劃
下的首筆144A/RegS國際債券
首隻於香港交易所發行的
中亞地區債券

發行金額	發行期限	票面利率
7 億美元	5 年	7.75 %

信用評級:
標普: B+, 惠譽: B
HKEX 代號:
5625

HKEX
香港交易所

天風國際
TF INTERNATIONAL SECURITIES

The Kyrgyz Republic Ministry
of Finance has Successfully Issued
the Inaugural 144A/RegS Eurobond
under the \$1.7bln GMTN Programme
The 1st Central Asian bond issuance
listed at Hong Kong Stock Exchange

Issuance Amount:	Tenor:	Coupon Rate:
USD 700 min	5 Yr	7.75 %

Credit Ratings:
S&P: B+, Fitch: B
HKEX Stock Code:
5625

HKEX
香港交易所

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微信 WECHAT



網頁 WEBSITE



LINKEDIN

SUCCESS CASE 17

KEY FEATURES

June 2025, TF International Securities Group Limited facilitates Hong Kong's successful Issuance of first Central Asian sovereign bond, The Kyrgyz Republic's 5-year USD benchmark bond receives peak 4x oversubscription. Originally targeting an issuance size of approximately USD 500 million, the transaction saw overwhelming market demand during bookbuilding, with peak orders exceeding USD 2.1 billion from over 130 investors. The final issuance size was upsized to USD 700 million with a coupon rate of 7.75%. This fully reflects the global capital market's strong confidence in the Kyrgyz Republic's economic development prospects and TF International's cross-border financing capabilities.

KEY PRACTICE AREA

Capital Raising & Listings

INDUSTRY SECTOR

Financial & Digital Finance

MARKETS/ DESTINATIONS INVOLVED

Kyrgyzstan



案例 18

重點

2024年5月,天風國際作為浙商銀行中東地區顧問,於利雅得推動浙商銀行與沙特投資部簽署合作備忘錄,使浙商銀行成為首個獲與沙特投資部簽署備忘錄的中資股份制商業銀行,成功服務內地金融機構“出海”,充分彰顯立足香港國際金融平台助力內地企業擴展中東市場的獨特價值。

主要業務領域

融資及上市服務

企業行業類別

金融及數字金融

涉及市場 / 投資地點

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LINKEDIN

SUCCESS CASE 18

KEY FEATURES

In May 2024, TF International Securities Group Limited acted as the Middle East advisor for China Zheshang Bank (CZBANK), facilitated and witnessed the signing of a memorandum of understanding between CZBANK and the Ministry of Investment of Saudi Arabia (MISA). This milestone makes CZBANK the first Chinese joint-stock commercial bank to sign a memorandum of understanding (MOU) with MISA. The MOU provides a clear framework and explicit guidance for future cooperation between the two parties in the fields of finance and industry, and also demonstrates TF International's planning, organization, and execution capabilities as an international Chinese securities firm, effectively promoting economic and trade cooperation between China and the Middle East.

KEY PRACTICE AREA

Capital Raising & Listings

INDUSTRY SECTOR

Financial & Digital Finance

MARKETS/ DESTINATIONS INVOLVED

Saudi Arabia



案例 19

重點

Topleap Financial (晉凱金融) 是一家立足香港擁有香港證監會頒發的第6類牌照, 致力為國內外客戶提供卓越的企業融資顧問服務。

我們擁有一支由投資銀行家、律師及會計師組成的專業團隊, 能夠從多個角度為客戶提供全面、深入的整合建議。

作為財務顧問, 晉凱金融集團借力位於廣西省的中國—東盟人工智慧創新合作中心(“南A中心”)為中國企業提供出海服務。我們發揮香港作為“超級樞紐”的平台優勢, 協助企業解決“走出去”過程中的關鍵問題。通過定制化的出海方案設計與戰略路徑規劃, 以及資金籌畫與企業估值, 在滿足多國監管要求下, 我們為中國企業提供從戰略規劃到落地執行的全程支援, 促成高價值跨境交易。

主要業務領域

融資及上市服務, 企業融資及交易支援

企業行業類別

資訊科技、半導體及數字經濟

涉及市場 / 投資地點

香港特區、新加坡



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SUCCESS CASE 19

KEY FEATURES

Based in Hong Kong and holding a Type 6 license issued by the Securities and Futures Commission (SFC), Topleap Financial is committed to delivering exceptional corporate finance advisory services to both domestic and international clients.

Our professional team comprises seasoned investment bankers, lawyers and certified public accountants. This multidisciplinary approach enables us to offer clients comprehensive, in-depth, and integrated strategic counsel from diverse perspectives.

As a premier financial advisor, Topleap Financial Group leverages the China-ASEAN Artificial Intelligence Innovation Cooperation Center (“South A Center”) in Guangxi Province to empower Chinese enterprises in their global expansion. By capitalizing on Hong Kong’s strategic advantage as a “super-connector”, we assist businesses in navigating and resolving critical challenges throughout their “going global” journey.

Through customized overseas expansion blueprints, strategic roadmap development, capital planning, and corporate valuation, we ensure strict compliance with multijurisdictional regulatory requirements. We provide Chinese enterprises with end-to-end support—from initial strategic planning to successful on-the-ground execution—ultimately facilitating high-value cross-border transactions.

KEY PRACTICE AREA

Capital Raising & Listings, Corporate Finance & Transaction Support

INDUSTRY SECTOR

IT, Semiconductors & Digital Economy

MARKETS/ DESTINATIONS INVOLVED

Hong Kong SAR, Singapore



宏安家族辦公室
WANGON FAMILY OFFICE

案例 20

重點

國家級「專精特新」製造業上市企業創始人家族，透過宏安家族辦公室在香港設立單一家族辦公室與家族信託，整合多地合法資產、優化稅務與傳承安排，並配置中環核心物業等全球資產，善用香港資本自由流動及家族投資稅務寬減等制度優勢，成為連接內地主業與國際資本市場的世界級跳板。

主要業務領域

家族辦公室及私人財富顧問

企業行業類別

半導體及集成電路
家族辦公室及財富管理

涉及市場 / 投資地點

中國內地、香港特區



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網頁 WEBSITE

SUCCESS CASE 20

KEY FEATURES

This case features the founder family of a national-level “specialized and sophisticated” advanced manufacturing company in the semiconductor and integrated circuit sector. Through Wang On Family Office, the family established a dedicated Single Family Office and family trust in Hong Kong to consolidate compliant assets held across multiple jurisdictions, optimise tax and succession arrangements, and acquire a prime commercial building in Central as a core long-term holding.

Leveraging Hong Kong’s free flow of capital, robust legal and regulatory environment and tax concessions for family-owned investment holding vehicles, the structure transforms Hong Kong into a world-class springboard that links the family’s Mainland operating business with international capital markets, while preserving control and enabling orderly inter-generational wealth transfer.

KEY PRACTICE AREA

Family Office & Private Wealth Advisory

INDUSTRY SECTOR

Semiconductors and integrated circuits
Family office and wealth management

MARKETS/ DESTINATIONS INVOLVED

Chinese Mainland, Hong Kong SAR



宏安家族辦公室
WANGON FAMILY OFFICE

案例 21

重點

宏安家族辦公室協助內地現代農業龍頭企業，利用香港作為雙向貿易與法律合規總部，統籌內地優質農產品出口東盟及東盟優質農產品引進內地，並透過多幣種結算及匯率避險方案提升資金效率，結合冷鏈物流與產業對接優化供應鏈，發揮香港「超級聯繫人」和「超級增值人」角色，成為拓展東盟及「一帶一路」市場的世界級跳板。

主要業務領域

企業融資及交易支援

企業行業類別

必需性消費品
線上線下零售業
農業及農產品加工

涉及市場 / 投資地點

東盟、中國內地、香港特區



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網頁 WEBSITE

SUCCESS CASE 21

KEY FEATURES

This case involves a leading Mainland modern agriculture enterprise that leverages Hong Kong as its two-way trade and legal-compliance headquarters. From Hong Kong, the company coordinates exports of premium Mainland agri-products to ASEAN markets and compliant imports of complementary ASEAN products back into the Mainland. By using Hong Kong's international banking network for multi-currency settlement and FX hedging, together with its free-port status, efficient customs clearance, cold-chain logistics links and professional services, the enterprise enhances capital efficiency and optimises its end-to-end supply chain.

The case highlights Hong Kong's role as a "super-connector" and "super value-adder" and as a springboard for Mainland industrial companies expanding into ASEAN and wider Belt and Road markets.

KEY PRACTICE AREA

Corporate Finance & Transaction Support

INDUSTRY SECTOR

Essential Consumer Goods
Online & Offline Retail
Agriculture & Agricultural Products

MARKETS/ DESTINATIONS INVOLVED

ASEAN, Chinese Mainland, Hong Kong SAR



陳維漢會計師事務所

Alan Chan & Partners Certified Public Accountants

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案例 1

重點

本團隊憑藉香港國際金融樞紐優勢，為內地知名運動品牌提供「規劃+落地+持續合規」閉環式出海服務，搭建「中國內地生產 + 香港運營 + 全球銷售」跨境體系。服務涵蓋三大層面：

(一) 跨境供應鏈籌劃

- 協助完成ODI備案、外匯登記及多地公司註冊，依託香港自由港優勢突破歐美貿易壁壘；

(二) 國際稅務籌劃

- 於港設立財資中心，善用FSIE機制及避免雙重課稅協定 (DTAs)，並提前部署支柱二全球最低稅合規體系；

(三) 全環節落地執行

- 涵蓋跨境銀行開戶、實控人身份規劃及稅務合規申報。最終品牌跨境稅負顯著降低，落地工作較傳統模式節省逾50%時間與成本，海外業務於東南亞、歐美核心市場快速增長，彰顯香港作為「世界級跳板」連接內地與全球市場的獨特價值。

主要業務領域

鑒證服務：財報審計、內控評估

稅務服務：跨境稅務籌劃、FSIE合規、支柱二全球最低稅、轉讓定價

諮詢服務：企業架構重組、ODI備案、IPO合規輔導

企業行業類別

非必需性消費品

涉及市場 / 投資地點

香港特區、東南亞（含越南、印尼等）、歐洲、美國

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SUCCESS CASE 1

KEY FEATURES

Leveraging Hong Kong's strategic role as an international financial hub, our team delivered a closed-loop "Planning + Implementation + Ongoing Compliance" go-global service to a renowned Chinese Mainland sportswear brand, helping it establish a "Chinese Mainland production + Hong Kong operations + Global sales" cross-border framework. The integrated solution covered three pillars:

- (1) Cross-border supply chain planning — assisting with ODI filing, foreign exchange registration, and multi-jurisdictional company incorporation, leveraging Hong Kong's free port advantages to overcome trade barriers in Europe and the US;
- (2) International tax planning — establishing a treasury centre in Hong Kong, optimising the use of the FSIE regime and Comprehensive Double Taxation Agreements (DTAs), and preemptively building a Pillar Two global minimum tax compliance framework;
- (3) End-to-end execution — covering cross-border bank account opening, controlling shareholder identity planning, and full-scope tax compliance reporting. The brand achieved significant cross-border tax savings, completed all implementation work in over 50% less time and cost compared with traditional service models, and rapidly scaled its operations in Southeast Asia, Europe, and the US, vividly demonstrating Hong Kong's unique value as a "world-class springboard" linking the Mainland with global markets.

KEY PRACTICE AREA

Assurance Services : financial statement audit, internal control assessment

Tax Services : cross-border tax planning, FSIE compliance, Pillar Two global minimum tax, transfer pricing

Advisory Services : corporate restructuring, ODI filing, IPO compliance advisory

INDUSTRY SECTOR

Non-essential Consumer Goods

MARKETS/ DESTINATIONS INVOLVED

Hong Kong SAR, Southeast Asia
(including Vietnam, Indonesia, etc.),
Europe, USA



香港立信德豪會計師事務所有限公司

案例 2

重點

立信德豪於2025年7月成功協助完成一家領先世界、專注於精密智慧製造的中國內地創新科技公司對德國兩家公司的收購，交易金額超過5億歐元。本次收購旨在獲取協同效應。

立信德豪在本次跨境併購中擔任審計師，協調了這項跨境審計工作，並在確保提供高品質服務方面發揮了重要作用。

本次收購彰顯了香港作為內地企業“走出去”橋頭堡的獨特優勢，也體現了香港專業服務機構在服務複雜跨境交易中的核心價值。

主要業務領域

鑒證服務：財報審計、內控評估

稅務服務：離岸籌劃、協定優惠、轉讓定價

諮詢服務：併購盡調、上市諮詢、數字化轉型

風險管理：反洗錢合規、數據隱私治理、欺詐調查

企業行業類別

工業、高端製造及基建工程

涉及市場 / 投資地點

中國、德國



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網頁 WEBSITE



LINKEDIN

SUCCESS CASE 2

KEY FEATURES

BDO Limited successfully assisted a Chinese Mainland world-leading innovative technology company specializing in precision intelligent manufacturing in completing its acquisition of two companies in Germany in July 2025, with a transaction value over EUR 500 million. The acquisition was aimed at the expected synergies.

Acting as auditor, BDO Limited coordinated this cross-border audit engagement, and played a significant role to ensure the delivery of quality services.

This landmark transaction underscores Hong Kong's unique role as a springboard for Chinese Mainland enterprises going global and highlights the value of Hong Kong's professional services in facilitating complex cross-border deals.

KEY PRACTICE AREA

Assurance Services : Financial statement audit, internal control assessment

Tax Services : Offshore planning, treaty benefits, transfer pricing

Advisory Services : M&A due diligence, IPO preparation/listing advisory, digital transformation

Risk Management : Anti-money laundering (AML) compliance, data privacy governance, fraud investigation

INDUSTRY SECTOR

Industrial, Advanced Manufacturing & Infrastructure

MARKETS/ DESTINATIONS INVOLVED

China, Germany



案例 3

重點

隨著出海需求持續上升，康栢已協助超過200家企業處理境外直接投資(ODI)備案。

為拓展遠洋貨運業務，一家上海企業在香港設立全資子公司，作為邁向國際的核心樞紐。康栢協助該客戶完成高達999萬美元的ODI備案及對港增資，讓資金合規出境並成功購置設備啟航。

根據香港《稅務條例》第23B條，凡在港經營國際航運業務，其源自國際貿易的相關利潤（如貨運酬金、租船收入）可獲全額利得稅豁免。康栢協助客戶優化業務流程，確保其符合「香港居民」或「在港受控」的身份定義，從而合法落實0%的利得稅率。同時利用《內地和香港特別行政區關於對所得避免雙重徵稅和防止偷漏稅的安排》，降低資金回流時的預扣稅。

主要業務領域

公司架構設立、境外直接投資(ODI)備案、稅務籌劃、稅收協定優惠、轉讓定價、公司成立、商標註冊

企業行業類別

航運及港口服務

涉及市場 / 投資地點

中國內地、香港特區





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LINKEDIN

SUCCESS CASE 3

KEY FEATURES

With the demand for “going global” continuing to rise, Conpak has assisted over 200 enterprises with Overseas Direct Investment (ODI) filing.

To expand its ocean freight business, a Shanghai-based enterprise established a wholly-owned subsidiary in Hong Kong as its key international hub. Conpak assisted the client in completing an ODI filing of US\$9.99 million for the capital investment in the Hong Kong subsidiary, ensuring the compliant cross-border transfer of funds to successfully acquire equipment and embark on its international voyage.

Under Section 23B of the Inland Revenue Ordinance, where a person carries on a business as an owner of ships in Hong Kong, the relevant sums derived from international traffic, such as freight charges and charter hire, are exempt from profits tax. Conpak assists clients in optimising their business processes to ensure they satisfy the definition of a “resident of Hong Kong” or that the business is “normally managed or controlled” in Hong Kong, thereby legitimately achieving a 0% profits tax rate. Furthermore, the Arrangement between the Mainland of China and the Hong Kong Special Administrative Region for the Avoidance of Double Taxation and the Prevention of Fiscal Evasion with respect to Taxes on Income can be leveraged to reduce withholding tax during the repatriation of funds.

KEY PRACTICE AREA

Corporate structuring, Overseas Direct Investment (ODI) filing, tax planning, tax treaty benefits, transfer pricing, company incorporation, trademark registration

INDUSTRY SECTOR

Shipping & Port Services

MARKETS/ DESTINATIONS INVOLVED

Chinese Mainland, Hong Kong SAR

Deloitte

德勤中國

案例 4

重點

以某中國國有的大型能源企業為例，他們在香港建立了企業財資中心已有十多年，專注於管理全球現金和流動性、集團內部資金使用以及油氣項目融資等重要業務。德勤已為它們旗下的香港企業財資中心提供服務超過十年，包括稅務合規及諮詢，幫助他們充分利用稅收優惠政策。

經過過去十年的經驗，香港在企業財資中心設立和營運等各方面的配套已十分成熟，能夠幫助內地企業應對全球市場的挑戰。這不僅有利於更多內地企業以香港作為金融平台拓展他們的海外業務，還能促進兩地的協同發展，創造更多的合作機會。

主要業務領域

鑒證服務：財報審計、內控評估

稅務服務：離岸籌劃、協定優惠、轉讓定價

諮詢服務：併購盡調、上市諮詢、數字化轉型

風險管理：反洗錢合規、數據隱私治理、欺詐調查

企業行業類別

石油、天然氣及傳統能源

涉及市場 / 投資地點

中亞、俄羅斯、中東、非洲、美洲和亞太

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LINKEDIN

SUCCESS CASE 4

KEY FEATURES

A leading Chinese state-owned energy enterprise established their Corporate Treasury Center (CTC) in Hong Kong over a decade ago, focusing on key operations such as global cash and liquidity management, intra-group funding, and financing for oil and gas projects. Deloitte has served their Hong Kong CTC for more than ten years, providing professional services including tax compliance and advisory to help them fully leverage available tax incentives.

With the experience gained over the past decade, Hong Kong has developed a highly mature ecosystem for the establishment and operation of CTCs, enabling Chinese Mainland enterprises to navigate the challenges of the global market. This not only encourages more Chinese Mainland firms to utilize Hong Kong as a financial platform to expand their overseas business but also fosters synergy and development between Hong Kong and the Chinese Mainland, creating further opportunities for collaboration.

KEY PRACTICE AREA

Assurance Services : Financial statement audit, internal control assessment

Tax Services : Offshore planning, treaty benefits, transfer pricing

Advisory Services : M&A due diligence, IPO preparation/listing advisory, digital transformation

Risk Management : Anti-money laundering compliance, data privacy governance, fraud investigation

INDUSTRY SECTOR

Oil, Gas & Conventional Energy

MARKETS/ DESTINATIONS INVOLVED

Central Asia, Russia, the Middle East, Africa, Americas and Asia-Pacific

案例 5

重點

蘇國榮會計師事務所(「本所」)為江門一家陳皮食品加工與銷售的中小企業,量身定制一站式出海解決方案。

本所先規劃出海架構,在香港設立出海總部,完成香港商標注冊,協助對接香港各大零售點,打通本地銷售網絡。

財稅合規與資金穩健是海外立足的核心,本所為企業搭建完善的財務會計制度、核算流程,並協助成功申請香港政府資助。

為方便管理海外業務,本所協助企業家申請香港居留身份,為企業量身定制全球稅務規劃方案,降低經營成本。

主要業務領域

財報審計、內控評估、稅務服務、風險管理

企業行業類別

農業及農產品加工; 食品、飲品及煙草

涉及市場 / 投資地點

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SUCCESS CASE 5

KEY FEATURES

Edward So & Co, Certified Public Accountants (“the Firm”) has devised a bespoke, one-stop international expansion solution for a small-to-medium-sized enterprise in Jiangmen specialising in the processing and sale of dried tangerine peel products.

The Firm first designed an investment structure for the client’s international expansion, assisted in establishing an overseas headquarters in Hong Kong, and completed the registration of Hong Kong trademark. Concurrently, we assisted the client in establishing connections with major retail outlets in Hong Kong to build a local sales network.

Financial and tax compliance, coupled with sound financial management, are fundamental to a company’s success overseas. We established comprehensive financial and accounting systems and an internal control system for the client, and assisted in successfully applying for Hong Kong government grants to strengthen the brand’s presence in Hong Kong.

To facilitate the management of overseas operations, we assisted the entrepreneur in applying for Hong Kong residency and devised a bespoke global tax planning strategy to reduce operating costs.

KEY PRACTICE AREA

Financial statement audit; internal control assessment; tax services; risk management

INDUSTRY SECTOR

Agriculture & Agricultural Products Processing ;
Food, Beverage & Tobacco

MARKETS/ DESTINATIONS INVOLVED

Hong Kong SAR



案例 6

重點

一家中國科技及先進製造企業正加速推進全球化策略，並將香港定位為其資本樞紐。所募集的資金將明確用於戰略投資與併購，依託香港資本市場物色優質海外標的、拓展產品組合並獲取先進技術。

部分募集資金亦將用於拓展海外銷售網路，善用香港作為國際商貿中心及高增值供應鏈服務樞紐的優勢，在重點市場加快渠道布局。此外，該企業計劃以香港作為人才引進及國際業務發展的協調樞紐，同時在歐洲及亞洲其他地區設立技術支援及研發中心，並推動產品取得國際一級供應商的認證。

安永協助該客戶在香港制定資本策略並完成募資，同時支援其海外併購交易的執行。

主要業務領域

諮詢服務：併購盡調

企業行業類別

資訊科技、半導體及數字經濟

涉及市場 / 投資地點

香港特區、歐洲

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LINKEDIN

SUCCESS CASE 6

KEY FEATURES

A Chinese technology and advanced manufacturing company is accelerating its globalization strategy by positioning Hong Kong as its capital hub. The funds raised are explicitly designated for strategic investments and acquisitions, leveraging Hong Kong's capital markets to identify high-quality overseas targets, supplement its product portfolio and acquire advanced technologies.

A portion of the proceeds will also be used to expand overseas sales networks, capitalizing on Hong Kong's position as an international trading center and a high-value-added supply chain services hub to accelerate channel development in key markets. In addition, the company plans to use Hong Kong as a coordination hub for talent acquisition and international business development, while establishing technical support and R&D centers in Europe and other parts of Asia, as well as advancing its products toward certification by global Tier 1 suppliers.

EY assisted the client with its capital strategy and fundraising in Hong Kong, as well as in the execution of overseas M&A transactions.

KEY PRACTICE AREA

Advisory Services : M&A due diligence

INDUSTRY SECTOR

IT, Semiconductors & Digital Economy

MARKETS/ DESTINATIONS INVOLVED

Hong Kong SAR, Europe



案例 7

重點

協助一家內地科技企業及其學生公寓平台實現跨境營運與業務拓展。

本案例協助一家內地科技企業及其旗下學生公寓平台推進跨境營運與業務拓展。該平台結合 IT 系統及深圳技術團隊，高效管理香港學生公寓的線上簽約及智能門禁系統。面對深港兩地複雜的企業架構及財務安排，我們協助客戶處理跨境帳務管理及合併調整工作，並透過審計及系統流程核查，協助其完善訂單及財務管理機制，同時提供財務管理建議。充分發揮香港作為「國際化跳板」的獨特優勢，我們不僅協助客戶完善合規及財務管理體系，更為其拓展新加坡市場及籌備赴美上市提供前期帳務合規及專業顧問支持，助力企業穩步邁向國際資本市場。

主要業務領域

鑒證服務：財報審計、內控評估

稅務服務：離岸籌劃、協定優惠、轉讓定價

企業行業類別

互聯網平台及數字服務、物業服務及管理

涉及市場 / 投資地點

中國內地（深圳）、香港特別行政區、新加坡、美國





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SUCCESS CASE 7

KEY FEATURES

Assisting a Chinese Mainland Technology Company and Its Student Accommodation Platform in Cross-Border Expansion.

We assisted a Chinese Mainland technology company (the “Client”) and its student accommodation platform in cross-border operations and expansion. The platform integrates an IT system with a Shenzhen-based technical team to efficiently manage online tenancy agreements and smart access control systems for student accommodation projects in Hong Kong.

Faced with a complex corporate structure spanning Shenzhen and Hong Kong, we assisted the Client in handling cross-border accounting matters and consolidation adjustments. Through audit support and system process verification, we also helped strengthen its order management and financial control framework while providing financial management advisory support.

Leveraging Hong Kong’s unique position as an international gateway for regional and global expansion, we not only assisted the Client in enhancing its compliance and financial management framework, but also provided preliminary accounting compliance and professional advisory support for its planned expansion into Singapore and potential U.S. listing preparation, supporting the Client’s steady progression into international capital markets.

KEY PRACTICE AREA

Assurance Services : Financial statement audit, internal control assessment

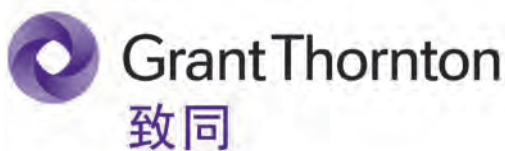
Tax Services : Offshore planning, treaty benefits, transfer pricing

INDUSTRY SECTOR

Internet Platform & Digital Services ;
Property Services & Management

MARKETS/ DESTINATIONS INVOLVED

Chinese Mainland (Shenzhen), Hong Kong
SAR, Singapore, United States



案例 8

重點

全球動力電池龍頭寧德時代(3750.HK)選擇香港作為國際跳板,奠定了香港連接中國與全球市場不可替代的地位。

2025年5月,致同助力寧德時代在香港聯合交易所主板上市,集資逾356億港元,成為香港四年來最大型IPO,標誌著寧德時代“A+H”雙資本平台全面落地。

致同自2015年起與寧德時代長期合作,從深交所創業板上市,到後續多次股權融資、境外債發行,直至H股上市,致同依託跨境一體化服務網路組建專業團隊,精準對接監管要求,為客戶提供財務報表審計、內控諮詢、準則差異轉換及聆訊回覆等一站式服務,從正式啟動到上市掛牌不足6個月,高效協同多家頂尖中介機構的龐大工作團隊,最終助力寧德時代刷新中概股境外發行備案的時效紀錄。

主要業務領域

鑒證服務：財報審計、內控評估

稅務服務：離岸籌劃、協定優惠、轉讓定價

諮詢服務：併購盡調、上市諮詢、數字化轉型

風險管理：反洗錢合規、數據隱私治理、欺詐調查

企業行業類別

新能源及可再生能源

涉及市場 / 投資地點

香港特區



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LINKEDIN

SUCCESS CASE 8

KEY FEATURES

As a global leader in EV battery manufacturing, Contemporary Amperex Technology Co., Limited (CATL, 3750.HK) chose Hong Kong as its international springboard, reaffirming the city's vital role in bridging China with global markets.

In May 2025, CATL raised over HK\$35.6 billion in Hong Kong and got listed on HKEX, marking the city's largest IPO in the past four years and representing one of the historical milestones for A+H shares.

As a long-term partner of CATL since 2015, from supporting them to land on Shenzhen Stock Exchange (SZSE) ChiNext board, to subsequent multiple equity financings and overseas bond issuances, as well as for the H-share listing, Grant Thornton has established a professional team based on its cross-border service network to accurately meet regulatory requirements, and provided comprehensive solutions including financial audit, internal control consultation, GAAP conversion, and hearing assistance. It took less than six months from official launch to successful listing, and Grant Thornton efficiently coordinated with various top intermediary institutions, ultimately setting a new standard in listing readiness for overseas capital market entries.

KEY PRACTICE AREA

Assurance Services : Financial statement audit, internal control assessment

Tax Services : Offshore planning, treaty benefits, transfer pricing

Advisory Services : M&A due diligence, IPO preparation/listing advisory, digital transformation

Risk Management : Anti-money laundering (AML) compliance, data privacy governance, fraud investigation

INDUSTRY SECTOR

New Energy & Renewable Energy

MARKETS/ DESTINATIONS INVOLVED

Hong Kong SAR



畢馬威

案例 9

重點

香港財稅盡調投資顧問在協助中國大陸客戶布局非洲礦業項目時，往往充當關鍵樞紐。依托香港成熟的法律體系、國際化融資渠道與稅務籌劃經驗，顧問團隊可統籌境內外結構設計，降低跨境投資的不確定性。

某案例中，客戶擬收購非洲多處金礦資產，面臨資源權屬復雜、當地稅制多變及外匯管制等挑戰。香港團隊通過多輪盡調厘清歷史債務與稅務風險，並設計離岸架構與稅務路徑，兼顧合規與效率，最終幫助項目順利落地。香港由此展現出連接中國資本與全球資源的獨特跳板價值。

主要業務領域

鑒證服務：財報審計、內控評估

稅務服務：離岸籌劃、協定優惠、轉讓定價

諮詢服務：併購盡調、上市諮詢、數字化轉型

風險管理：反洗錢合規、數據隱私治理、欺詐調查

企業行業類別

金屬及礦產品
基建工程、建造及營運

涉及市場 / 投資地點

非洲



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LINKEDIN

SUCCESS CASE 9

KEY FEATURES

Hong Kong tax and financial due diligence advisors often act as a pivotal hub when assisting Chinese Mainland clients in expanding into African mining projects. Leveraging Hong Kong's well-established legal system, international financing channels, and expertise in tax planning, advisory teams can coordinate both onshore and offshore structuring to reduce uncertainties in cross-border investments.

In one case, a client planned to acquire multiple gold mining assets across Africa, facing challenges such as complex resource ownership, shifting local tax regimes, and foreign exchange controls. The Hong Kong team conducted multiple rounds of due diligence to clarify historical liabilities and licensing risks, and designed an offshore structure and tax pathway that balanced compliance with efficiency, ultimately enabling the smooth execution of the project.

This underscores Hong Kong's distinctive role as a global gateway connecting Chinese capital with international resources.

KEY PRACTICE AREA

Assurance Services : Financial statement audit, internal control assessment

Tax Services : Offshore planning, treaty benefits, transfer pricing

Advisory Services : M&A due diligence, IPO preparation/listing advisory, digital transformation

Risk Management : Anti-money laundering (AML) compliance, data privacy governance, fraud investigation

INDUSTRY SECTOR

Metals & Minerals
Infrastructure Engineering, Construction & Operation

MARKETS/ DESTINATIONS INVOLVED

Africa

案例 10

重點

某家在港上市的內地儲能電池龍頭企業在拓展海外業務時，面臨境內外財務系統銜接、跨境資金調撥、ODI備案、資金出境與回流及稅務合規和優化等挑戰，因此委託羅兵咸永道設計整體出海控股架構。因全球融資環境趨緊，該企業計劃在香港設立海外財資中心，統一現金流管理，並應對外匯、資本流動及稅務監管風險。

羅兵咸永道據此提供三方面支持：設計兼顧商業可行性、稅務效率、資金流動限制、供應鏈及區域布局的控股架構；闡述香港財資中心稅務優惠政策、合規要求及落地建議；並就ODI審批備案流程和關鍵事項提出建議，協助其有序出海與稅負優化。

主要業務領域

稅務服務：離岸籌劃、協定優惠、轉讓定價

企業行業類別

儲能及能源配套

涉及市場 / 投資地點

中國內地、美國、新加坡、馬來西亞和羅馬尼亞

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SUCCESS CASE 10

KEY FEATURES

A leading Chinese energy storage battery group listed in Hong Kong faced several challenges in its overseas expansion, including connecting the Chinese Mainland finance systems with the overseas finance systems, allocating funds across borders efficiently, meeting ODI filing requirements, managing outbound remittances and future fund repatriation, and ensuring tax efficiency and compliance.

It therefore engaged PwC Hong Kong to design its overall overseas holding structure. Against a backdrop of tighter global financing conditions, the group planned to establish an overseas treasury centre in Hong Kong to centralise cash management and address foreign exchange, capital flow and tax regulatory risks. PwC Hong Kong provided a tailored and integrated solution covering three main areas: designing a holding structure that balances commercial feasibility, tax efficiency, fund flow restrictions, supply chain needs and regional footprint; outlining Hong Kong's tax incentives for a qualifying corporate treasury centre and advising on implementation and compliance requirements; and advising on ODI approval and filing procedures, recommended steps, and key regulatory considerations, thereby helping the group achieve orderly overseas expansion and optimise its overall tax burden.

KEY PRACTICE AREA

Tax Services : Offshore planning, treaty benefits, transfer pricing

INDUSTRY SECTOR

Energy Storage & Energy Supporting Services

MARKETS/ DESTINATIONS INVOLVED

Chinese Mainland, the United States, Singapore, Malaysia, and Romania

案例 11

重點

在支持中國大陸企業“走出去”開展海外業務的過程中，我們專注於會計、審計、企業及稅務服務。我們協助企業利用香港的稅收優勢設計高效的跨境公司架構，確保關聯交易與轉讓定價符合相關法規要求及提供稅務合規審查支持。

主要業務領域

鑒證服務：財報審計、內控評估

稅務服務：離岸籌劃

企業行業類別

半導體及集成電路

涉及市場 / 投資地點

香港特區、中國內地及東南亞



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SUCCESS CASE 11

KEY FEATURES

In supporting Chinese Mainland enterprises with their overseas expansion, we focus on accountancy, audit, corporate and tax services. We assist these enterprises in designing efficient cross-border corporate structures leveraging Hong Kong's tax advantages, ensuring transfer pricing and related-party transactions comply with regulations and supporting tax compliance reviews.

KEY PRACTICE AREA

Assurance Services : Financial statement audit, internal control assessment

Tax Services : Offshore planning

INDUSTRY SECTOR

Semiconductors & Integrated Circuits

MARKETS/ DESTINATIONS INVOLVED

Hong Kong SAR, Chinese Mainland and Southeast Asia

案例 12

重點

為一家擁有20多年歷史的紡織集團公司進行稅務籌劃，以應對全球合規、家族傳承及未來上市挑戰。方案透過戰略性稅務布局整合業務、發揮國際金融與稅制優勢，並連結內地與全球市場。此策略不僅有效化解跨境稅務複雜性，更助力集團應對供應鏈重組及優化稅務效益，利用香港靈活的法律環境與專業服務，實現風險隔離與資產保值，為家族信託及上市計劃奠定基礎，強化了集團的可持續發展能力與世代傳承，充分發揮香港連接全球的跳板功能。

主要業務領域

稅務服務：離岸籌劃、架構重組

企業行業類別

非必需性消費品

涉及市場 / 投資地點

中國內地、香港特區、印度、越南、加拿大、德國、印尼及倫敦等



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SUCCESS CASE 12

KEY FEATURES

The case involves a textile group company with over 20 years of history undertaking tax planning to address global compliance, family succession, and future listing challenges. The solution integrates business operations through strategic tax arrangements, leverages international financial and tax advantages, and connects the Chinese Mainland with global markets. This strategy not only effectively resolves cross-border tax complexities but also helps the group tackle supply chain restructuring and optimize tax benefits. By utilizing Hong Kong's flexible legal environment and professional services, it achieves risk isolation and asset preservation, lays a solid foundation for family trusts and listing plans, strengthens the group's sustainable development capabilities and generational succession, and fully leverages Hong Kong's springboard function in connecting the world.

KEY PRACTICE AREA

Tax Services : Offshore planning and Restructuring

INDUSTRY SECTOR

Non-essential Consumer Goods

MARKETS/ DESTINATIONS INVOLVED

Chinese Mainland, Hong Kong SAR, India, Vietnam, Canada, Germany, Indonesia and London, etc.



案例 13

重點

信永中和協助一家內地化工新材料及大健康領域的領先企業成功登陸香港聯交所主板。該企業面臨境內外雙重監管準則、國際財務報告準則轉換、以及跨境審計協同等挑戰。信永中和發揮集團一體化優勢，內地與香港團隊緊密協作，嚴格遵循港交所規則，高效完成申報工作。

此案例充分彰顯香港作為“世界級跳板”的獨特角色——助力內地企業接軌國際資本與全球資源，突破地域限制，實現產業鏈升級與全球化布局。

主要業務領域

鑒證服務：財報審計、內控評估

企業行業類別

基礎化工及材料

涉及市場 / 投資地點

該公司於國內市場和海外市場開展業務





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LINKEDIN

SUCCESS CASE 13

KEY FEATURES

SW acted as the reporting accountant for a leading Chinese Mainland enterprise operating in the chemical new materials and health sectors, supporting its successful listing on the Main Board of the Hong Kong Stock Exchange. The client faced multiple challenges, including navigating dual regulatory regimes (Mainland listing rules and Hong Kong Listing Rules), converting financial statements to International Financial Reporting Standards (IFRS), and coordinating cross-border audit efforts between the Mainland and Hong Kong teams. These complexities required seamless collaboration and deep expertise in both jurisdictions.

Leveraging its integrated “one-firm” advantage, SW deployed its Jinan and Hong Kong teams in a closely coordinated manner. The teams worked strictly in accordance with HKEX requirements and international auditing standards, ensuring high efficiency and accuracy throughout the reporting process. Their collaborative approach enabled timely completion of the listing application and earned strong recognition from the client.

This case vividly demonstrates Hong Kong’s distinctive role as a “world-class springboard” for Mainland enterprises going global. By listing in Hong Kong, the company gained access to international capital markets, global investors, and strategic resources beyond the Mainland. Hong Kong’s regulatory framework, financial openness, and international connectivity allowed the enterprise to overcome geographical and institutional barriers, accelerate its industrial chain upgrade, and expand its global footprint. In essence, Hong Kong served as a pivotal gateway – transforming a domestically focused player into a globally competitive entity. This case powerfully proves that Hong Kong serves as an indispensable springboard, enabling Mainland companies to leap into global markets with confidence.

KEY PRACTICE AREA

Assurance Services - Financial statement audit, internal control assessment

INDUSTRY SECTOR

Basic Chemicals & Materials

MARKETS/ DESTINATIONS INVOLVED

The Company operates in both domestic and overseas markets.



和正會計師事務所有限公司
WALL CPA Limited

案例 14

重點

和正支持一家中國飲料連鎖店進入菲律賓市場，協助其於2025年在馬尼拉開設首家門店，作為「進軍菲律賓」全球策略一部分。該項目涵蓋菲律賓證券交易委員會 (SEC) 設立、菲律賓食品藥品管理局 (FDA) 許可與登記、國內稅務局 (BIR) 稅務登記，以及各項地方審批，同時設計跨境架構管理資本部署與品牌控制，確保符合《零售貿易自由化法》門檻。

該項目面臨數項挑戰，如較高資本要求、多機構審批、FDA 產品檢查及當地監管慣例，導致時間表延長並帶來行政負擔。

和正協助客戶順利設立合規門店，建立東南亞擴張平台，強化區域競爭力。

主要業務領域

諮詢服務：跨境擴張、監管合規、公司架構

企業行業類別

食品、飲品及煙草

涉及市場 / 投資地點

菲律賓



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SUCCESS CASE 14

KEY FEATURES

WALL supported a Chinese Mainland beverage chain entering the Philippine market, helping launch its first store in Manila in 2025 as part of a broader “go global to the Philippines” strategy. The engagement involved coordinating registrations with the Philippine Securities and Exchange Commission (SEC) for entity formation, Philippine Food and Drug Administration (FDA) including License to Operate (LTO) and Certificate of Product Registration (CPR), Bureau of Internal Revenue (BIR) for tax compliance, and local authorities like Barangay Clearance and Mayor’s Business Permits, while designing a cross-border structure to manage capital deployment and brand control across jurisdictions. This ensured compliance with Retail Trade Liberalization Act thresholds for foreign retail entry and scalability.

The project faced several challenges. The client encountered relatively high capital requirements for foreign-owned entities, especially for full foreign ownership or multi-outlet expansion. In addition, registering a local entity required navigating multi-agency approvals, complex tax and labor compliance, unfamiliar FDA product inspections, and local regulatory practices, extending timelines with significant administrative burden.

With WALL’s guidance, the client successfully established its first Philippine store via a compliant local entity and built a scalable platform for further expansion in Southeast Asia, strengthening regional presence and long-term growth prospects.

KEY PRACTICE AREA

Advisory Services : Cross-border expansion, regulatory compliance, corporate structuring

INDUSTRY SECTOR

Food, Beverage & Tobacco

MARKETS/ DESTINATIONS INVOLVED

Philippines



案例 15

重點

一家領先的內地定製石油煉製及石化設備製造商在尋求於香港主板上市時，面臨著重大的挑戰。主要的障礙包括應對內地與香港複雜的雙重監管框架、準備符合香港證券及期貨事務監察委員會嚴格披露標準的財務報表，以及在高度競爭的國際首次公開招股市場中脫穎而出。

為了克服這些障礙，該企業選擇與中匯安達會計師事務所有限公司（“中匯安達”）合作。憑藉服務內地企業的豐富經驗以及對香港金融市場的深厚專業知識，中匯安達提供了全方位的支持。他們的專業團隊成功彌合了兩地在文化與監管上的差異，透過提供專業的審計服務確保了財務的準確性，並制定了有效的風險應對策略。最終，中匯安達成功協助該企業登陸香港交易所，提升了其企業管治水平與品牌形象。這項戰略性舉措不僅吸引了長期投資者，更為該企業的全球擴張奠定了堅實的基礎。

主要業務領域

鑒證服務：財報審計、內控評估

企業行業類別

石油、天然氣及傳統能源

涉及市場 / 投資地點

香港特區



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SUCCESS CASE 15

KEY FEATURES

A leading Chinese Mainland manufacturer of customised oil refining and petrochemical equipment faced significant challenges while seeking a listing on the Hong Kong Main Board. The primary hurdles included navigating the complex dual regulatory frameworks of the Mainland and Hong Kong, preparing financial statements that met the stringent disclosure standards of the Hong Kong Securities and Futures Commission, and standing out in a highly competitive international IPO market.

To overcome these obstacles, the company partnered with ZHONGHUI ANDA CPA Limited (“ZHONGHUI ANDA”). Leveraging extensive experience with Mainland enterprises and deep expertise in Hong Kong’s financial markets, ZHONGHUI ANDA provided comprehensive support. Their team successfully bridged the cultural and regulatory gaps, delivering professional auditing to ensure financial accuracy and formulating effective risk mitigation strategies. Ultimately, ZHONGHUI ANDA guided the company onto the Hong Kong stock exchange, enhancing its corporate governance and brand image. This strategic move attracted long-term investors and laid a solid foundation for the company’s global expansion.

KEY PRACTICE AREA

Assurance Services : Financial statement audit, internal control assessment

INDUSTRY SECTOR

Oil, Gas & Conventional Energy

MARKETS/ DESTINATIONS INVOLVED

Hong Kong SAR



博涵可持續發展中心
Bohan Sustainability Centre

案例 1

重點

我們對標GRI、SDGs等國際標準，為寧波舟山港搭建完善的ESG管理體系，編制中英文ESG報告並配套品牌傳播推廣；提供標普CSA評級諮詢服務，優化企業評級，契合國際資本市場規範。

公司ESG評級穩步提升，斬獲多項行業榮譽，英文版報告提高海外合作方信賴，夯實企業綠色競爭優勢。

主要業務領域

ESG及可持續發展

企業行業類別

航運及港口服務

涉及市場 / 投資地點

立足浙江，統籌全域港區運營，業務覆蓋國內十餘省市；連通全球200餘國、700餘條港口航線，貨物吞吐量連續17年位居全球首位。



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SUCCESS CASE 1

KEY FEATURES

Aligning with international standards including GRI and SDGs, we build a sound ESG management system for Ningbo Zhoushan Port, compile bilingual ESG reports and support brand promotion. We also provide S&P CSA rating consultation service to improve corporate ratings to keep in line with international capital market norms.

The Company's ESG ratings have steadily risen, winning numerous industry awards. English reports boost trust among overseas partners and consolidate its green competitive edge.

KEY PRACTICE AREA

ESG & Sustainable Development

INDUSTRY SECTOR

Shipping & Port Services

MARKETS/ DESTINATIONS INVOLVED

Headquartered in Zhejiang, it oversees the operation of all port areas, with business extending to more than ten provinces and municipalities across China. It connects over 200 countries and regions via more than 700 shipping routes, ranking first globally in cargo throughput for 17 consecutive years.



博涵可持续发展中心
Bohan Sustainability Centre

案例 2

重點

助力洲際船務對照港交所合規披露要求，編制高質量中英文ESG報告：依託英文報告搭建面向海外投資者與國際客戶的透明信息渠道，減少跨境信息不對稱；同時通過提升ESG評級、斬獲權威獎項並強化國際傳播，提升在海外客戶供應鏈中的適配度與認可度，助力拓展國際業務合作。

主要業務領域

ESG及可持續發展

企業行業類別

航運及港口服務

涉及市場 / 投資地點

主營船舶投資、運營及管理，覆蓋海運全鏈條一站式服務，核心業務含航運、船舶管理，客戶遍及全球。

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SUCCESS CASE 2

KEY FEATURES

We support Seacon Shipping in preparing high-quality bilingual ESG reports in compliance with HKEX disclosure requirements. The English report establishes a transparent information channel for overseas investors and international clients to mitigate cross-border information asymmetry. Meanwhile, through improved ESG ratings, authoritative awards and enhanced international communication, we boost its compatibility and recognition in overseas clients' supply chains, facilitating its international business cooperation and expansion.

KEY PRACTICE AREA

ESG & Sustainable Development

INDUSTRY SECTOR

Shipping & Port Services

MARKETS/ DESTINATIONS INVOLVED

Seacon Shipping focuses on ship investment, operation and management, providing one-stop services across the entire maritime shipping value chain. Its core businesses include shipping services and ship management, with clients worldwide.



網上大搜查有限公司
ECREDIT MANAGEMENT LIMITED

案例 3

重點

簽約前盡職調查如何阻止跨境詐騙

一家合資工廠擬與一間新加坡公司簽訂巨額的代工合約。簽約前，合資方委託eCM進行跨境盡職調查。憑藉超過25年經驗及前執法人員團隊，eCM聯同新加坡合作方出具KYC報告，揭示該新加坡公司及其董事正面對活躍訴訟及嚴重財困。合資方即時終止交易，避免鉅額損失。此個案展示香港專業服務如何透過eCM平台，成為內地製造商簽約前核實海外夥伴的關鍵屏障。

主要業務領域

盡職調查；風險解決方案

企業行業類別

涉及市場 / 投資地點

中國內地、香港特區、新加坡

CREDIT CHECK
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- COURT LEADS SEARCH
- PEP SEARCH (POLITICALLY EXPOSED PERSON)
- AUTO-MONITORING SERVICE
- SANCTIONS SEARCH
- COMPANIES REGISTRY SEARCH
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LINKEDIN

SUCCESS CASE 3

KEY FEATURES

How Pre-Contract Due Diligence Stopped a Cross-Border Fraud

A large scale OEM contract with a Singaporean company that appeared legitimate on the surface. Before committing, the JV engaged eCM for cross-border due diligence. Drawing on over 25 years of experience and a team of former law enforcement, finance and legal professionals, eCM worked with Singapore associates to produce a comprehensive KYC report. The findings were startling: active litigation and severe financial distress involving both the Singaporean company and its directors. The JV immediately halted the deal, avoiding what would have been a catastrophic loss. This case showcases how Hong Kong's professional services – through eCM's integrated platform – act as a critical shield, enabling Mainland manufacturers to verify overseas partners before signing on the dotted line.

KEY PRACTICE AREA

Due Diligence , Risk Solutions

INDUSTRY SECTOR

MARKETS/ DESTINATIONS INVOLVED

Chinese Mainland, Hong Kong SAR, Singapore



網上大搜查有限公司
ECREDIT MANAGEMENT LIMITED

案例 4

重點

從猶豫到談判：一家美國投資者如何透過eCM的資料庫重拾信心

一家美國公司正計劃投資於大灣區某城市的一個農業產品項目，但缺乏對其潛在內地合作夥伴的可靠情報。eCM透過其美國合作方，並利用已建立的內地網絡，對該內地實體進行了全面的信用評估。最終出具的調查報告不僅提供了基本公司資料，還透過查閱百萬條香港法院紀錄及內地公司訊息紀錄的搜尋，核實了該內地實體的財務實力、營運背景及法律狀況。憑藉這些情報，該美國投資委員會積極推進至談判階段。

本案例展示了香港作為值得信賴的門戶所扮演的獨特角色，其世界級的資料庫和跨境連接能力讓海外投資者有信心進入內地市場。

主要業務領域

盡職調查；風險解決方案

企業行業類別

農業、食品飲品及煙草

涉及市場 / 投資地點

美國、香港特區、中國內地





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LINKEDIN

SUCCESS CASE 4

KEY FEATURES

From Hesitation to Negotiation: How a US Investor Gained Confidence Through eCM' s Databank

A US company was preparing to invest in an agricultural products' project in a Greater Bay Area city – but lacked reliable intelligence on its potential Mainland partner. eCM, via its US associate, conducted a full credit evaluation through its established Mainland network. The resulting report delivered far more than basic corporate data: it provided verified financial strengths, operational background, and legal standing, drawing from millions of Hong Kong court records (from the Court of Final Appeal to the Magistrates' Courts), plus Land Registry, Companies Registry and Official Receiver' s Office searches and Mainland records. Armed with this intelligence, the US investment committee confidently advanced to negotiations.

This case demonstrates Hong Kong' s unique role as a trusted gateway, where world-class databanks and cross-border connectivity give overseas investors the confidence to enter the Mainland market.

KEY PRACTICE AREA

Due Diligence , Risk Solutions

INDUSTRY SECTOR

Agriculture, Food, Beverage & Tobacco

MARKETS/ DESTINATIONS INVOLVED

The United States, Hong Kong SAR, Chinese Mainland



普暉國際
PROSPECT

案例 5

重點

普暉國際憑藉專業企業顧問服務與環球合作伙伴網絡，為內地家族辦公室策劃葡萄牙商務考察。依託香港金融優勢，聯動當地頂尖家辦協會、律所及投行，為逾20位高管深度剖析全球資產配置、離岸投資與傳承策略。此舉精準對接中葡經貿資源，完美展現香港專業服務賦能企業「走出去」的戰略價值。

主要業務領域

商業諮詢

企業行業類別

家族辦公室及財富管理

涉及市場 / 投資地點

中國內地、香港特區、葡萄牙



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LINKEDIN

SUCCESS CASE 5

KEY FEATURES

As a premier corporate advisory firm, Prospect integrated comprehensive cross-border expertise with an extensive global partner network to curate a bespoke business mission to Portugal for Mainland family offices.

Capitalizing on Hong Kong's unique position as an international financial hub, Prospect collaborated with Portugal's top family office association, leading law firms, and investment banks to deliver profound insights into global asset allocation, offshore investments, and succession planning for over 20 senior executives.

By precisely connecting Sino-Portuguese economic resources, this initiative powerfully demonstrates the value of Hong Kong's professional services in transforming complex cross-border challenges into seamless growth opportunities, acting as a vital catalyst for Mainland enterprises to successfully "go global".

KEY PRACTICE AREA

Business Consultancy

INDUSTRY SECTOR

Family Offices & Wealth Management

MARKETS/ DESTINATIONS INVOLVED

Chinese Mainland, Hong Kong SAR, Portugal



案例 6

重點

2025年10月，普暉國際引領內地家族辦公室代表團展開迪拜深度商務考察，促成與迪拜國際金融中心 (DIFC)、迪拜經濟和旅遊部 (DET)、阿布扎比第一銀行及迪拜多種商品交易中心 (DMCC) 等頂尖政商機構高層對話，探討企業出海迪拜及設立家族辦公室，成功搭建中東與內地專屬商務渠道，印證香港專業服務賦能內地企業全球布局的核心價值。

主要業務領域

商業諮詢

企業行業類別

家族辦公室及財富管理

涉及市場 / 投資地點

中國內地、香港特區、迪拜



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LINKEDIN

SUCCESS CASE 6

KEY FEATURES

In October 2025, Prospect led a Mainland family office delegation on an in-depth business mission to Dubai. Leveraging Hong Kong's unique role as a global financial hub, Prospect facilitated high-level dialogues with premier government and commercial institutions, including the Dubai International Financial Centre (DIFC), Dubai Department of Economy and Tourism (DET), First Abu Dhabi Bank, and the Dubai Multi Commodities Centre (DMCC). Strategic discussions explored viable pathways for Mainland enterprises expanding into Dubai and establishing family offices in the region.

This impactful initiative successfully forged an exclusive commercial channel bridging Middle East and Chinese Mainland markets, powerfully demonstrating the core value of Hong Kong's professional services in empowering Mainland enterprises to achieve robust global expansion and build effective international business networks.

KEY PRACTICE AREA

Business Consultancy

INDUSTRY SECTOR

Family Offices & Wealth Management

MARKETS/ DESTINATIONS INVOLVED

Chinese Mainland, Hong Kong SAR, Dubai



案例 7

重點

一家跨國企業關閉其於越南新收購的製造業務後，面臨裁員及失實報道引發的聲譽風險。Teneo協助客戶制定低調而審慎的傳播策略，與監管機構、工會及主要夥伴進行定向溝通，並建立應對預案，協助客戶在高度敏感的轉型階段保障核心業務、穩定持份者信心。

主要業務領域

一站式諮詢服務涵蓋戰略傳播、投資者關係、資本市場交易、企業重組、管理諮詢等

企業行業類別

食品及飲料

涉及市場 / 投資地點

越南



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網頁 WEBSITE



LINKEDIN

SUCCESS CASE 7

KEY FEATURES

A multinational faced significant reputational risk following the closure of newly acquired manufacturing operations in Vietnam, with job losses and potential misreporting threatening both stakeholder trust and its ongoing business in the market.

Teneo supported the client in executing a disciplined, low-profile communications strategy designed to contain risk and prevent misinformation. This included a strictly managed, no-public-statement approach, complemented by targeted one-on-one engagement with regulators, unions, and key partners.

We established a robust preparedness framework, including comprehensive FAQs, holding statements, and leak management protocols, while equipping senior leadership for potential media escalation. Working closely with local teams, we ensured on-the-ground monitoring and rapid response.

This approach enabled the client to protect its core operations, maintain stakeholder confidence, and reinforce its long-term commitment to Vietnam during a highly sensitive transition.

KEY PRACTICE AREA

Full range of advisory services including strategic communications, investor relations, financial transactions and restructuring, management consulting

INDUSTRY SECTOR

Food and Beverage

MARKETS/ DESTINATIONS INVOLVED

Vietnam



案例 8

重點

一家中國內地企業收購美國保險業務，需應對監管審查及地緣政治敏感性。Teneo與收購方及法律顧問合作，制定具說服力的策略敘事與持份者溝通方案，提升投資者信心，並加深市場對交易的理解，協助交易推進CFIUS及相關審批程序，主動回應市場關切，並鞏固收購方公信力。

主要業務領域

一站式諮詢服務涵蓋戰略傳播、投資者關係、資本市場交易、企業重組、管理諮詢等

企業行業類別

金融及數字金融

涉及市場 / 投資地點

美國





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SUCCESS CASE 8

KEY FEATURES

A Chinese Mainland company's acquisition of a US-based insurance business required careful navigation of regulatory scrutiny and geopolitical sensitivities. Teneo worked closely with the acquirer and its legal advisers to design and execute a targeted communications strategy that would position the transaction positively with US and international stakeholders.

We developed a clear and compelling strategic narrative, articulating the transaction's long-term value and mutual benefits for both organizations. This narrative was consistently embedded across stakeholder engagement, supporting both investor confidence and broader market understanding.

Our approach played a critical role in facilitating the CFIUS and related regulatory approval processes, while proactively addressing concerns around Chinese ownership of a major US insurer. Through disciplined messaging and stakeholder alignment, we helped secure approvals and reinforce the acquirer's credibility in a highly sensitive cross-border environment.

KEY PRACTICE AREA

Full range of advisory services including strategic communications, investor relations, financial transactions and restructuring, management consulting

INDUSTRY SECTOR

Financial & Digital Finance

MARKETS/ DESTINATIONS INVOLVED

US

備註

繼2025年12月，律政司推出首輯《實錄》後，這本第二輯《實錄》收集超過160個香港法律、金融、會計、商業諮詢等不同專業服務如何協助企業在中國內地、香港或海外拓展業務的成功案例，闡述香港作為「超級聯繫人」、「超級增值人」的雙重功能，突顯香港專業人才豐富多元，服務水平卓越，並與國際最佳實踐緊密接軌，讓企業和持份者通過案例具體了解香港作為「世界級跳板」的獨特角色，以及香港法律、金融、會計、商業諮詢等不同專業服務的內涵和優勢。

律政司感謝所有提供參考案例的事務所／公司／機構／個人，讓這本《實錄》得以成功出版。這本《實錄》刊載所有參考案例的內容、圖片等資料，均由相關事務所／公司／機構／個人自願提供並確認有關資料或內容的真確性和合法性，律政司不會就相關資料或內容承擔任何責任。

如有疑問，請與律政司法治建設辦公室聯繫：goglobal@doj.gov.hk。

SPECIAL NOTE

Following the publication of the first series of the Collection in December 2025, this second series of the Collection compiles over 160 success stories showcasing the role and experience of Hong Kong's professional services, including legal, finance, accounting and business consultancy, in assisting companies to expand into the Chinese Mainland, Hong Kong, or overseas, thereby highlighting Hong Kong's dual function as a "super connector" and "super value-adder" as well as the richness and diversity of Hong Kong's professional talent, our excellent service standard, and alignment with international best practices. Through these success stories, industries and stakeholders would gain a concrete understanding of Hong Kong's unique role as a "world-class springboard" and the essence and strengths of its legal, finance, accounting, business consultancy services.

The Department of Justice extends our gratitude to all firms / companies / institutions / individuals who contributed their success stories, making this publication possible. All content of, or pictures, etc. relating to the success stories contained in this publication are provided to the Department of Justice voluntarily by the relevant firms / companies / institutions / individuals, who have warranted the accuracy and lawfulness of the information. The Department of Justice shall not assume any liabilities for the information supplied under any circumstances.

For enquiries, please contact the LEAD Office of the Department of Justice: goglobal@doj.gov.hk.



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